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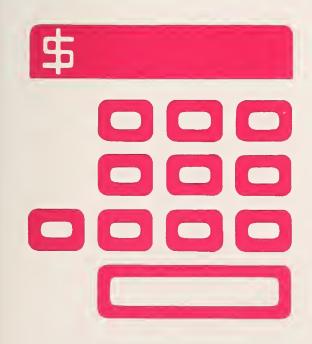


Census of Retail Trade

RC87-A-16

GEOGRAPHIC AREA SERIES

Iowa



ACKNOWLEDGMENTS

Many persons participated in the various activities of the 1987 Census of Retail Trade.

The overall planning and review of the census operations were performed by the staff of the Office of the Assistant Director for Economic and Agriculture Censuses.

This report was prepared in the Business Division. Bobby E. Russell, Assistant Division Chief for Census Programs, was responsible for the overall planning, management, and coordination of the census of retail trade. Planning and implementation were under the direction of Mark E. Wallace, Chief, Retail Census Branch, with primary staff assistance by Anne M. Sigda, M. Yvonne Wade, Charles F. Brady, Pamela J. Palmer, and Thomas G. Dassel.

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If you have any questions concerning the statistics in this report, call (301) 763-7038.

1987 Census of Retail Trade

RC87-A-16

GEOGRAPHIC AREA SERIES

Iowa

Issued August 1989



U.S. Department of Commerce Robert A. Mosbacher, Secretary Michael R. Darby, Under Secretary for Economic Affairs

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C. L. Kincannon, Deputy Director

Charles A. Waite, Associate Director for Economic Programs Roger H. Bugenhagen, Assistant Director for Economic and Agriculture Censuses

> Thomas L. Mesenbourg, Chief, Economic Census Staff

BUSINESS DIVISION Howard N. Hamilton, Chief

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INTRODUCTION

PURPOSE AND USES OF THE ECONOMIC **CENSUSES**

The economic censuses are the major source of facts about the structure and functioning of the Nation's economy. They provide essential information for government, business, industry, and the general public.

Economic censuses furnish an important part of the framework for such composite measures as the gross national product, input-output measures, production and price indexes, and other statistical series that measure short-term changes in economic conditions.

Policy-making agencies of the Federal Government use the data, especially in monitoring economic activity and providing assistance to business.

State and local governments use the data to assess business activities and tax bases within their jurisdictions and to develop programs to attract business.

Trade associations study trends in their own and competing industries, and keep their members informed of market changes.

Individual businesses use the data to locate potential markets and to analyze their own production and sales performance relative to industry or area averages.

AUTHORITY AND SCOPE

Title 13 of the United States Code (sections 131, 191, and 224) directs the Census Bureau to take the economic censuses every 5 years, covering years ending in 2 and 7. The 1987 Economic Censuses consist of the-

Census of Retail Trade

Census of Wholesale Trade

Census of Service Industries

Census of Transportation

Census of Manufactures

Census of Mineral Industries

Census of Construction Industries

Special programs also cover enterprise statistics and minority-owned and women-owned businesses. (The 1987 Census of Agriculture and 1987 Census of Governments are conducted separately.) The next economic censuses are scheduled to be taken in 1993 covering the year 1992.

AVAILABILITY OF THE DATA

The results of each of the economic censuses are available in printed reports, for sale by the U.S. Government Printing Office, and on microfiche, computer tape, compact discs with read-only memory, and flexible diskettes, for sale by the Census Bureau. Order forms for all types of products are available on request from Customer Services, Census Bureau, Washington, DC 20233. A more complete description of publications being issued from this census is on the inside back cover of this document.

Census facts are also widely disseminated by trade associations, business journals, and newspapers. Volumes containing census statistics are available in most major public and college libraries. Finally, State Data Centers in every State and Business and Industry Data Centers in many States also supply economic census statistics.

WHAT'S NEW IN 1987

Several changes have taken place for the 1987 censuses. Data will be reported on the basis of the newly revised Standard Industrial Classification (SIC) system with selected reports including "bridge tables," linking the old and new classification systems. A new set of metropolitan areas has been adopted, and more detailed information will be available for businesses with no paid employees. For additional information on these changes, review the subsequent text.

HISTORICAL INFORMATION

The economic censuses have been taken together as an integrated program at 5-year intervals since 1967, and before that for 1963, 1958, and 1954. Prior to that time, the individual censuses were taken separately at varying intervals.

The economic censuses trace their beginnings to the 1810 Decennial Census, when questions on manufacturing were included with those for population. Coverage of economic activities was expanded for 1840 and subsequent censuses to include mining and some commercial

activities. In 1902, Congress established a permanent Census Bureau and directed that a census of manufactures be taken every 5 years. The 1905 manufactures census was the first time a census was taken apart from the regular every-10-year population census.

The first census of business was taken in 1930, covering 1929. Initially it covered retail and wholesale trade, and construction industries, but it was broadened in 1933 to include some of the service trades.

The 1954 economic censuses were the first to be fully integrated—providing comparable census data across economic sectors, using consistent time periods, concepts, definitions, classifications, and reporting units. These were the first censuses to be taken by mail, using lists of firms provided by the administrative records of other federal agencies. Since 1963, administrative records have also been used to provide basic statistics as well for very small firms, reducing or eliminating the need to send them census questionnaires. The Enterprise Statistics Program, which publishes combined data from the economic censuses, was made possible with the implementation of the integrated census program in 1954.

The range of industries covered in the economic censuses has continued to expand. The Census of Construction Industries began on a regular basis in 1967, and the scope of service industries was broadened in 1967, 1977, and 1987. The Census of Transportation began in 1963 as a set of surveys covering travel, transportation of commodities, and trucks. New for 1987 are publications reporting on business establishments engaged in several transportation industries, paralleling the data on establishments in other sectors. This is part of a gradual expansion in coverage of industries previously subjected to government regulation. The Survey of Minority-Owned Business Enterprises was first conducted as a special project in 1969 and was incorporated into the economic censuses in 1972 along with the Survey of Women-Owned Businesses.

Economic censuses have also been taken in Puerto Rico since 1909, in the Virgin Islands and Guam since 1958, and in the Northern Mariana Islands since 1982.

Statistical reports from the 1982 and earlier censuses provide historical figures for the study of long-term time series, and are available in some large libraries. All of the census data published since 1967 are still available for sale on microfiche from the Census Bureau.

AVAILABILITY OF MORE FREQUENT ECONOMIC DATA

While the censuses provide complete enumerations every 5 years, there are many needs for more frequent data as well. The Census Bureau conducts a number of monthly, quarterly, and annual surveys, the results of which appear in publication series such as *Current Business Reports* (retail and wholesale trade and service industries), the *Annual Survey of Manufactures, Current Industrial Reports*, and the *Quarterly Financial Report*. Most of these surveys, while providing more frequent

observations, yield less kind-of-business and geographic detail than the censuses. The *County Business Patterns* program offers annual statistics on the number of establishments, employment, and payroll classified by industry within each county.

SOURCES FOR MORE INFORMATION

More information about the scope, coverage, classification system, data items, and publications for each of the economic censuses and related surveys is published in the *Guide to the 1987 Economic Censuses and Related Statistics.* More information on the methodology, procedures, and history of the censuses will be published in the *History of the 1987 Economic Censuses.* Contact Customer Services for information on availability.

CENSUS OF RETAIL TRADE

The 1987 Census of Retail Trade, part of the 1987 Economic Censuses, covered retail trade as defined in the Standard Industrial Classification (SIC) Manual. 1 It included all establishments primarily engaged in selling merchandise for personal or household consumption and rendering services incidental to the sale of the goods. The census excluded governmental organizations classified in the covered industries except for liquor stores operated by State and local governments. Data for direct sellers (SIC 5963) with no paid employees and post exchanges, ship stores, and similar establishments operated on military posts by agencies of the Federal Government are not included. The basic tabulations in this report do not include data for establishments which are auxiliary (primary function is providing a service, such as warehouses) to retail establishments within the same organization. Data for auxiliaries are presented in a subsequent report issued as part of the 1987 Enterprise Statistics reports.

For the 1987 Census of Retail Trade, large- and mediumsize firms, plus all firms known to operate more than one establishment, were sent questionnaires to be completed and returned to the Census Bureau by mail. For most very small firms, including those with no paid employees, data from existing administrative records of other Federal agencies were used instead. These records provided basic information on location, kind of business, sales, payroll, number of employees, and legal form of organization. In addition, more detailed information for selected kinds of business was obtained on the various questionnaires.

Appendix A gives a more detailed explanation of census coverage and methodology.

CENSUS DISCLOSURE RULES

In accordance with Federal law governing census reports, no data are published that would disclose the operations of an individual establishment or business. However, the

¹Standard Industrial Classification Manual: 1987. For sale by Superintendent of Documents, U.S. Government Printing Office, Washington, DC 20402. Stock No. 041-001-00314-2.

number of establishments in a kind-of-business classification is not considered a disclosure, so this information may be released even though other information is withheld.

GEOGRAPHIC AREAS COVERED

This report series presents data for the following areas:

- 1. The United States as a whole.
- 2. Each State and the District of Columbia.
- 3. Each consolidated metropolitan statistical area (CMSA) and primary metropolitan statistical area (PMSA) defined by the Office of Management and Budget as of June 30, 1987. A CMSA is an area used to facilitate the presentation and analysis of data for large concentrations of metropolitan populations. It includes two or more contiguous PMSA's which have a population of at least 1,000,000² and which meet specific criteria of urban character and of social and economic integration.
- 4. Each metropolitan statistical area (MSA) defined by the Office of Management and Budget as of June 30, 1987. An MSA is an integrated economic and social unit with a population nucleus of at least 50,000 inhabitants.2 Each MSA consists of one or more counties meeting standards of metropolitan character; in New England, cities and towns rather than counties are the component geographic units.
- 5. The area within the State outside metropolitan statistical areas.
- 6. Each county or county equivalent.3 4
- 7. Each municipality of 2,500 inhabitants or more incorporated as a city, borough, village, or town.^{2 3} For the economic censuses, census areas and boroughs in Alaska, boroughs in New York, and towns in New York and Wisconsin are not included in this category.
- 8. Special economic urban areas (SEUA's), which include townships in New Jersey and Pennsylvania and towns in New England with 10,000 inhabitants or more.2

DOLLAR VALUES

All dollar values presented in this report are expressed in current dollars, i.e., 1987 data are expressed in 1987 dollars and 1982 data in 1982 dollars. Consequently, when making comparisons to prior years, users of the data should consider the inflation that has occurred.

RELIABILITY OF DATA

All data compiled in this report originated from either census questionnaires or administrative records of other Federal agencies and, therefore, are not subject to sampling errors. However, the data are subject to nonsampling errors. Nonsampling errors can be attributed to many sources: inability to identify all cases in the actual universe; definition and classification difficulties; differences in the interpretation of questions; errors in recording or coding the data obtained; and other errors of collection, response, coverage, and estimation for missing or misreported data.

The accuracy of these tabulated data is determined by the joint effects of the various nonsampling errors. No direct measurement of these effects has been obtained except for estimation for missing or misreported data; however, precautionary steps were taken in all phases of the collection, processing, and tabulation of the data in an effort to minimize the effects of nonsampling errors.

The Bureau of the Census obtains on computer tape limited information extracted from administrative records of other Federal agencies. This information is used in conjunction with other information available to the Census Bureau to develop estimates for nonemployers, small employers, and other establishments for which responses were not received in time for publication. For an indication of the extent that data included in these reports were obtained from the administrative records of other Federal agencies and from estimation, rather than reports directly from respondents, see appendix E. Also, see appendix A for a more detailed explanation of census coverage and methodology.

SPECIAL TABULATIONS

Special tabulations of data collected in the 1987 Census of Retail Trade may be obtained, depending on availability of time and personnel, on diskette, computer tape, or in tabular form. The data will be in summary form and subject to the same rules prohibiting disclosure of confidential information (including name, address, kind of business, or other data for individual business establishments or companies) as are the regular publications.

Special tabulations are prepared on a cost basis. A request for a cost estimate, as well as exact specifications on the type and format of the data to be provided, should be directed to the Chief, Business Division, Bureau of the Census, Washington, DC 20233.

To discuss a special tabulation before submitting specifications, call 301-763-5282.

ABBREVIATIONS AND SYMBOLS

The following abbreviations and symbols are used in this publication:

Represents zero.

²According to 1980 Census of Population or subsequent special census.

³Those defined as of January 1, 1987.

⁴See appendix F for Alaska, Louisiana, Maryland, Missouri, Montana, Nevada, Virginia, and District of Columbia county equivalents.

(D)	Withheld to avoid disclosing data for individual companies; data are included in broader kind-	C M
	of-business totals.	n.
(IC)	Independent city.	Р
(NA)	Not available.	pf
(NC)	Not comparable.	r
(X)	Not applicable.	S

CIVISA	Consolidated Metropolitan Statistical Area
MSA	Metropolitan Statistical Area.
n.e.c.	Not elsewhere classified.
PMSA	Primary Metropolitan Statistical Area.
pt.	Part.
r	Revised.
SIC	Standard Industrial Classification.

Users' Guide for Locating Statistics in This Report by Table Number

Information shown in tables						Table					
information snown in tables	1	2	3	4	5	6	7	8	9	10	11
GEOGRAPHIC AREAS											
The State CMSA's and MSA's in the State PMSA's in the State Area of the State not in any CMSA, PMSA, or MSA Counties in the State Places in the State	X	×	×	X	X ² X	1X	1X	X X	Х	. ² X	×
DATA ITEMS ³											
Establishments. Sales Annual payroll First quarter payroll. Paid employees for pay period including March 12, 1987 Unincorporated businesses.	X X X X		⁴ X ⁴ X ⁴ X	⁴ X ⁴ X ⁴ X ⁴ X	× × × ×	× × × ×	× × × ×	X X X X	X X X X		
Sales per establishment. Sales per employee Payroll per employee Employees per establishment. 1982 to 1987 comparative statistics (establishments, sales, payroll, employees).		X X X	⁴X								
Summary statistics for industries having an SIC change between 1972 and 1987				⁴ X						²X	×

¹Includes areas with 350 retail establishments or more.

²Includes places with 2,500 inhabitants or more, according to the 1980 Census of Population or subsequent special census.

³See Explanation of Terms, appendix A.

⁴Based on 1972 Standard Industrial Classification.

Users' Guide for Locating Statistics in the 1987 Census of Retail Trade Reports

			Inf	ormation sho	wn in reports	by kind of	business or in	ndustry cate	gory		
Report and geographic area	Number of establishments	Sales (\$1,000)	Payroll (\$1,000)	Number of employ-	Selected ratios and rankings	Merchan- dise line sales	Sales size and employ- ment size of establish- ments and firms	Concentration ratios of largest firms	Single units and multiunits	Legal form of organiza- tion	Selected topics
GEOGRAPHIC AREA SERIES											
United States	x	х	х	×	x						
State		Х	Х	х	Х						
CMSA, PMSA, MSA		Х	Х	×							
County	X	Х	Х	×	X						
Place	×	Х	Х	×	X						
NONEMPLOYER STATISTICS SERIES											
United States	1x	¹ X									
State		Х									
CMSA, PMSA, MSA		Х									
County	×	X									
Place	x	Х									
ESTABLISHMENT AND FIRM SIZE (INCLUDING LEGAL FORM OF ORGANIZATION)											
United States	x	х	X	x			x	Х	X	x	
MEASURES OF VALUE PRODUCED, CAPITAL EXPENDITURES, DEPRECIABLE ASSETS, AND OPERATING EXPENSES											
United States		х	х							×	²X
MERCHANDISE LINE SALES											
United States	x	Х				Х					
State	3X	3X				³ X					
CMSA, PMSA, MSA	3X	ЗX				³ X					
MISCELLANEOUS SUBJECTS											
United States	X	X	Х	Х							4X
State CMSA, PMSA, MSA	X X	X	X X	X X							4X 4X
ZIP CODES											
United States	5 _X	5X									
State	⁵x	5X	⁵ X	5 X							3
SPECIAL REPORT SERIES—SELECTED STATISTICS											f.
United States	1 _X	¹X	Х	x	х		еX				1 7X
State	8X	8X	Х	х	х						7 8 X
CMSA, MSA	вX	8X	Х	Х	x						8 9X

¹Includes data for all establishments, establishments with payroll, and establishments without payroll, by kind of business.

²Includes value produced, capital expenditures, depreciable assets, and selected operating expenses detail.

⁹Data available in printed form only for the United States. Data for other areas are available only on microfiche and computerized media.

⁴For United States, States, and MŚA's, includes data on number of gasoline pumps and gallon sales of gasoline and other automotive fuels as well as establishments offering self-service sale of gasoline; on seating capacity and average cost per meal; and on the number of pharmacists, number of prescriptions filled, and percent of prescriptions paid for by third parties. For United States and States only, includes data on number of automotive service bays, number of automotive mechanics, types of food services, franchise holders, concession operators, contract feeding and automatic merchandising machine operators; and on the gallon sales of fuels, LP gas bulk storage capacity, and number of establishments selling bottled LP gas.

⁵Data available on public-use computer tapes and CD-ROM only.

⁶Data available by sales size of establishments without payroll only.

⁷Includes percent of retail sales in MSA's, in non-MSA areas, in central cities, and outside central cities within MSA's.

⁸Includes data for all establishments and establishments with payroll.

⁹Includes percent of retail sales inside and outside central cities within each individual MSA.

CONTENTS

lowa

[Page numbers listed here omit the prefix that appears as part of the number of each page] Page Introduction _______Users' Guide for Locating Statistics in This Report by Table Number _______Users' Guide for Locating Statistics in the 1987 Census of Retail Trade Reports ________Summary of Findings ______ Ш VII VIII 2 **FIGURES** 3 2. 3. **TABLES** 9 2. 3. 11 4. 13 5. 6. 14 7. 33 8. 41 50 9. 10. 52 53 **APPENDIXES** General Explanation _____ General Questions ______Kind-of-Business Titles and Reporting-Form Numbers _____ В. C.D.E.F.G. C-1 Metropolitan Statistical Areas

Percent of Sales Data Based on Administrative Records and Estimation for the State: 1987

Geographic Notes

Establishments in Business Any Time During Year and Establishments in Business at End of Year Based on 1972 Standard Industrial Classifications for the State: 1987 and 1982 D-1 Changes in Retail Trade Kind-of-Business Classifications for 1987 ______ Publication Program _____ Inside back cover

SUMMARY OF FINDINGS

Data from the 1987 Census of Retail Trade show that lowa's 20,311 retail stores with payroll had sales totaling \$15.1 billion. In 1982, 22,041 stores had sales of \$12.3 billion.

For establishments with payroll in 1987, sales of grocery stores accounted for 21.1 percent of the State's total sales by retailers compared to 22.9 percent in 1982. Other leading retail kinds of business in 1987 were new car dealers with 19.2 percent of sales, department stores (including leased departments) with 11.1 percent, gasoline service stations with 9.4 percent, and restaurants and lunchrooms with 3.8 percent.

For 1987, sales for establishments with payroll in the State averaged \$743 thousand per establishment, compared to \$558 thousand in 1982. In 1987, department stores (including leased departments) averaged \$10.9 million per establishment; new car dealers, \$5.0 million; grocery stores, \$2.0 million; recreational vehicle dealers, \$1.4 million; and miscellaneous general merchandise stores, \$1.3 million.

For retail establishments with payroll, 1987 sales per employee averaged \$74 thousand. New car dealers had sales per employee of \$269 thousand, which contrasts sharply with the \$17 thousand per employee average for retail bakeries.

The 1987 payroll of retailers in the State amounted to \$1.7 billion, compared to \$1.4 billion for 1982. Payroll as a percent of sales of establishments with payroll averaged 11.3 percent for all retailers, 31.1 percent for retail bakeries, and 6.4 percent for recreational vehicle dealers.

There were 203,517 paid employees (full- and part-time) engaged in retail trade in the State as of mid-March 1987, compared to 190,091 employees in 1982. Restaurants and lunchrooms were the largest employers with 31,978 employees; followed by grocery stores, 31,512 employees; and refreshment places, 25,708.

Polk County led the counties in the State, accounting for 16.4 percent of total sales by retailers. Des Moines had the largest sales among all places in the State, with 10.6 percent of the State total.

Figure 1. State Map

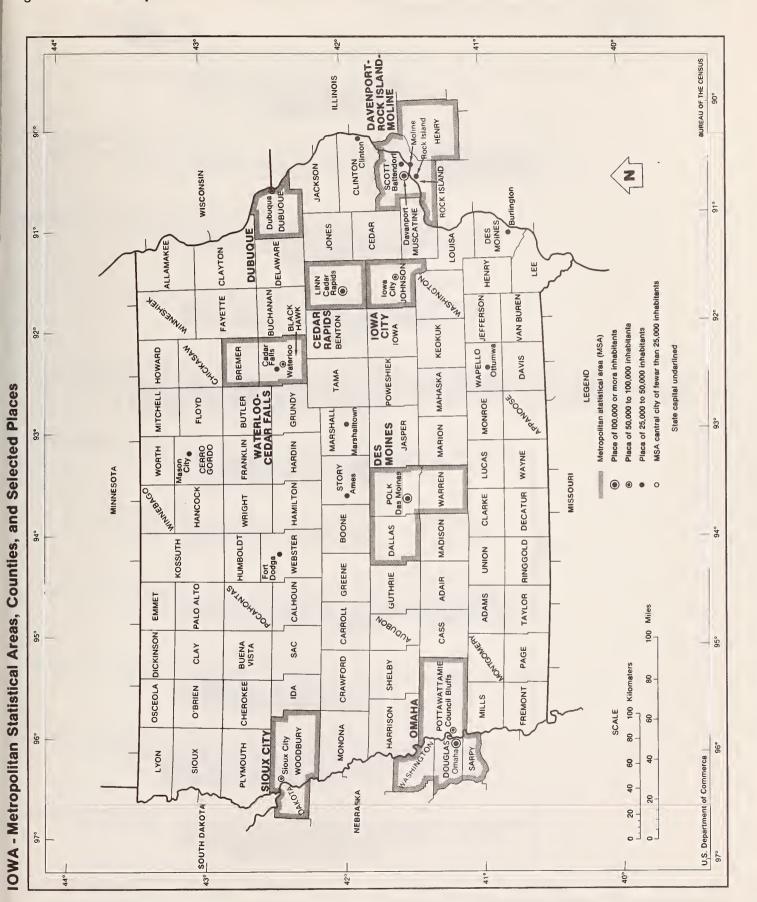
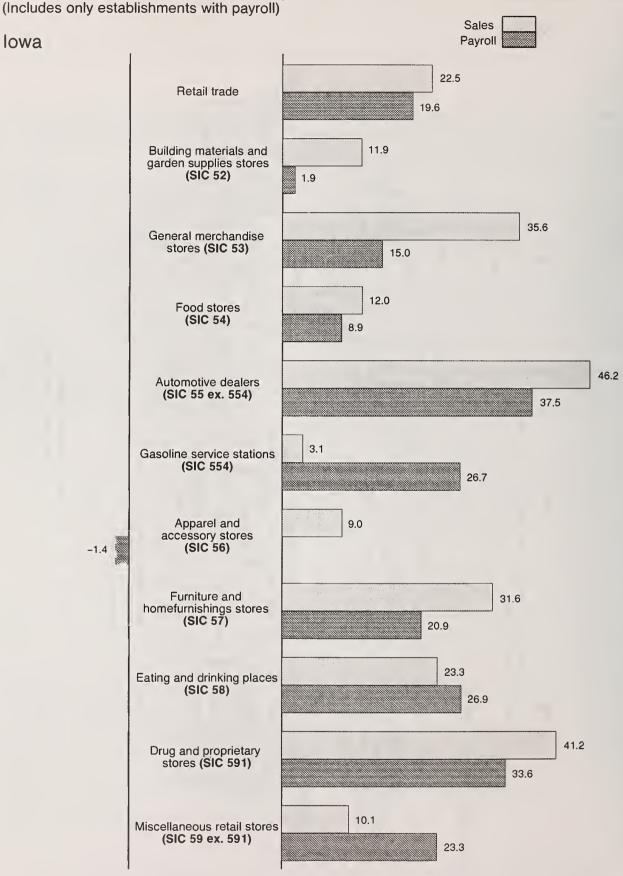
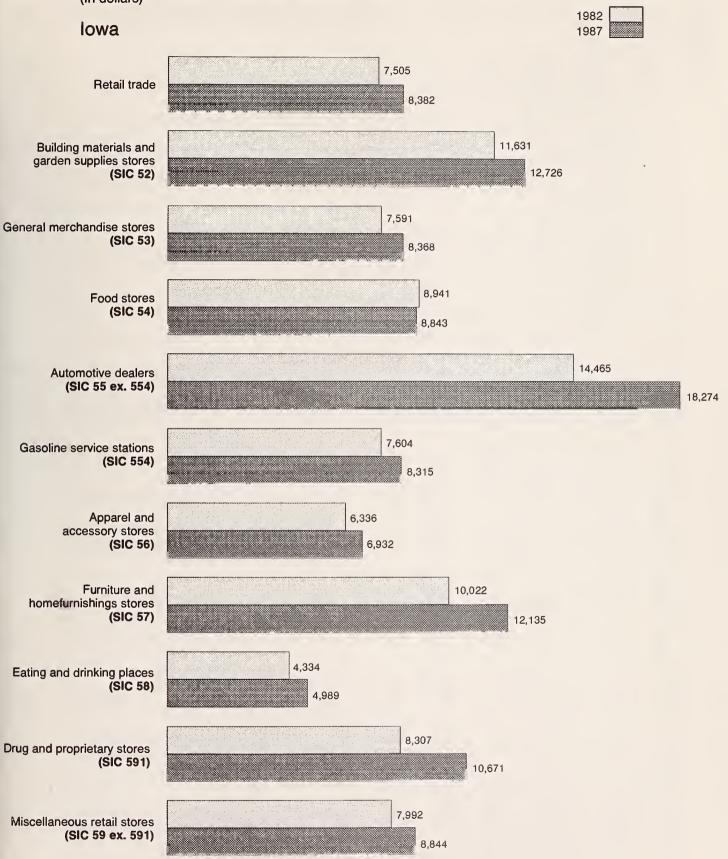


Figure 2. Percent Change in Sales and Annual Payroll: 1982 to 1987



Note: Data are based on 1972 Standard Industrial Classification.

Figure 3. Annual Payroll Per Employee: 1987 and 1982 (In dollars)



Note: Data are based on 1972 Standard Industrial Classification.

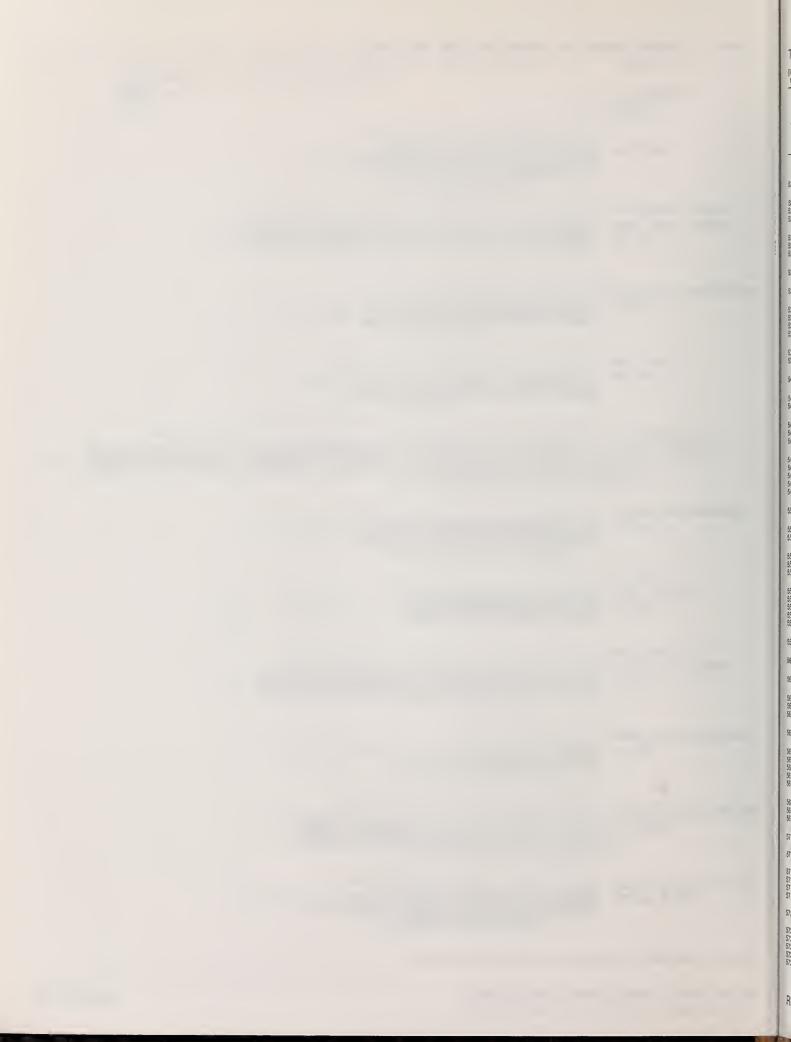


Table 1. Summary Statistics for the State: 1987

[includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

revised met	hodology for presenting establishment counts, see appendix A]					Paid employees	Unincorporate	ed businesses
1987 SIC code	Kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	for pay period including March 12 (number)	Individual proprie- torships (number)	Partner- ships (number)
	Retail trade	20 311	15 081 608	1 705 175	397 255	203 517	7 381	1 289
52	Building materials and garden supplies stores	1 307	876 57 6	106 288	23 581	8 352	33 0	69
521, 3 521 523	Building materials and supply stores Lumber and other building materials dealers Paint, glass, and wallpaper stores	667 526 141	620 902 568 293 52 609	74 175 67 097 7 078	16 753 15 174 1 579	5 010 4 427 583	103 62 41	25 18 7
525 526 527	Hardware stores Retail nurseries, lawn and garden supply stores Mobile home dealers	429 175 36	147 599 82 039 26 036	19 492 10 117 2 504	4 469 1 885 474	2 317 876 149	169 52 6	36 7 1
5 3	General merchandise stores	540	1 933 804	203 277	48 817	24 291	121	18
531	Department stores (incl. leased depts.) 1 2	153	1 672 088	(NA)	(NA)	(NA)	-	-
531 531 pt. 531 pt. 531 pt.	Department stores (excl. leased depts.)¹ Conventional¹ Discount or mass merchandising¹ National chain¹	153 36 87 30	1 560 246 261 622 947 511 351 113	166 495 30 927 90 758 44 810	39 680 7 736 20 785 11 159	19 657 3 963 11 048 4 646	-	Ē
533 539	Variety stores Miscellaneous general merchandise stores	139 248	57 129 316 429	7 347 29 435	1 874 7 263	1 116 3 518	60 61	5 13
54	Food stores	2 17 9	3 28 7 70 3	308 424	72 145	34 876	829	142
541 542	Grocery stores	1 621 123	3 180 307 47 697	289 159 5 421	67 702 1 323	31 512 655	542 59	88 17
546 546 pt. 546 pt.	Retail bakeries	225 205 20	30 324 28 477 1 847	9 335 8 856 479	2 112 1 990 122	1 748 1 644 104	129 115 14	15 15 -
543, 4, 5, 9 543 544 545 549	Other food stores	210 13 73 52 72	29 375 4 039 7 993 5 652 11 691	4 509 457 1 645 822 1 585	1 008 79 384 170 375	961 43 370 235 313	99 7 33 36 23	22 1 5 7 9
55 ex. 554	Automotive dealers	1 442	3 388 421	272 445	60 404	14 909	360	79
551 552	New and used car dealersUsed car dealers	576 133	2 895 547 68 560	215 234 4 593	47 733 1 018	10 768 449	67 63	18 12
553 553 pt. 553 pt.	Auto and home supply stores	555 496 59	276 797 248 515 28 282	40 755 37 977 2 778	9 400 8 740 660	2 879 2 619 260	170 135 35	41 39 2
555, 6, 7, 9 555 556 557 559	Miscellaneous automotive dealers Boat dealers Recreational vehicle dealers Motorcycle dealers Automotive dealers, n.e.c.	178 45 44 79 10	147 517 30 378 62 664 46 138 8 337	11 863 2 505 3 958 4 781 619	2 253 400 713 1 004 136	813 168 244 365 36	60 20 17 20 3	8 1 2 5
554	Gasoline service stations	2 020	1 420 696	92 297	21 994	11 100	821	10 3
5 6	Apparel and accessory stores	1 899	624 601	7 6 9 0 8	18 456	11 095	458	121
561	Men's and boys' clothing stores	244	85 087	12 905	3 251	1 348	65	20
562, 3 562 563	Women's clothing and specialty stores Women's clothing stores Women's accessory and specialty stores	817 728 89	253 880 238 690 15 190	29 811 27 256 2 555	7 124 6 510 614	5 083 4 721 362	216 186 30	35 33 2
565	Family clothing stores	196	130 397	13 907	3 203	1 810	49	13
566 566 pt. 566 pt. 566 pt. 566 pt.	Shoe stores	479 23 90 4 362	126 694 (D) 17 471 (D) 104 877	16 264 (D) 2 770 (D) 12 827	3 901 (D) 697 (D) 3 053	2 208 (D) 379 (D) 1 771	72 3 11 - 58	38 2 3 - 33
564, 9 564 569	Other apparel and accessory stores Children's and infants' wear stores Miscellaneous apparel and accessory stores	163 78 85	28 543 11 366 17 177	4 021 1 272 2 749	977 307 670	646 303 343	56 38 18	15 8 7
57	Furniture and homefurnishings stores	1 299	609 305	83 40 6	19 584	6 8 7 3	457	79
5712	Furniture stores	385	225 768	32 643	7 650	2 507	113	25
5713, 4, 9 5713 5714 5719	Homefurnishings stores Floor covering stores Drapery and upholstery stores Miscellaneous homefurnishings stores	275 136 35 104	95 332 69 725 3 677 21 930	13 569 9 282 823 3 464	3 051 2 131 172 748	1 127 628 93 406	115 51 19 45	19 10 2 7
572	Household appliance stores	233	80 860	11 547	2 764	988	105	19
573 5731 5734 5735 5736	Radio, television, computer, and music stores Radio, television, and electronics stores Computer and software stores Record and prerecorded tape stores Musical instrument stores	406 261 27 56 62	207 345 146 605 17 040 20 548 23 152	25 647 17 124 2 182 1 930 4 411	6 119 4 165 496 398 1 060	2 251 1 446 162 251 392	124 89 3 10 22	16 9 1 - 6

See footnotes at end of table.

Table 1. Summary Statistics for the State: 1987—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

						Paid employees	Unincorporate	d businesses
1987 SIC code	Kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	for pay period including March 12 (number)	Individual proprie- torships (number)	Partner- ships (number)
58	Eating and drinking places	5 480	1 367 929	3 40 7 28	79 573	68 294	2 511	442
5812 5812 pt. 5812 pt. 5812 pt. 5812 pt.	Eating places Restaurants and lunchrooms Cafeterias Refreshment places Other eating places	4 065 2 134 80 1 521 330	1 225 603 571 163 41 258 541 114 72 068	315 948 155 943 12 545 128 209 19 251	73 227 36 513 4 253 28 457 4 004	62 885 31 978 2 096 25 708 3 103	1 710 1 029 38 509 134	357 182 7 145 23
5813	Drinking places	1 415	142 326	24 780	6 346	5 409	801	85
591	Drug and proprietary stores	718	547 831	71 408	16 921	6 692	173	17
591 pt. 591 pt.	Drug stores Proprietary stores	696 22	542 966 4 865	70 449 959	16 716 205	6 609 83	164 9	15 2
59 ex. 591	Miscellaneous retail stores	3 427	1 024 742	149 994	35 7 8 0	17 0 35	1 321	219
592	Liquor stores	365	98 688	10 872	2 866	1 261	56	13
593	Used merchandise stores	182	23 487	3 982	982	599	98	13
594 5941 5941 pt. 5941 pt.	Miscellaneous shopping goods stores	1 425 244 103 141	380 481 73 756 37 035 36 721	53 262 9 130 4 616 4 514	12 664 2 038 1 093 945	7 286 1 088 544 544	587 111 36 75	94 14 7 7
5942 5943 5944 5945 5946 5947 5948 5949	Book stores	116 38 290 129 34 390 12	41 849 9 826 90 086 44 622 13 993 66 968 3 014 36 367	4 705 1 649 16 348 5 478 1 739 9 011 462 4 740	1 220 389 3 928 1 180 442 2 220 128 1 119	630 185 1 625 739 203 1 770 54 992	35 11 97 61 6 173 -	9 3 11 9 3 31 2 12
596 5961 5962 5963	Nonstore retailers Catalog and mail-order houses Merchandising machine operators Direct selling establishments	321 97 71 153	231 827 73 200 46 985 111 642	32 576 6 404 8 968 17 204	7 490 1 470 2 062 3 958	3 080 673 724 1 683	132 52 26 54	18 6 2 10
598 5983 5984 5989	Fuel dealers	248 47 201 -	121 715 23 269 98 446	15 853 1 867 13 986	4 076 473 3 603	1 051 169 882	42 22 20	8 4 4 -
5992 5993 5994 5995	Florists	363 16 24 161	54 436 2 322 3 521 39 216	11 709 341 526 7 839	2 738 85 104 1 855	1 766 57 90 610	228 6 9 20	30 3 1 5
5999 5999 pt. 5999 pt. 5999 pt.	Miscellaneous retail stores, n.e.c. Pet shops Typewriter stores Other miscellaneous retail stores, n.e.c.	322 48 8 266	69 049 9 032 631 59 386	13 034 1 619 140 11 275	2 920 397 34 2 489	1 235 268 15 952	143 21 5 117	34 10 2 22

52

53 53

54

¹Includes sales from catalog order desks. ²Includes data for leased departments operated within department stores. Data for this line not included in broader kind-of-business totals.

Table 2. Selected Ratios for the State: 1987

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

400-		Sales			
1987 SIC code	Kind of business	Per establishment (dollars)	Per employee ¹ (dollars)	Annual payroll per employee ¹ (dollars)	Employees per establishment ¹ (number)
	Retail trade	742 534	74 105	8 379	10
52	Building materials and garden supplies stores	6 70 6 7 8	104 954	12 726	6
521, 3 521 523	Building materials and supply stores Lumber and other building materials dealers Paint, glass, and wallpaper stores	930 888 1 080 405 373 113	123 933 128 370 90 238	14 805 15 156 12 141	8 8 4
525 526 527	Hardware stores Retail nurseries, lawn and garden supply stores Mobile home dealers	344 054 468 794 723 222	63 703 93 652 174 738	8 413 11 549 16 805	- 5 5 4
53	General merchandise stores	3 581 119	79 610	8 368	45
531	Department stores (incl. leased depts.) ^{2 3}	10 928 680	(NA)	(NA)	(NA)
531 531 pt. 531 pt. 531 pt.	Department stores (excl. leased depts.)2 Conventional2 Discount or mass merchandising2 National chain2	10 197 686 7 267 278 10 890 931 11 703 767	79 374 66 016 85 763 75 573	8 470 7 804 8 215 9 645	128 110 127 155
533 539	Variety stores Miscellaneous general merchandise stores	411 000 1 275 923	51 191 89 946	6 583 8 367	8 14
54	Food stores	1 508 813	94 268	8 843	16
541 542	Grocery stores	1 961 941 387 780	100 924 72 820	9 176 8 276	19 5
546 546 pt. 546 pt.	Retail bakeries ————————————————————————————————————	134 773 138 912 92 350	17 348 17 322 17 760	5 340 5 387 4 606	8 8 5
543, 4, 5, 9 543 544 545 549	Other food stores	139 881 310 692 109 493 108 692 162 375	30 567 93 930 21 603 24 051 37 351	4 692 10 628 4 446 3 498 5 064	5 3 5 5 4
55 ex. 5 54	Automotive dealers	2 349 807	227 274	18 274	10
551 552	New and used car dealersUsed car dealers	5 026 991 515 489	268 903 152 695	19 988 10 229	19 3
553 553 pt. 553 pt.	Auto and home supply stores	498 733 501 038 479 356	96 143 94 889 108 777	14 156 14 501 10 685	5 5 4
555, 6, 7, 9 555 556 557 559	Miscellaneous automotive dealers	828 747 675 067 1 424 182 584 025 833 700	181 448 180 821 256 820 126 405 231 583	14 592 14 911 16 221 13 099 17 194	5 4 6 5 4
554	Gasoline service stations	703 315	127 991	8 315	5
56	Apparel and accessory stores	328 910	56 2 96	6 932	6
561	Men's and boys' clothing stores	348 717	63 121	9 573	6
562, 3 562 563	Women's clothing and specialty stores	310 747 327 871 170 674	49 947 50 559 41 961	5 865 5 773 7 058	6 6 4
565	Family clothing stores	665 291	72 043	7 683	9
566 pt. 566 pt. 566 pt. 566 pt. 566 pt.	Shoe stores	264 497 (D) 194 122 (D) 289 715	57 380 (D) 46 098 (D) 59 219	7 366 (D) 7 309 (D) 7 243	5 (D) 4 (D) 5
564, 9 564 569	Other apparel and accessory stores Children's and infants' wear stores Miscellaneous apparel and accessory stores	175 110 145 718 202 082	44 184 37 512 50 079	6 224 4 198 8 015	4 4 4
57	Furniture and homefurnishings stores	469 057	88 65 2	12 135	5
5712	Furniture stores	586 410	90 055	13 021	7
5713, 4, 9 5713 5714 5719	Homefurnishings stores Floor covering stores Drapery and upholstery stores Miscellaneous homefurnishings stores	346 662 512 684 105 057 210 865	84 589 111 027 39 538 54 015	12 040 14 780 8 849 8 532	4 5 3 4
572	Household appliance stores	347 039	81 842	11 687	4
573 5731 5734 5735 5736	Radio, television, computer, and music stores Radio, television, and electronics stores Computer and software stores Record and prerecorded tape stores Musical instrument stores	510 702 561 705 631 111 366 929 373 419	92 112 101 387 105 185 81 865 59 061	11 394 11 842 13 469 7 689 11 253	6 6 6 4

See footnotes at end of table.

Table 2. Selected Ratios for the State: 1987-Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

1987 SIC code	Kind of business	Per establishment		Annual payroll	Employees
58		(dollars)	Per employee ¹ (dollars)	per employee ¹ (dollars)	per establishment¹ (number)
	Eating and drinking places	249 622	20 030	4 989	12
5812	Eating places	301 501	19 490	5 024	15
5812 pt.	Restaurants and lunchrooms	267 649	17 861	4 877	15 26
5812 pt.	Cafeterias	515 725 355 762	19 684 21 048	5 985	26
5812 pt. 5812 pt.	Refreshment placesOther eating places	218 388	23 225	4 987 6 204	17 9
5813	Drinking places	100 584	26 313	4 581	4
591	Drug and proprletary stores	762 996	81 864	10 671	9
504	B stores	700 404	00.450	40.000	
591 pt. 591 pt.	Drug storesProprietary stores	780 124 221 136	82 156 58 614	10 660 11 554	4
59 ex. 591	Miscellaneous retail stores	299 020	60 155	8 805	5
592	Liquor stores	270 378	78 262	8 622	3
500	Used merchandise stores	100.040	20, 040	0.040	
593	Used merchangise stores	129 049	39 210	6 648	3
594	Miscellaneous shopping goods stores	267 004	52 221	7 310	5
5941	Sporting goods stores and bicycle shops	302 279	67 790	8 392	4
5941 pt. 5941 pt.	General line sporting goods storesSpecialty line sporting goods stores	359 563 260 433	68 079 67 502	8 485 8 298	5 4
5942	Book stores	360 767	66 427	7 468	5 5
5943	Stationery stores	258 579	53 114	8 914	5
5944 5945	Jewelry stores	310 641 345 907	55 438 60 382	10 060 7 413	6
5946	Hobby, toy, and game shops Camera and photographic supply stores	411 559	68 931	8 567	6
5947	Gift, novelty, and souvenir shops	171 713	37 835	5 091	6 6 6 5
5948	Luggage and leather goods stores	251 167	55 815	8 556	5
5949	Sewing, needlework, and piece goods stores	211 436	36 660	4 778	6
596	Nonstore retailers	722 202	75 269	10 577	10
5961 5962	Catalog and mail-order houses	754 639 661 761	108 767 64 896	9 516 12 387	7 10
5963	Direct selling establishments	729 686	66 335	10 222	11
598	Fuel dealers	490 786	115 809	15 084	4
5983	Fuel oil dealers	495 085	137 686	11 047	4
5984 5989	Liquefied petroleum gas (bottled gas) dealers Fuel dealers, n.e.c.	489 781	111 617	15 857	-
5992	Florists	149 961	30 824	6 630	5
5993	Tobacco stores and stands	145 125	40 737	5 982	4
5994 5995	News dealers and newsstandsOptical goods stores	146 708 243 578	39 122 64 289	5 844 12 851	4
5999	Miscellaneous retail stores, n.e.c.	214 438	55 910	10 554	4
5999 pt.	Pet shops	188 167	33 701	6 041	6
5999 pt. 5999 pt.	Typewriter storesOther miscellaneous retail stores, n.e.c.	78 875 223 256	42 067 62 380	9 333 11 843	2

¹Based on number of employees for pay period including March 12.
²Includes sales from catalog order desks.
³Includes data for leased departments operated within department stores. Data for this line not included in broader kind-of-business totals.

Table 3. Comparative Statistics Based on 1972 Standard Industrial Classification for the State: 1987 and 1982

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For explanation of changes in kind-of-business classifications between 1982 and 1987, also see appendix A.

1070	1007		Establis	hments	Sales			An	nual payroll	Paid employees for pay period including March 12		
1972 SIC code	1987 SIC code	Kind of business	1987 (number)	1982 (number)	1987 (\$1,000)	1982 (\$1,000)	Percent change 1982 to 1987	1987 (\$1,000)	1982 (\$1,000)	Percent change 1982 to 1987	1987 (number)	1982 (number)
		Retail trade — Including used automobile parts and accessories _stores¹	20 373	2 2 07 8	15 095 754	12 319 336	22.5	1 708 376	1 428 532	19.6	203 803	190 341
		Excluding used automobile parts and accessories stores ²	20 311	22 041	1 5 0 81 6 0 8	12 304 783	22 .6	1 705 175	1 425 715	19.6	203 517	190 091
52	52	Building materials and garden supplies stores	1 307	1 653	876 576	783 555	11.9	106 288	104 357	1.9	8 352	8 972
521, 3	521, 3	Building materials and supply stores	667	863	620 902	541 124	14.7	74 175	74 071	.1	5 010	5 398
521	521 523	Lumber and other building materials dealers Paint, glass, and wallpaper stores	526 141	705 158	568 293 52 609	504 199 36 925	12.7 42.5	67 097 7 078	68 619 5 452	-2.2 29.8	4 427 583	4 892 506
525 526	525	Hardware stores Retail nursenes, lawn and garden supply	429	579	147 599	162 556	-9.2	19 492	21 285	-8.4	2 317	2 699
526 527	526 527	Retail nurseries, lawn and garden supply stores	175 36	150 61	82 039 26 036	52 420 27 455	56.5 -5.2	10 117 2 504	6 603 2 398	53.2 4.4	876 149	690 185
53	53	General merchandise stores	540	654	1 933 804	1 425 974	35.6	203 277	176 737	15.0	24 291	23 281
531		Department stores (incl. leased depts.)	0.0								3, 5,	
	531	[with 25 employees or more] ^{3 4 5} Department stores (incl. leased depts.)	189	165	1 777 149	1 159 846	53.2	(NA)	(NA)	(NA)	(NA)	(NA)
	539 pt.	[with 50 employees or more] ^{3 4 6} Department stores (incl. leased depts.) [with 25 to 49 employees] ^{3 4 7}	153	(NA) (NA)	1 672 088 105 061	(NA) (NA)	(NA) (NA)	(NA) (NA)	(NA) (NA)	(NA) (NA)	(NA) (NA)	(NA) (NA)
531	504	Department stores (excl. leased depts.) [with 25 employees or more] ^{3 5}	189	165	1 664 985	(D)	(D)	175 191	(D)	(D)	20 800	(D)
	531	Department stores (excl. leased depts.) [with 50 employees or more] ^{3 6}	153	(NA)	1 560 246	(NA)	(NA)	166 495	(NA)	(NA)	19 657	(NA)
	539 pt.	Department stores (excl. leased depts.) [with 25 to 49 employees] ^{3 7}	36	(NA)	104 739	(NA)	(NA)	8 696	(NA)	(NA)	1 143	(NA)
533 539	533 539 pt.	Variety stores Miscellaneous general merchandise	139	228	57 129	100 351	-43.1	7 347	13 162	-44.2	1 116	2 298
559	539 pt.	stores8	212	261	211 690	(D)	(D)	20 739	(D)	(D)	2 375	(D)
54	54	Food stores	2 179	2 329	3 287 703	2 936 662	12.0	308 424	283 310	8.9	34 876	31 687
541 5422, 3	541 5421	Grocery stores Meat and fish (seafood) markets	1 621 123	1 739 156	3 180 307 47 697	2 823 516 47 090	12.6 1.3	289 159 5 421	264 027 6 060	9.5 -10.5	31 512 655	28 127 759
546 5462 5463	546 546 pt. 546 pt.	Retail bakeries Retail bakeries – baking and selling Retail bakeries – selling only	225 205 20	201 190 11	30 324 28 477 1 847	23 750 22 794 956	27.7 24.9 93.2	9 335 8 856 479	7 199 6 993 206	29.7 26.6 132.5	1 748 1 644 104	1 816 1 777 39
543, 4, 5, 9	543, 4, 5,	Other food stores	210	233	29 375	42 306	-30.6	4 509	6 024	-25.1	961	985
543 544 545 549	543 544 545 549	Fruit and vegetable markets Candy, nut, and confectionery stores Dairy products stores Miscellaneous food stores	73 52	16 60 81 76	4 039 7 993 5 652 11 691	5 855 5 307 17 045 14 099	-31.0 50.6 -66.8 -17.1	457 1 645 822 1 585	656 1 166 2 436 1 766	-66.3	43 370 235 313	62 256 382 285
55 ex.	55 ex.	Automotive dealers	1 442	1 511	3 388 421	2 318 321	46.2	272 445	198 104		14 909	13 695
554 551 552	554 551 552	New and used car dealers Used car dealers	576 133	675 135	2 895 547 68 560	1 921 736 48 499	50.7 41.4	215 234 4 593	150 008 2 870		10 768 449	9 952 291
553 553 pt. 553 pt.	553 553 pt. 553 pt.	Auto and home supply stores Tire, battery, and accessory dealers Other auto and home supply stores	555 496 59	486 443 43	276 797 248 515 28 282	230 826 207 974 22 852	19.9 19.5 23.8	40 755 37 977 2 778	33 966 31 866 2 100		2 879 2 619 260	2 515 2 289 226
555, 6, 7,	555, 6, 7,	Miscellaneous automotive dealers	178	215	147 517	117 260	25.8	11 863	11 260		813	937
9 555 556	9 555 556,	Boat dealers Recreational and utility trailer dealers ⁹ _	45 45	40 45	30 378 (D)	12 984 40 185	134.0 (D)	2 505 (D)	1 486 3 328		168 (D)	109 246
557	559 pt. 557	Motorcycle dealers	79	119	46 138	60 744	-24.0	4 781	5 867	-18.5	365	538
559	559 pt.	Automotive dealers, n.e.c. [excl. utility trailer dealers]	9	11	(D)	3 347	(D)	(D)	579	(D)	(D)	44
554	554	Gasoline service stations	2 020	2 223	1 420 696	1 377 854	3.1	92 297	7 2 8 5 6	26.7	11 100	9 581
56	56	Apparel and accessory stores	1 899	2 170	624 601	573 113		76 9 08	78 022		11 095	12 315
561	561	Men's and boys' clothing stores	244	359	85 087	94 746		12 905	14 993		1 348	1 921
562, 3, 8 562 563, 8	562, 3 562 563	Women's clothing and specialty stores Women's clothing stores Women's accessory and specialty stores ¹⁰	817 728 89	841 769 72	253 880 238 690 15 190	200 557 188 624 11 933		29 811 27 256 2 555	27 051 24 956 2 095		5 083 4 721 362	4 993 4 693 300
565	565	Family clothing stores	196	254	130 397	136 728		13 907	16 896		1 810	2 605
566 566 pt. 566 pt. 566 pt.	566 566 pt. 566 pt. 566 pt.	Shoe stores Men's shoe stores Women's shoe stores Children's and juveniles' shoe stores	479 23 90 4	532 32 98 9	126 694 (D) 17 471 (D)	119 542 5 257 18 201 1 491	(D)	16 264 (D) 2 770 (D)	16 259 775 3 083 265	(D) -10.2	2 208 (D) 379 (D)	2 213 82 428 28

See footnotes at end of table.

Table 3. Comparative Statistics Based on 1972 Standard Industrial Classification for the State: 1987 and 1982—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For explanation of changes in kind-of-business classifications between 1982 and 1987, also see appendix A.]

1972	1987		Establis	hments		Sales		Ann	ual payroll		Paid employees for pay penod including March 12	
SIC code	SIC code	Kind of business	1987 (number)	1982 (number)	1987 (\$1,000)	1982 (\$1,000)	Percent change 1982 to 1987	1987 (\$1,000)	1982 (\$1,000)	Percent change 1982 to 1987	1987 (number)	1982 (number)
56	56	Apparel and accessory stores—Con.										
564, 9 564 569	564, 9 564 569	Other apparel and accessory stores Children's and infants' wear stores Miscellaneous apparel and accessory stores	163 78 85	184 103 81	28 543 11 366 17 177	21 540 12 221 9 319	32.5 -7.0 84.3	4 021 1 272 2 749	2 623 1 528 1 295	42.4 -16.8 112.3	646 303 343	583 360 223
5 7	57	Furniture and homefurnishings stores	1 299	1 464	609 305	462 873	31.6	83 406	68 979	20.9	6 873	6 883
5712	5712	Furniture stores	385	478	225 768	199 010	13.4	32 643	29 655	10.1	2 507	2 772
5713, 4, 9 5713 5714 5719	5713, 4, 9 5713 5714 5719	Homefurnishings stores Floor covering stores Drapery and upholstery stores Miscellaneous homefurnishings stores _	275 136 35 104	284 146 52 86	95 332 69 725 3 677 21 930	64 331 50 217 3 898 10 216	48.2 38.8 -5.7 114.7	13 569 9 282 823 3 464	10 232 7 822 781 1 629	32.6 18.7 5.4 112.6	1 127 628 93 406	1 141 658 130 353
572	572	Household appliance stores	233	234	80 860	70 796	14.2	11 547	10 856	6.4	988	1 006
573 5732	573 5731	Radio, television, computer, and music stores	406 288	468 323	207 345 163 645	128 736 87 972	61.1 86.0	25 647 19 306	18 236 11 845	40.6 63.0	2 251 1 608	1 964 1 138
	5734	storesComputer and software stores	261 27	(NA) (NA)	146 605 17 040	(NA) (NA)	(NA) (NA)	17 124 2 182	(NA) (NA)	(NA) (NA)	1 446 162	(NA) (NA)
5733	E70E	Music stores	118	145	43 700	40 764	7.2	6 341	6 391	8	643	826
	5735 5736	Record and prerecorded tape stores	56 62	59 86	20 548 23 152	14 168 26 596	45.0 -12.9	1 930 4 411	1 523 4 868	26.7 -9.4	251 392	253 573
58	58	Eating and drinking places	5 480	5 918	1 367 929	1 109 355	23.3	340 728	268 500	26.9	68 294	61 950
5812 pt. 5812 pt. 5812 pt. 5812 pt. 5812 pt.	5812 pt. 5812 pt. 5812 pt. 5812 pt. 5812 pt.	Eating places Restaurants and lunchrooms Cafeterias Refreshment places Other eating places	4 065 2 134 80 1 521 330	4 131 2 113 88 1 616 314	1 225 603 571 163 41 258 541 114 72 068	953 692 463 348 36 550 404 921 48 873	28.5 23.3 12.9 33.6 47.5	315 948 155 943 12 545 128 209 19 251	241 137 124 282 10 853 93 687 12 315	31.0 25.5 15.6 36.8 56.3	62 885 31 978 2 096 25 708 3 103	55 388 29 208 2 237 21 499 2 444
5813	5813	Drinking places	1 415	1 787	142 326	155 663	-8.6	24 780	27 363	-9.4	5 409	6 562
591	591	Drug and proprietary stores	718	760	547 831	388 050	41.2	71 408	53 447	33.6	6 692	6 434
591 pt. 591 pt.	591 pt. 591 pt.	Drug storesProprietary stores	696 22	732 28	542 966 4 865	383 546 4 504	41.6 8.0	70 449 959	52 595 852	33.9 12.6	6 609 83	6 337 97
59 ex. 591	59 ex. 591	Miscellaneous retail stores¹	3 489	3 396	1 038 888	943 579	10.1	153 195	124 220	23.3	17 321	15 543
592	592	Liquor stores	365	277	98 688	148 637	-33.6	10 872	11 451	-5.1	1 261	1 395
593	593, 5015 pt.	Used merchandise stores ¹	244	209	37 633	32 844	14.6	7 183	5 801	23.8	885	746
594 5941	594 5941	Miscellaneous shopping goods stores Sporting goods stores and bicycle	1 425	1 465	380 481	287 242	32.5	53 262	44 338	20.1	7 286	6 543
5941 pt. 5941 pt.	5941 pt. 5941 pt.	shops General line sporting goods stores _ Specialty line sporting goods stores _	244 103 141	255 109 146	73 756 37 035 36 721	61 709 33 841 27 868	19.5 9.4 31.8	9 130 4 616 4 514	8 629 4 638 3 991	5.8 5 13.1	1 088 544 544	1 058 565 493
5942, 3 5942 5943	5942, 3 5942 5943	Book, stationery stores Book stores Stationery stores	154 116 38	172 136 36	51 675 41 849 9 826	42 720 32 442 10 278	21.0 29.0 -4.4	6 354 4 705 1 649	6 146 4 252 1 894	3.4 10.7 -12.9	815 630 185	881 671 210
5944	5944	Jewelry stores	290	320	90 086	73 518	22.5	16 348	14 807	10.4	1 625	1 539
5945, 6, 7, 8, 9 5945 5946	5945, 6, 7, 8, 9 5945 5946	Other miscellaneous shopping goods stores	737 129	718 129	164 964 44 622	109 295 14 849	50.9 200.5	21 430 5 478	14 756 2 033	45.2 169.5	739	3 065 431
5947 5948 5949	5947 5948 5949	stores Gift, novelty, and souvenir shops Luggage and leather goods stores Sewing, needlework, and piece	34 390 12	40 320 14	13 993 66 968 3 014	13 504 44 870 2 694	3.6 49.2 11.9	1 739 9 011 462	1 652 6 474 431	5.3 39.2 7.2	1 770 54	208 1 361 64
596	596	goods stores	172 321	215 356	36 367 231 827	33 378 158 628	9.0	4 740 32 576	4 166 22 523	13.8		1 001 2 625
5961 5962 5963	5961 5962 5963	Catalog and mail-order houses Merchandising machine operators Direct selling establishments	97 71 153	152 68 136	73 200 46 985 111 642	64 942 41 248 52 438	12.7 13.9 112.9	6 404 8 968 17 204	5 962 7 743 8 818	7.4 15.8 95.1	673	712 697 1 216
598 5983	5983	Fuel and ice dealers	250 47	248 51	(D) 23 269	200 921 45 232	(D) -48.6	(D) 1 867	16 438 2 797	(D) -33.2	(D) 169	1 096 199
5984 5982	5984 5989, 5999 pt. (pt.)	Liquefied petroleum gas (bottled gas) dealers	201 2	192 5	98 446 (D)	(D) (D)	(D) (D)	13 986 (D)	(D) (D)	(D) (D)	882 (D)	(D) (D)
5992 5993 5994	5992 5993 5994	Florists Tobacco stores and stands News dealers and newsstands	363 16 24		54 436 2 322 3 521	42 894 3 418 3 183	26.9 -32.1 10.6	11 709 341 526	9 099 470 416	28.7 -27.4 26.4	57	1 565 80 82

See footnotes at end of table.

Table 3. Comparative Statistics Based on 1972 Standard Industrial Classification for the State: 1987 and 1982-Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For explanation of changes in kind-of-business classifications between 1982 and 1987, also see appendix A.]

1972	1987	Kind of business	Establishments		Sales			Annual payroll			Paid employees for pay period including March 12	
SIC code	SIC code		1987 (number)	1982 (number)	1987 (\$1,000)	1982 (\$1,000)	Percent change 1982 to 1987	1987 (\$1,000)	1982 (\$1,000)	Percent change 1982 to 1987	1987 (number)	1982 (number)
59 ex. 591	59 ex. 591	Miscellaneous retail stores1—Con.										
5999 pt. 5999 pt. 5999 pt. 5999 pt. 5999 pt.	5995 5999 pt. 5999 pt. 5999 pt.	Miscellaneous retail stores, n.e.c. [excl. ice dealers and incl. optical goods stores] Optical goods stores Pet shops Typewriter stores Other miscellaneous retail stores.	481 161 48 8	435 126 43 24	(D) 39 216 9 032 631	65 812 19 702 5 234 2 715	(D) 99.0 72.6 -76.8	(D) 7 839 1 619 140	13 684 4 441 820 587	(D) 76.5 97.4 -76.1	(D) 610 268 15	1 411 383 170 71
	(pt.)	n.e.c. [excl. ice dealers]	264	242	(D)	38 161	(D)	(D)	7 836	(D)	(D)	787

Table 4. Summary Statistics Based on 1972 Standard Industrial Classification for Industries Having a Classification Change Between 1972 and 1987 for the State: 1987

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For explanation of changes in kind-of-business classifications between 1982 and 1987, also see appendix A.]

1972 SIC code	1987 SIC code	Kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
		Retail trade— Including used automobile parts and accessories stores¹ Excluding used automobile parts and accessories stores²	20 3 7 3 20 31 1	15 095 754 15 081 608	1 708 376 1 7 05 1 7 5	398 0 5 0 39 7 2 5 5	203 803 2 03 517
5 31	531 539 pt.	Department stores (incl. leased depts.) [with 25 employees or more] ^{3 4 5} Department stores (incl. leased depts.) [with 50 employees or more] ^{3 4 6} Department stores (incl. leased depts.) [with 25 to 49 employees] ^{3 4 7}	189 1 5 3 36	1 777 149 1 672 088 105 061	(NA) (NA) (NA)	(NA) (NA) (NA)	(NA) (NA) (NA)
531	531 539 pt.	Department stores (excl. leased depts.) [with 25 employees or more] ^{3 6} Department stores (excl. leased depts.) [with 50 employees or more] ^{3 6} Department stores (excl. leased depts.) [with 25 to 49 employees] ^{3 7}	189 153 36	1 664 98 5 1 560 246 104 739	175 191 166 495 8 696	41 983 39 680 2 303	20 800 19 657 1 143
539	539 pt.	Miscellaneous general merchandise stores ⁸	212	211 690	20 739	4 960	2 375
5 422, 3	5421	Meat and fish (seafood) markets	123	47 697	5 421	1 323	655
546 5462 5 463	546 546 pt. 546 pt.	Retail bakeries	22 5 205 20	30 324 28 477 1 847	9 335 8 85 6 479	2 112 1 990 122	1 748 1 644 104
5 5 6	55 6, 559 pt.	Recreational and utility trailer dealers ⁹	45	(D)	(D)	(D)	(D)
5 59	5 5 9 pt.	Automotive dealers, n.e.c. [excl. utility trailer dealers]	9	(D)	(D)	(D)	(D)
563, 8	563	Women's accessory and specialty stores ¹⁰	89	15 190	2 555	614	362
5732	5731 5734	Radio and television stores ¹¹	288 261 27	163 645 146 605 17 040	19 306 17 124 2 182	4 661 4 165 496	1 608 1 446 162
5733	5735 5736	Music stores	118 56 62	43 700 20 548 23 152	6 341 1 930 4 411	1 458 398 1 060	643 251 392
593	593, 5015 pt.	Used merchandise stores1	244	37 633	7 183	1 777	885
5982	5989, 5999 pt. (pt.)	Fuel and ice dealers, n.e.c. ¹²	2	(D)	(D)	(D)	(D)
5999	5995 5999 pt. (pt.)	Miscellaneous retail stores, n.e.c. [excl. ice dealers and incl. optical goods stores]	481 161 264	(D) 39 216 (D)	(D) 7 839 (D)	(D) 1 855 (D)	(D) 610 (D)

See footnotes at end of table 3

Includes used automobile parts and accessories stores classified in SIC 593 based on 1972 SIC.

Excludes used automobile parts and accessories stores classified in SIC 593 based on 1972 SIC (included in SIC 5015 pt. based on 1987 SIC).

Includes sales from catalog order desks.

Includes data for leased departments operated within department stores. Data for this line not included in broader kind-of-business totals.

Setablishments defined as department stores, based on 1972 SIC, with 25 employees or more.

Establishments defined as department stores, based on 1972 SIC, with 50 employees or more.

Testablishments defined as department stores, based on 1972 SIC, with 25 to 49 employees.

Excludes department stores with 25 to 49 employees classified in SIC 531 based on 1972 SIC.

Includes utility trailer dealers classified in SIC 556 based on 1972 SIC.

Includes computer and software stores classified in SIC 5732 based on 1972 SIC.

Includes computer and software stores classified in SIC 5732 based on 1972 SIC.

-	ludes only establishments with pa	yroll. For	meaning of ab	breviations ar	iu symbols,	see miroducti	Unincorp busine	porated	or terms			siness groups		ses, including
	Geographic area	Estab-		Angual	First	Paid employees for pay period	Individual		and gard	materials en supplies ores C 52)	s	merchandise tores IC 53)		d stores IC 54)
		lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	quarter payroll (\$1,000)	including March 12 (number)	proprie- torships (number)	Partner- ships (number)	Number	Sales (\$1,000)	Number	Sales (\$1,000)	Number	Sales (\$1,000)
1	lowa	20 311	15 081 608	1 705 175	39 7 2 55	203 517	7 381	1 289	1 307	876 5 7 6	540	1 933 804	2 1 79	3 287 703
3	Adair County	70 36	28 300 14 025	2 963 1 646	664 385	465 209	39 21	3	9	2 138 975	2	(D) (D)	9	8 683 (D)
4 5 6	Allamakee County Waukon Balance of county	124 50 74	59 251 33 042 26 209	5 737 3 150 2 587	1 262 708 554	773 392 381	75 28 47	10 7 3	11 3 8	5 421 (D) (D)	5 2 3	2 909 (D) (D)	11 5 6	17 801 (D) (D)
7 8 9	Appanoose County Centerville Balance of county	105 82 23	61 283 52 693 8 590	6 072 5 356 716	1 435 1 265 170	721 628 93	50 34 16	13 11 2	8 5 3	4 105 (D) (D)	4 4 -	6 229 6 229	12 8 4	21 062 20 075 987
10 11 12	Audubon County Audubon Balance of county	54 37 17	28 430 21 253 7 177	2 270 1 694 576	558 391 167	303 224 79	30 20 10	6 2 4	5 3 2	3 036 (D) (D)	4 3 1	(D) (D) (D)	7 5 2	5 739 (D) (D)
13 14 15 16	Benton County Belle Plaine Vinton Balance of county	158 35 63 60	73 207 18 722 29 423 25 062	6 936 1 696 3 454 1 786	1 627 397 795 435	885 252 417 216	69 15 26 28	11 4 4 3	15 2 4 9	4 004 (D) (D) 1 822	3 1 2	(D) (D) (D)	17 5 3 9	16 379 5 428 (D) (D)
17 18 19	Black Hawk County Cedar Falls Evansdale	852 273 25	759 156 264 001 10 251	87 822 30 347 1 033	21 031 7 138 255	10 257 3 418 147	207 65 11	47 14 1	43 8 -	38 725 6 869	18 5 1	124 254 (D) (D)	94 27 4	137 863 29 475 (D) 93 251
20 21	Waterloo Balance of county	491 63	451 727 33 177	53 768 2 674	13 044 594	6 357 335	112 19	23 9	27 8	29 851 2 005	12	88 005	51 12	93 251 (D)
22 23 24	Boone County Boone Balance of county	165 114 51	104 801 87 089 17 712	10 951 9 293 1 658	2 430 2 070 360	1 305 1 051 254	68 39 29	9 4 5	12 8 4	6 272 3 683 2 589	3 3 -	5 233 5 233 -	14 8 6	28 318 22 443 5 875
25 26 27	Bremer County Waverly Balance of county	160 81 79	88 674 62 177 26 497	9 464 7 014 2 450	2 229 1 626 603	1 249 880 369	65 24 41	7 2 5	15 3 12	5 789 2 650 3 139	4 3 1	9 036 (D) (D)	6	20 589 (D) (D)
28 29 30	Buchanan County Independence Balance of county	123 58 65	80 827 45 206 35 621	7 656 4 530 3 126	1 678 1 046 632	851 521 330	60 24 36	8 5 3	12 5 7	6 687 1 670 5 017	3 3 -	(D) (D)	12 3 9	15 695 (D) (D)
31 32 33	Buena Vista County Storm Lake Balance of county	187 125 62	107 317 88 374 18 943	12 009 9 964 2 045	2 947 2 276 671	1 530 1 270 260	88 45 43	19 10 9	12 5 7	10 242 3 007 7 235	9 8 1	11 481 (D) (D)	7	24 524 (D) (D)
34	Butler County	117	33 829	3 068	735	467	71	9	16	3 519	2	(D)		6 230
35 36 37 38	Carroll County Carroll Balance of county	97 201 122 79	38 668 128 885 101 526 27 359	3 190 13 083 10 549 2 534	733 3 059 2 473 586	1 525 1 180 345	48 87 43 44	11 14 9 5	11 16 7 9	2 290 8 922 3 745 5 177	6 4 2	(D) 13 458 (D) (D)		8 380 31 824 27 072 4 752
39 40 41	Cass County Atlantic Balance of county	163 111 52	92 878 76 455 16 423	9 424 7 901 1 523	2 224 1 849 375	1 181 958 223	73 42 31	17 10 7	13 10 3	5 634 (D) (D)	7 6 1	9 694 (D) (D)	13	16 663 13 234 3 429
42 43 44	Cedar County Tipton Wilton (part)	120 43 -	70 419 27 196	6 153 2 750	1 487 659	843 359	49 12	9 6	10 3 -	3 842 (D)	3 2 -	(D) (D)	-	19 135 7 378
45 46 47 48	Balance of county Cerro Gordo County Clear Lake Mason City	432 95 300	43 223 369 520 68 547 293 661	3 403 43 268 8 402 34 070	828 10 086 1 982 7 918	5 307 1 021 4 176	133 30 83	25 4 18	25 6 17	(D) 18 906 (D) 15 883	1 11 2 9	70 695 (D) (D)	34	72 586 14 144 56 880
51	Balance of county Cherokee County Cherokee	37 122 85	7 312 73 656 60 902	796 7 852 6 336	186 1 868 1 451	110 912 723	20 59 41	3 15 9	7 4	(D) 4 108 (D)	3 3	7 475 7 475	12 7	1 562 17 105 (D)
52 53 54 55	Balance of county Chickasaw County New Hampton Balance of county	107 60 47	12 754 41 810 31 914 9 896	1 516 4 086 3 107 979	948 703 245	551 366 185	58 30	6 12 6 6	6 2	(D) 2 154 (D) (D)	5 5	1 563 1 563		(D) 13 141 8 422 4 719
	Clarke County Osceola Balance of county	69 60 9	44 138 40 260 3 878	4 792 4 275 517	1 157 1 031 126	491 450 41	34 28 6	5 5 -	3	2 164 (D)	2 2	(D) (D)	4	(D) (D) (D)
59 60 61	Clay County Spencer Balance of county	170 145 25	111 528 108 380 3 148	13 869 13 435 434	3 241 3 152 89	1 534 1 460 74	61 44 17	13 9 4	12 10 2	5 165 (D) (D)	5 5 -	17 289 17 289		22 963 22 407 556
62	Clayton County	145	63 473	5 685	1 318	752	74	13	17	9 032	3	(D)	22	11 598
63 64 65 66 67	Clinton County Camanche Clinton De Witt	379 16 257 46	292 279 4 639 235 500 36 304	31 929 416 26 438 3 704	7 765 100 6 471 873	3 113 414	81 19	19 - 10 4 5	12 2	8 037 6 395 (D)	9 - 7 1	32 084 (D) (D) (D)	3	67 388 (D) 53 952 9 820 (D)
68 69 70	Balance of county Crawford County Denison Balance of county	145 100 45	15 836 63 978 52 199 11 779	1 371 6 595 5 594 1 001	321 1 542 1 304 238	985 807 178	73 45	13 8 5	9	(D) 4 215 (D) (D)	3 3	(D) (D) (D)		13 298 (D) (D)
71 72 73	Dallas County Adel Perry	159 26 67	109 050 14 974 47 677	10 462 1 230 5 075	2 317 273 1 150	1 109 149 609	59 11 21	8 1 2	8 1 3	5 431 (D) (D)	7 1 4	(D) (D) 6 384	29 4 6	30 006 (D) 20 095
74 75 76 77	Balance of county Davis County Bloomfield Balance of county	45 36	46 399 23 263 17 810 5 453	2 129 1 677	519 414 105	264 227	27 21	5 3 3	5	3 151 1 697 (D) (D)	1 1	(D) (D) (D)		(D)

	ve dealers ex. 554)		ervice stations 554)	Apparel and sto (SIC	res	Furnitu homefurnish (SIC	ings stores		rinking places 5 58)	Drug and p stor (SIC	es	sto	eous retail ores ex. 591)
lumber	Sales (\$1,000)	Number	Sales (\$1,000)	Number	Sales (\$1,000)	Number	Sales (\$1,000)	Number	Sales (\$1,000)	Number	Sales (\$1,000)	Number	Sale: (\$1,000
1 442	3 388 421	2 020	1 420 696	1 899	624 601	1 299	609 305	5 480	1 367 929	718	547 831	3 427	1 024 742
6	4 028 3 095	9	5 393 1 236	4	495	1 2	(D) (D)	17	3 950 790	5	1 301	8	(C 1 24
11	15 159	10	5 412	10	(D) 1 877	6	1 047	35	4 154	3	(D) 1 388	22	4 08
5	6 005 9 154	6	2 397 3 015	5	1 337 540	4 2	(D) (D)	9 26	3 284	1	(D) (D)	10 12	(0
10 7 3	11 803 (D) (D)	6 5 1	4 999 (D) (D)	12 12	3 935 3 935	5	1 586 1 586	27 18 9	3 372 2 683 689	2 2	(D) (D)	19 16 3	(E (E
3 2 1	(D) (D) (D)	5	3 049	3	500 500	4 3	1 758 (D) (D)	15	1 191 863	3 2	(D) (D)	5	73 73
14	(D) 19 659	2 22	(D) (D) 14 566	13	2 111	1 7	(D) 2 743	7 46	328 5 671	1 6	(D) 2 514	15	([
4 7 3	7 721 (D) (D)	3 8 11	1 386 3 581 9 599	5 7 1	(D) 1 095	5	(D) (D)	8 18 20	1 147 3 518 1 006	3 2	(D) (D)	3 7 5	(E 77
61	196 382	68	46 328	79	(D) 26 396	56 20	(D) 26 963	241	70 393	23	(D) 30 695	169	61 15
15 2 37	100 804 (D) 81 594	21 2 39	13 653 (D) 26 861	36 1 41	(D) (D) 14 963	31	8 194 (D) 18 013	82 11 132	25 820 1 524 41 478	7 1 14	(D) (D) 20 838	52 2 107	([(I 36 87
7	(D) 27 454	6 22	(D) 12 185	17	(D) 4 403	10	(D) 5 851	16	1 571 8 103	10	(D) 4 171	22	(i 2 81
9	(D) (D)	10 12	7 068 5 117	15	(D) (D)	8 2	(D) (D)	28 16	6 702 1 401	7 3	(D) (D)	18	[] []
12 7 5	19 962 14 956 5 006	22 8 14	14 218 4 663 9 555	18 18	3 426 3 426	12 11	2 522 (D) (D)	43 16 27	7 580 5 358 2 222	7 2 5	3 466 (D) (D)	15 7 8	2 08 (i (l
14	22 581 8 957	21	14 485 5 991	5	591 591	4	671 (D)	37	4 798 3 482	4 3	(D) (D)	11 5	2 96
8	13 624 19 948	13	8 494 9 665	15	5 975	12	(D) 3 563	18	1 316	1 6	(D) 3 264	6 37	(i (i
13 11 2	(D) (D)	12	7 034 2 631	13	(D) (D)	10 2	(D) (D)	28 20	8 231 1 321	4 2	(D) (D)	27 10	9 10 ([([
8	6 657	16	9 141	5	597	5	593	28	2 184	6	1 459	16	([
7	16 147 31 819	10	3 422 15 325	3 22	943 6 348	9	1 506 4 448	51	1 871 7 632	6	1 593 2 485	14 37	6 62
3	(D) (D)	10 11	8 083 7 242	20	(D) (D)	7 3	3 826 622	23 28	5 773 1 859	4 2	(D) (D)	30 7	(E
13 6 7	22 698 17 438 5 260	19 13 6	11 937 8 610 3 327	15 13 2	4 384 (D) (D)	7 7	2 584 2 584	41 24 17	5 975 4 618 1 357	7 6 1	4 809 (D) (D)	28 20 8	8 50 (I (I
13	20 181 6 296	15	12 501 1 821	8 7	1 217 (D)	8	1 548 1 254	31	3 601 1 117	3	(D) (D)	12	1 68 (E
8	13 885	12	10 680	1	(D)	5	294	23	2 484	2	(D)	6	(1)
34	68 666 8 095	44 15	34 415 16 495	46	17 115 1 258	29	12 973 (D)	114 32	32 578 9 041	12	8 049 (D)	83 14	33 53 14 06
24	59 740 831	25 4	17 192 728	39	15 857	24	11 345 (D)	72 10	22 808 729	10	(D)	62 7]) []
10 9 1	20 762 (D) (D)	14 10 4	8 150 6 111 2 039	16 12 4	2 282 (D) (D)	5 4	1 722 (D) (D)	31 17 14	4 749 3 536 1 213	4 3 1	3 194 (D) (D)	20 16 4	4 10 (E (E
5 5 -	10 633 10 633	12	5 185 3 950	5	556 556	5	1 640	32 13	3 864 2 261	4 2	1 694	16 12	1 38 ([([
	8 145	7	1 235 9 329	4	291	2	(D) (D)	19	1 603	2	(D) (D)	16	
7 7 -	8 145 -	7	9 329	4 -	291	2 2 -	(D) (D)	20 2	(D) (D)	2	(D) (D)	12	3 87 (I
10 9 1	26 180 (D) (D)	12 9 3	4 985 4 645 340	24 24	11 431 11 431	18 16 2	5 569 (D) (D)	37 28 9	6 495 5 795 700	5 5	3 415 3 415	34 31 3	8 03 (I (I
11	25 060	19	6 412	4	1 131	3	(D)	36	3 956	7	2 372	23	2 20
27	81 236 -	42	25 428 1 443	21	11 586	35	13 149 (D)	109	24 337 582	12	13 009 (D)	68	16 02 (E
20 4 3	59 564 17 181 4 491	26 4 9	25 428 1 443 17 611 2 644 3 730	18 2 1	11 243 (D) (D)	25 4 5	13 149 (D) 12 299 544 (D)	72 9 22	20 514 1 612 1 629	8 2 1	(D) (D) (D) (D)	2 43 13 10	16 02 (E (E (E
10	12 050	17	9 277 6 074 3 203	14 14	3 759 3 759	2 2	(D) (D)	46 28	7 068 5 590	5	2 816	26 21	7 64 (E
8 2 17	(D) (D) 32 929	10 7 19	3 203 12 137	-	2 801	11	3 934	18	1 478	1	(D) (D) 2 679	5	
4 7 6	(D) 5 173	4 4	(D) (D) 7 365	11 2 9	(D) (D)	3 7	(D) (D) (D)	25 3 9	4 665 524 3 193	6 1 3 2	(D) 1 696	26 3 15	(E (E 3 52
	(D) 8 590	11		5	-	1 2		13	948		(D) 1 300	8	
5 2 3	8 590 (D) (D)	6 5 1	3 529 (D) (D)	5	207 207	2 2	(D) (D)	8 2	1 107 (D) (D)	3	1 300 1 300	5 4 1	70 (i (i

<u></u>	cludes only establishments with pa	Ayron. 1 or	meaning of abi	STEVIALIONS AI	id symbols,	see introduction	Unincorp	orated	T OF COMES			iness groups		es, including
	Geographic area	Estab-			First	Paid employees for pay period	Individual		and garde	materials en supplies ores C 52)	sto	nerchandise pres C 53)		stores C 54)
		lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	quarter payroll (\$1,000)	including March 12 (number)	proprie- torships (number)	Partner- ships (number)	Number	Sales (\$1,000)	Number	Sales (\$1,000)	Number	Sales (\$1,000)
	lowa—Con.													
1 2 3	LamoniBalance of county	60 17 43	21 475 9 826 11 649	2 166 911 1 255	507 216 291	284 93 191	33 9 24	6 - 6	1 3	1 221 (D) (D)	2 - 2	(D) (D)	9 2 7	6 615 (D) (D)
4 5 6 7	Delaware County Dyersville (part) Manchester Balance of county	119 12 68 39	57 331 2 743 46 602 7 986	6 131 390 5 041 700	1 419 87 1 175 157	712 51 551 110	65 6 34 25	10 2 6 2	12 1 5 6	6 090 (D) 4 191 (D)	3 1	5 607 (D) (D)	15 1 5 9	12 995 (D) (D) (D)
8 9 10 11	Des Moines County Burlington West Burlington Balance of county	344 225 70 49	269 151 192 945 52 676 23 530	33 055 24 567 5 808 2 680	7 669 5 714 1 359 596	3 888 2 912 681 295	122 81 16 25	25 22 3	23 11 6 6	16 974 6 175 2 944 7 855	6 4 2	54 112 (D) (D)	36 22 7 7	57 473 51 752 1 696 4 025
12 13 14		179 76 103	98 242 66 758 31 484	10 939 6 920 4 019	2 202 1 352 850	1 329 730 599	76 28 48	13 4 9	12 7 5	9 134 8 194 940	6 2 4	4 842 (D) (D)	17 7 10	20 216 14 225 5 991
15 16 17	Dubuque County Dubuque Dyersville (part)	650 533 34	556 187 492 765 34 774	67 037 61 407 2 763	15 273 13 920 682	7 436 6 798 273	219 162 11	35 30	32 25 3	28 562 25 785	16 13 2	109 051 (D) (D) (D)	66 51	107 522 94 199
18	Balance of county	83 91	28 648 54 372	2 867 5 694	671 1 297	365 734	46 42	5	8	(D) (D) 3 048	3		6 9 11	(D) (D) 13 936
20 21 22	Estherville Balance of county Fayette County	67	50 411 3 961 99 830	5 362 332 9 965	1 222 75 2 425	648 86 1 173	25 17 83	5 3 10	12	2 519 529 4 049		(D) (D) - 8 648	8 3	(D) (D) 26 432
23 24 25	Oelwein	79 40 63	44 324 27 863 27 643	4 382 2 884 2 699	1 027 741 657	504 314 355	28 19 36	6 2 2	3 2 7	(D) (D) 2 368	3 1 1	(D) (D) (D)	6 5 13	13 310 6 545 6 577
26 27 28	Floyd County Charles City Balance of county	128 88 40	72 137 58 525 13 612	8 258 6 883 1 375	1 967 1 669 298	1 087 910 177	45 23 22	14 12 2	10 7 3	5 132 2 522 2 610		9 630 (D) (D)	12 5 7	18 594 17 296 1 298
29 30 31	Franklin County Hampton Balance of county	77 52 25	33 111 26 859 6 252	3 384 2 712 672	791 637 154	480 388 92	39 24 15	5 4 1	4 2 2	(D) (D) (D)	1 1 -	(D) (D) -	10 4 6	6 631 (D) (D)
32 33 34	Fremont County Shenandoah (part) Balance of county	55 4 51	22 293 (D) (D)	2 687 (D) (D)	616 (D) (D)	339 (D) (D)	24 - 24	3 - 3	3 - 3	609 609	-	(D) (D)	10 1 9	13 634 (D) (D)
35 36 37		79 61 18	45 754 35 260 10 494	4 107 3 410 697	881 751 130	526 438 88	37 26 11	3 3 -	9 6 3	1 599 1 202 397		(D) (D) -	10 4 6	10 371 (D) (D)
38 39 40	Grundy Center	83 33 50	33 749 15 820 17 929	3 561 1 769 1 792	829 416 413	540 225 315	33 10 23	8 5 3		2 277 (D) (D)	-	Ξ	14 3 11	10 052 (D) (D)
41	, , , , , , , , , , , , , , , , , , , ,	75	24 345	2 559	603	361	43	4		1 681	7	746	7	4 692
42 43 44	Webster City	124 87 37	74 084 57 581 16 503	7 690 6 033 1 657	1 838 1 428 410	1 055 769 286	60 40 20	12 7 5	8	7 879 (D) (D)		(D) (D)	14 8 6	18 433 15 405 3 028
45 46 47		81 - 27	31 382 14 398	2 934 1 328	699 308	515 - 211	47 - 18	10	1	2 735		335	12 - 3	8 255 (D)
48	Balance of county	54	16 984	1 606	391	304	29	9		(D) (D)	1	(D) (D)	9	(D)
49 50 51 52	Eldora	192 37 91 64	89 172 13 940 51 611 23 621	8 994 1 469 5 486 2 039	2 061 341 1 237 483	1 189 228 677 284	99 17 47 35	15 5 4 6	4 6	7 385 1 106 4 547 1 732	- 4	(D) (D) (D)	17 3 5 9	24 718 (D) 13 577 (D)
53 54 55	Missouri Valley	115 39 76	67 948 11 600 56 348	6 414 1 358 5 056	1 574 334 1 240	705 230 475	55 17 38	13 3 10	2	3 737 (D) (D)		(D) (D)	16 3 13	7 368 (D) (D)
56 57 58	Mount Pleasant	134 93 41	86 558 72 567 13 991	9 848 8 331 1 517	2 328 1 947 381	1 205 997 208	58 40 18	7 2 5	6	5 955 3 759 2 196	4	(D) (D) (D)	16 7 9	20 992 16 988 4 004
59 60 61	Cresco	79 49 30	31 425 25 886 5 539	2 861 2 207 654	694 527 167	388 270 118	50 30 20	8 5 3	1	4 049 (D) (D)		1 913 (D) (D)	10 5 5	10 655 10 087 568
62 63 64	Humboldt	89 66 23	42.⊄ 17 3⊬ 535 6 582	4 690 4 087 603	1 095 939 156	578 471 107	36 25 11	7 4 3	4	1 911 (D) (D)	2 2 -	(D) (D)	9 4 5	14 385 (D) (D)
	Ida County		35 474	3 301	781	432	31	7	1 1	2 940	1 1	(D)	7	8 472
66 67	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		80 397 81 817	10 937 7 989	2 348 1 795	1 708 1 038	71 84	11		2 221	3 5	(D) (D)	20	18 557 23 502
68 69	Maquoketa Balance of county	87 71	60 324 21 493	5 863 2 126	1 315 480	690 348	32 52	9 5	3 5	2 151 953	4 1	(D) (D)	6 15	14 954 8 548 37 635
70 71 72	Newton Balance of county	138	159 451 124 182 35 269	17 814 14 254 3 560	4 075 3 244 831	2 067 1 611 456	82 45 37	13 6 7	11	12 344 7 297 5 047	5 2	16 188 (D) (D)	25 13 12	32 964 4 671
73 74 75	Fairfield	119	81 896 77 933 3 963	8 676 8 320 356	2 105 2 007 98	1 080 1 045 35	60 53 7	10 8 2	10 9 1	4 969 (D) (D)	4 4 -	13 200 13 200 -	18 15 3	20 582 (D) (D)

				Apperel	nd aggessay	F	uro and			Dave seed a	sopriots -	Min = -11 =	
utomotive (SIC 55 e		Gasoline ser (SIC	vice stations 554)	sto	ord accessory ores C 56)	homefurnis	ure and hings stores C 57)	Eating and c	frinking places C 58)	Drug and p stor (SIC	es	Miscellane sto (SIC 59	res
umber	Sales (\$1,000)	Number	Sales (\$1,000)	Number	Sales (\$1,000)	Number	Sales (\$1,000)	Number	Sales (\$1,000)	Number	Sales (\$1,000)	Number	Sale (\$1,000
3 2 1	(D) (D) (D)	10 1 9	4 147 (D) (D)	2 2	(D) (D)	5 1 4	734 (D) (D)	14 4 10	1 401 301 1 100	3 1 2	1 207 (D) (D)	8 3 5	95 28 67
11 - 9	15 227 (D) (D)	9 1 4	3 937 (D) 2 497	12 3 9	2 061 (D) (D)	5 2 3	1 109 (D) (D)	32 2 15	5 700 (D) 4 045	5 1 3	2 652 (D) (D)	14 1 12	1 95 (I (I
2 20 13 3	41 798 20 941 17 779	29 18 3	(D) 17 731 11 207 (D)	33 17 16	12 883 7 141 5 742	33 19 7	12 518 7 473 2 612	15 96 74 11	(D) 28 637 25 476 2 074	1 13 11	(D) 10 405 (D) (D)	55 36 14	16 62 (I (I
14	3 078 32 114 (D) (D)	8 14 7	(D) 7 502 4 350	14 7	4 251 1 764	7 8 8	2 433 1 694 1 694	11 61 15	1 087 10 613 2 572	1 8 4	(D) 2 837 2 403	5 25 14	50 5 03 (I
9 44 30 4	112 642 88 195 14 567	7 43 34 1	3 152 27 402 23 897 (D)	7 57 54 2	2 487 20 899 20 804 (D)	46 38	26 540 22 649 (D)	187 155 6	8 041 54 470 50 283 (D)	21 18 2	23 260 (D) (D)	11 138 115 7	45 83 (1 (1
10 7 7	9 880 15 137 15 137	8 11 8	(D) 6 302 (D)	1 8 8	(D) 1 875 1 875	7 3 2	(D) 1 185 (D) (D)	26 22 12	(D) 4 110 3 320	3 2	(D) 2 073 (D)	16 15 13	5 00 (1
12 3 5	27 628 (D) 9 186	22 12 3	(D) 8 560 4 841 (D)	18 14	4 359 (D) (D)	1 9 5 3	(D) 3 579 (D) 2 066	10 44 13 9	790 5 393 2 371 1 123	1 8 4 3	(D) 3 736 1 945 (D)	2 28 16 7	7 44 2 44
11 6	(D) 14 556 10 234	7 19 11	(D) 8 498 5 015	2 2 12 12	(D) 2 581 2 581	5 5	(D) 1 783 1 783	22 33 21	1 899 6 055 5 056	5 4	(D) 2 119 (D)	13	3 18 ()
5 3 2	4 322 5 127 (D) (D)	12 7 5	3 483 8 543 5 528	4 4	636 636	7 7	1 121 1 121	12 19 10	999 2 461 1 906	3 3	(D) (D) (D)	12 11	4 02 (
2 - 2	(D) (D)	12	3 015 3 300 3 300	3 1 2	(D) (D) (D)	1 - 1	(D) (D)	9 15 2 13	555 (D) (D) (D)	3 - 3	1 534	5 - 5	(
8 7 1	21 119 (D) (D)	8 7	2 912 (D) (D)	8 7 1	1 218 (D) (D)	2 2	(D) (D)	16 10 6	1 990 1 704 286	3 3	1 787 1 787	13 13	()
9 5 4	8 351 (D) (D)	9 3 6	4 448 1 177 3 271	5 4 1	566 (D) (D)	3 2 1	(D) (D) (D)	24 7 17	3 269 1 051 2 218	4 3 1	1 950 (D) (D)	10 4 6	()
10 8	3 689 13 430 (D)	11 11 7	7 378 10 098 4 970	5 7 6	432 5 890	5 4	1 193 (D)	17 34	2 108 4 988	4 4 3	1 485	9 25	94 ()
5	(D) 7 738	8	5 128 2 601	1 5	(D) (D) 2 459	5	(D) (D) 1 773	22 12 22	3 288 1 700 2 619	3	(D) (D) 1 744	19 6 9	1 12
2 3 21	(D) (D) 24 234 3 287	3 5 23	1 265 1 336 8 881	2 3 21	(D) (D) 3 043	2 3 9	(D) (D) 1 165	7 15 40 7	692 1 927 5 650	1 2 9	(D) (D) 3 153	3 6 32	()
21 3 11 7	12 450 8 497	4 8 11	1 785 4 102 2 994	3 15 3	375 2 446 222	2 4 3	(D) 418 (D)	16 17	1 046 3 213 1 391	2 5 2	(D) 1 921 (D)	9 17 6	(I (I 1 22
7 4 3	32 947 (D) (D) 22 457	19 6 13	12 625 4 019 8 606 6 748	11	205 (D) (D) 2 173	3 3 4	(D) (D)	31 13 18	4 274 2 120 2 154 7 129	5 3 2 7	2 526 (D) (D) 3 368	15 6 9	2 89 1 14 1 74
16 9 7	19 669 2 788	8 3	(D) (D) 1 633	11 -	2 173 - 930	3 3	2 504 2 504 - (D) (D)	22 12 25 14	5 865 1 264 2 375	6 1 2 2	(D) (D) (D) (D)	16 2	() () () 4 48
3 2 1 7 6	(D) (D) (D) 8 025	8	(D) (D) 2 183	6 - 9	930	5	1 041	11	1 265 1 110 3 580	6	(D) - 2 658 2 658	8 3	4 48 (I (I
9	(D) (D) 9 924	7	(D) (D) 4 199	8 1 4	(D) (D) 635	1	(D) (D)	13 9 18	2 640 940 2 149	6 - 3	2 658 - (D)	12 2 9	(() () 2 43
10 11 9 2	9 313 22 855 (D) (D)	17 18 11	16 220 9 843 5 994	10 15 12	3 225 2 814 2 549	8 7 3	4 836 1 660 1 132	41 48 24	16 225 6 301 4 001	6 5 3	1 597 3 512 (D)	30 20 12	(I (I (I
19 12	35 662 28 594	7 25 13	3 849 20 388 9 616	17 15	265 6 458 (D) (D)	16 13	528 4 845 (D) (D)	24 54 34	2 300 12 808 10 197	7 6	(D) (D) 6 344 (D) (D)	8 27 16	(i 6 77 (I (l
7 13 10 3	7 068 18 691 17 280 1 411	12 7 6 1	10 772 6 335 (D) (D)	13 12 1	4 607 (D) (D)	10 10	(D) 1 557 1 557	20 29 27 2	2 611 5 239 (D) (D)	3 3	(D) (D) (D)	11 26 23 3	1) 1) 1)

1	dudes only establishments with pa						Unincorp	orated				siness groups		
	Geographic area	Estab-			First	Paid employees for pay period	Individual		and gard	materials en supplies ores C 52)	st	nerchandise ores C 53)		stores C 54)
		lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	quarter payroll (\$1,000)	including March 12 (number)	proprie- torships (number)	Partner- ships (number)	Number	Sales (\$1,000)	Number	Sales (\$1,000)	Number	Sales (\$1,000)
	Iowa – Con.													
1 2 3 4	Johnson County Coralville lowa City Balance of county	597 84 453 60	527 147 95 066 395 112 36 969	67 483 12 114 51 624 3 745	15 404 2 588 12 021 795	8 633 1 470 6 762 401	142 23 84 35	27 4 20 3	28 6 17 5	29 109 10 978 14 434 3 697	12 2 10 -	68 730 (D) (D)	65 11 45 9	122 025 23 181 94 212 4 632
5 6 7 8	Jones County Anamosa Monticello Balance of county	133 46 47 40	67 456 28 443 27 940 11 073	6 377 2 510 2 759 1 108	1 436 553 626 257	805 293 369 143	72 22 25 25	12 4 5	8 3 4 1	4 627 (D) (D) (D)	7 3 3 1	10 483 (D) (D) (D)	14 3 4 7	14 937 (D) (D) 2 548
9	Keokuk County	71	32 452	2 815	651	428	38	5	7	1 381	3	(D)	14	6 496
10 11 12	Kossuth County Algona Balance of county	155 83 72	80 578 57 900 22 678	8 507 6 541 1 966	1 977 1 535 442	1 199 919 280	78 30 48	13 7 6	9 4 5	4 880 3 308 1 572	4 3 1	(D) (D) (D)	18 9 9	18 535 15 924 2 611
13 14 15 16	Lee County Fort Madison Keokuk Balance of county	302 109 134 59	216 270 63 192 97 821 55 257	22 454 7 358 10 186 4 910	5 195 1 726 2 411 1 058	2 549 903 1 279 367	125 49 41 35	22 13 5 4	18 4 9 5	10 155 4 367 4 450 1 338	10 4 6	27 128 (D) (D)	33 11 14 8	59 223 23 690 31 621 3 912
17 18	Linn County Cedar Rapids	1 100 846	1 138 105 933 987	135 154 114 998	31 461 27 056	15 459 13 261	286 183	40 34	56 39	68 143 57 159	20 18	185 798 (D)	110 78	219 733 177 039
19 20 21 22	Hiawatha Marion Mount Vernon Balance of county	7 110 32 105	3 645 102 866 24 922 72 685	257 11 561 2 517 5 821	70 2 471 620 1 244	24 1 206 342 626	1 30 12 60	3 1 2	- 6 3 8	5 275 983 4 726	1 1	(D) (D)	1 8 2 21	(D) (D) (D) 8 975
23	Louisa County	74	30 536	2 656	628	385	41	11	2	(D)	3	(D)	7	6 713
24 25 26	Lucas County Chariton Balance of county	66 52 14	30 466 28 206 2 260	3 591 3 299 292	848 782 66	496 450 46	36 27 9	5 2 3	2 2 -	(D) (D) -	1 1 -	(D) (D)	6 4 2	(D) (D) (D)
27 28 29	Lyon County Rock Rapids Balance of county	80 33 47	29 699 17 911 11 788	2 787 1 574 1 213	680 396 284	457 249 208	43 14 29	9 4 5	11 2 9	4 058 (D) (D)	1 1	(D) (D)	8 3 5	5 780 (D) (D)
30 31 32	Madison County Winterset Balance of county	90 61 29	50 922 39 181 11 741	6 013 4 728 1 285	1 398 1 128 270	699 568 131	35 24 11	6 4 2	11 8 3	7 541 (D) (D)	2 2 -	(D) (D)	8 4 4	11 689 (D) (D)
33 34 35	Mahaska County Oskaloosa Balance of county	167 137 30	103 279 97 133 6 146	11 219 10 682 537	2 577 2 461 116	1 381 1 295 86	58 40 18	14 11 3	14 7 7	4 378 2 934 1 444	6 5 1	12 655 (D) (D)	17 10 7	29 258 27 052 2 206
36 37 38 39	Marion County Knoxville Pella Balance of county	203 75 93 35	115 239 50 457 56 592 8 190	13 082 4 866 7 265 951	3 034 1 159 1 627 248	1 781 568 1 040 173	73 28 29 16	19 5 6 8	16 9 6 1	8 600 (D) 5 726 (D)	6 3 2 1	13 067 (D) (D) (D)	22 5 10 7	27 714 12 788 12 807 2 119
40 41 42	Marshall County Marshalltown Balance of county	283 244 39	211 442 198 914 12 528	24 635 23 573 1 062	5 634 5 384 250	2 862 2 694 168	103 79 24	11 10 1	18 14 4	12 152 11 774 378	10 9 1	33 925 (D) (D)	30 21 9	50 530 44 706 5 824
43 44 45	Mills County Glenwood Balance of county	63 43 20	40 793 28 644 12 149	4 024 3 002 1 022	922 697 225	553 432 121	28 15 13	8 7 1	2 2 -	(D) (D)	2 2 -	(D) (D)	11 5 6	11 414 8 617 2 797
46 47 48	Mitchell County Osage Balance of county	91 47 44	38 799 24 072 14 727	3 712 2 432 1 280	842 560 282	537 371 166	54 26 28	7 1 6	9 4 5	5 009 3 182 1 827	2 1	653 (D) (D)	11 7 4	8 811 6 714 2 097
49 50 51	Monona County Onawa Balance of county	96 40 56	41 511 22 549 18 962	4 077 2 355 1 722	940 551 389	541 282 259	59 20 39	6 2 4	7 2 5	2 056 (D) (D)	2 1 1	(D) (D) (D)	13 6 7	8 039 5 187 2 852
52 53 54	Monroe County Albia Balance of county	55 47 8	29 828 26 203 3 625	2 702 2 463 239	610 561 49	298 273 25	28 25 3	5 5 -	5 4 1	1 675 (D) (D)	1 1	(D) (D)	6 5 1	9 441 (D) (D)
55 56 57	Montgomery County	96 70 26	56 868 51 602 5 266	6 181 5 589 592	1 463 1 320 143	802 715 87	39 21 18	4 3 1	7 6 1	1 646 (D) (D)	5 -	8 620 8 620 -	7 3 4	15 263 14 156 1 107
58 59 60 61 62	Muscatine County Muscatine West Liberty Wilton (part) Balance of county	275 210 16 18 31	198 390 172 609 5 537 6 018 14 226	22 022 19 037 522 692 1 771	4 932 4 209 126 159 438	2 602 2 257 91 106 148	80 53 10 4 13	19 14 - 1 4	18 12 2 1 3	9 311 6 190 (D) (D) 1 418	5 4 - 1 -	25 607 (D) - (D)	24 19 1 2 2	46 764 43 037 (D) (D) (D)
63 64 65	Sheldon (part) A	148 77 71	83 771 61 694 22 077	8 300 5 963 2 337	2 081 1 483 598	1 259 851 408	74 33 41	6 3 3	11 5 6	4 851 3 020 1 831	2 2 -	(D) (D) -	19 9 10	19 361 13 747 5 614
66 67 68	Sibley	54 33 21	18 638 13 052 5 586	1 966 1 419 547	438 307 131	259 180 79	27 16 11	4 2 2	5 3 2	1 142 (D) (D)	2 2 -	(D) (D)	9 4 5	4 063 2 618 1 445
69 70 71 72	Shenandoah (part) ▲	171 63 88 20	93 624 37 714 (D) (D)	9 866 4 089 (D) (D)	2 304 990 (D) (D)	1 259 506 (D) (D)	73 28 37 8	13 6 6 1	18 6 10 2	11 575 (D) 9 338 (D)	9 5 4 -	13 133 6 795 6 338	8 2 5 1	13 326 (D) (D) (D)
73 74 75		95 50 45	38 962 28 003 10 959	3 927 2 570 1 357	890 568 322	505 323 182	51 24 27	11 4 7	11 5 6	6 405 2 909 3 496	2	1 305 (D) (D)	11 3 8	10 774 (D) (D)
76 77 78	Plymouth County Le Mars Balance of county	184 95 89	110 506 75 149 35 357	11 448 7 766 3 682	2 709 1 843 866	1 479 1 001 478	75 33 42	14 7 7	15 5 10	7 933 2 996 4 937	5	7 959 (D) (D)	15 6 9	24 132 (D) (D)

					к	ind-of-busin	ess groups—Co	n.					
Automo (SIC 5	otive dealers 55 ex. 554)		ervice stations C 554)	s	nd accessory tores IC 56)	homefurn	iture and shings stores IC 57)		drinking places IC 58)	st	1 proprietary tores C 591)	sto	eous retail ores ex. 591)
Number	Sales (\$1,000)	Number	Sales (\$1,000)	Number	Sales (\$1,000)	Number	Sales (\$1,000)	Number	Sales (\$1,000)	Number	Sales (\$1,000)	Number	Sales (\$1,000)
28 3 18	89 214 (D) 57 423	40 9 24	31 994 12 772 16 227	72 5 67	22 826 750 22 076	55 10 38 7	31 165 5 319 24 555	156 22 119	64 035 11 474 49 732	17 3 12	21 514 (D) 18 224	124 13 103	46 535 (D) (D)
7 16 7	(D) 15 146 7 576	7 21 9	2 995 10 377 3 890	3 2	263 (D)	4	1 291 1 897 (D)	15 32 9 10	2 829 3 511 825	6	(D) 1 890 (D)	8 22 7	(D) 4 325 712
4 5 10	(D) (D) 10 829	7 5 5	3 804 2 683 2 601	1 - 4	(D) - 496	2 1 2	(D) (D)	13	1 700 986 1 626	2 2 2 3	(D) (D) 1 132	10 5 12	2 187 1 426 7 022
12 5 7	22 309 11 206 11 103	19 8 11	7 186 4 566 2 620	13 11 2	3 086 (D) (D)	11 7 4	2 326 1 694 632	42 18 24	8 216 6 229 1 987	7 5 2	2 410 (D) (D)	20 13 7	(D) (D) (D)
23 4 13	57 981 (D) (D)	25 10 6	15 824 6 116 4 888	25 10 13	4 807 (D) 2 825	23 8 12	8 010 3 082 2 761	91 32 39	15 102 5 561 8 183	12 6 5	9 001 3 880 (D)	42 20 17	9 039 (D) 3 275
71 51	(D) 242 583 178 129	9 92 58	4 820 87 123 61 873	129 110	(D) 46 939 40 727	3 84 64	2 167 62 066 41 972	20 315 241	1 358 114 993 98 695	34 29	(D) 43 591 37 625	189 158	(D) 67 136 (D)
1 8 1 10	(D) (D) (D) 34 907	3 12 2 17	(D) 9 075 (D) 11 686	10 2 7	(D) (D) 2 869	- 14 2 4	(D) (D) 1 326	1 27 13 33	(D) 8 407 (D) 4 641	3 2	(D) (D)	1 21 4 5	(D) (D) (D) (D) 3 555
8	9 373	9	7 207	6	309	5	1 080	28	2 574	2	(D)	4	(D)
5 4 1	3 901 (D) (D)	6 3 3	2 722 2 423 299	6 6 -	1 599 1 599 -	5 5 -	697 697 -	17 11 6	3 102 2 764 338	2 2 -	(D) (D)	16 14 2	2 251 (D) (D)
3 3 -	7 096 7 096 -	11 3 8	3 933 1 997 1 936	5 2 3	1 591 (D) (D)	6 4 2	2 605 (D) (D)	26 8 18	2 558 981 1 577	2 1 1	(D) (D) (D)	7 6 1	(D) (D) (D)
9 5 4	10 256 5 572 4 684	11 6 5	7 519 4 518 3 001	6 6 -	1 620 1 620	2 2	(D) (D)	21 14 7	5 739 5 223 516	5 3 2	(D) (D) (D)	15 11 4	2 467 (D) (D)
13 11 2	13 949 (D) (D)	11 9 2	8 218 (D) (D)	20 20 -	7 924 7 924 -	11 10 1	5 310 (D) (D)	41 34 7	9 488 9 144 344	6 5 1	2 999 (D) (D)	28 26 2	9 100 (D) (D)
20 8 8 4	23 271 12 510 9 498 1 263	21 8 8 5	15 090 8 200 5 506 1 384	22 9 12 1	5 026 (D) 3 067	15 4 9 2	3 798 (D) 2 820	48 17 20 11	10 383 2 932 6 171 1 280	8 4 3	4 443 2 616 (D) (D)	25 8 15	3 847 (D) (D) (D)
17 14 3	37 891 (D)	31 26 5	20 008 18 030 1 978	30 28 2	(D) 8 545 (D) (D)	23 22 1	(D) 8 853 (D) (D)	76 66 10	19 229 18 272 957	7 7	9 812 9 812	2 41 37 4	(D) 10 497 (D) (D) (D)
6 4 2	10 846 (D) (D)	8 4 4	6 298 3 860 2 438	2 2	(D) (D)	1	(D) (D)	15 11 4	2 990 (D) (D)	3 2 1	1 556 (D) (D)	13 10 3	4 076 (D) (D)
4 2 2	10 083 (D) (D)	12 6 6	4 024 2 350 1 674	8 6 2	1 076 (D) (D)	3 1 2	(D) (D) (D)	26 13 13	4 199 2 920 1 279	4 3 1	1 325 (D) (D)	11 3 8	(D) (D) (D)
7 5 2	13 732 (D) (D)	11 5 6	5 150 2 251 2 899	8 5 3	673 324 349	3 1 2	1 052 (D) (D)	28 8 20	3 512 1 881 1 631	5 2 3	3 645 (D) (D)	12 5 7	(D) (D) (D)
7 6 1	10 172 (D) (D)	5 4 1	2 169 (D) (D)	5 5	517 517 -	1 1 -	(D) (D)	13 11 2	971 (D) (D)	4 4 -	1 409 1 409	8 6 2	(D) (D) (D)
8 8 -	11 526 11 526	14 9 5	7 078 5 057 2 021	8 7 1	1 291 (D) (D)	3 3 -	687 687	26 19 7	4 400 3 956 444	4 3 1	3 138 (D) (D)	14 7 7	3 219 (D) (D)
23 19 -	44 894 40 183	28 19 2 3 4	15 690 11 846 (D) 2 147	20 19 1	9 076 (D) (D)	25 21 -	7 401 6 559	74 54 5 5	18 460 16 270 643	9 6 1	8 299 (D) (D)	49 37	12 888 (D) 215 (D) 2 113
1 3	(D) (D)	3 4 16	(D)	- - 12	4 525	2	(D) (D)	5 10 36	396 1 151	- 2 7	(D) 4 215	4 3 5	2 113 (D)
13 9 4	21 402 20 208 1 194	7 9	11 631 5 277 6 354	9 3	4 525 (D) (D)	6 3 3	1 360 (D) (D)	16 20	6 493 4 100 2 393	3 4	(D) (D)	14 12	(D) 4 055 (D)
4 4 -	4 335 4 335 -	6 2 4	2 140 (D) (D)	4 4 -	848 848 -	3 2 1	(D) (D) (D)	12 7 5	1 360 830 530	2 2 -	(D) (D)	7 3 4	2 170 (D) (D)
20 12 6 2	22 526 12 444 (D) (D)	16 6 8 2	8 307 (D) 4 095 (D)	21 6 15	5 348 (D) (D)	10 1 7 2	2 394 (D) (D) (D)	35 12 16 7	5 441 2 517 (D) (D)	7 3 4 -	4 065 (D) (D)	27 10 13 4	7 509 (D) (D) 809
7 4 3	9 039 (D) (D)	10 7 3	3 931 3 066 865	6 6	714 714 -	5 4 1	904 (D) (D)	24 9 15	2 323 1 096 1 227	5 4 1	1 859 (D) (D)	12 6 6	1 708 (D) (D)
12 8 4	32 278 21 465 10 813	20 9 11	11 861 6 837 5 024	16 12 4	4 489 3 990 499	7 5 2	1 837 (D) (D)	56 25 31	9 143 6 040 3 103	5 3 2	2 588 (D) (D)	32 17 15	8 286 (D) (D)

Line	cludes only establishments with pa	iyroli. For	meaning or abi	previations an	a symbols,	see introducto	Unincor	orated	n or terms			iness groups		es, including
	Geographic area	Estab-		A	First	Paid employees for pay period	Individual	Dorton	and gard	materials en supplies ores C 52)	ste	nerchandise ores C 53)	Food (Si	stores 54)
		lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	quarter payroll (\$1,000)	including March 12 (number)	proprie- torships (number)	Partner- ships (number)	Number	Sales (\$1,000)	Number	Sales (\$1,000)	Number	Sales (\$1,000)
	lowa—Con.													
1	Pocahontas County	92 2 298	42 350 2 474 264	3 419 297 950	854 68 952	533 32 736	55	7	3	895 129 110	2	(D) 365 070	33	27 860
3 4	Altoona	2 298 22 99	30 07 1 112 671	3 261 11 337	793 2 411	32 736 360 1 366	463 8 26	72 - 7	101 3 7	129 110 (D) 5 028	48 1 6	365 070 (D) (D)	221 2 9	499 216 (D) 29 729
4 5 6 7	Carlislé (part) A	54 1 496	73 994 1 595 902	9 542 195 844	2 252 45 688	931 21 465	- 5 292	- - 47	- 4 58	(D) 53 4 58	27	229 448	- 4 154	(D) 330 79 7
8	Johnston	29	27 891	2 859	637	297	11	-	3	998	-	- 229	1	(D)
9 10 11	Pleasant Hill Urbandale West Des Moines	10 106 330	16 493 193 596 313 550	2 979 19 117 37 822	674 4 235 8 705	225 1 606 4 718	2 16 62	5 11	2 8 7	(D) (D) 17 408	1 10	(D) 90 731	10	(D) 26 090 45 804
12 13	Windsor Heights	50 102	38 614 71 482	5 795 9 394	1 452 2 105	629 1 139	13 28	1	1 8	(D) 11 214	1 2	(D) (D)	24 5 11	(D) 5 724
14 15	Carter Lake	545 15	511 777 6 291	56 088 901	13 122 201	6 371 96	120 5	33	26 1	21 166 (D)	11	51 915	53 1	72 991 (D) 65 733
16 17	Balance of county	413 117	415 283 90 203	47 5 11 7 676	11 136 1 785	5 350 925	72 43	19 14	16	9 539 (D)	2	(D) (D)	36 16	(D)
18 19 20	Grinnell	144 82 62	91 034 62 836 28 198	9 328 6 827 2 501	2 221 1 614 607	1 188 862 326	58 31 27	11 5 6	14 7 7	5 685 3 509 2 176	5 3 2	(D) (D)	16 9 7	21 911 19 245 2 666
21	,	33	19 670	1 737	408	212	16	4	1	(D)	1	(D)	4	4 341
22 23	Sac City	104 41	40 895 18 767	3 742 1 839	842 432	653 368	45 13	11 3	9 2 7	5 006 (D)	4 -	(D)	13 6 7	11 854 8 496 3 358
24 25	Scott County	63 1 057	22 128 1 043 219	1 903 127 377	410 30 025	285 13 676	32 236	38	43	(D) 45 524	17	(D) 146 382	105	202 342
26 27 28	Davenport	177 765 23	182 552 764 084 20 981	23 599 95 032 1 797	5 489 22 545 422	2 753 9 941 209	38 151 8	5 28 2	6 28 2	8 354 33 779	12	(D) 107 869	22 64 3	48 524 140 178 (D)
29 30	Le Claire	14 78	5 893 69 709	595 6 354	120 1 449	91 682	5 34	3	1 6	(D) (D)	1		3 13	(D) 5 965
31 32 33	Harlan	108 69 39	51 996 43 517 8 479	5 587 4 524 1 063	1 336 1 106 230	795 594 201	62 32 30	8 5 3	11 9 2	3 654 (D) (D)	4 2 2	5 081 (D) (D)	9 5 4	14 361 13 477 884
34 35	Hawarden	209 38	99 006 12 458	9 1 99 1 210	2 245 277	1 460 200	107 22	18 3	17	7 511 2 113	8	3 281 (D) (D)	30 5 6	23 097 (D)
36 37 38	Rock Valley	43 22	24 885 6 485	2 45 1 615	591 148	422 113	17 15	5	3	(D) (D)	2 -	(D) -	6 3	6 804 (D)
39 40	Sioux Center	50 56	29 276 25 902	2 808 2 115	730 499	442 283	24 29	2 5	4 6	2 045 2 084	2	(D) (D)	5 11	7 839 3 673
41 42	Ames	487 354	408 410 332 469	48 279 40 651	11 238 9 507	6 526 5 510	130 70	25 21	24 13	13 729 9 344	11 8	61 319 (D)	56 30	88 419 66 498
43 44 45	Story City	47 27 59	33 729 14 867 27 345	3 045 1 451 3 132	707 321 703	310 205 501	22 11 27	1 3	3 3 5	1 298 1 245 1 842	2 1	(D) (D) (D)	8 1 17	9 805 (D) (D)
46 47	Tama County	121	52 479 10 684	5 517	1 320 331	749 154	66	10		5 717 1 507	4	(D) (D) (D)	14	12 969
48		29 92	41 795	1 294 4 223	989	595	16 50	10	10	4 210	3		11	(D) (D) 5 488
49 50	Union County	59 107	15 430 70 327	1 812 7 703	440 1 896	272 983	36 41	7	3 9	(D) 5 555	3	(D) (D) (D)	10	19 858
51 52	Creston	91 16	66 022 4 305	7 326 377	1 803 93	930 53	33 8	6 1	6 3	(D) (D)	3 -	(D)	5 3	19 436 222
53 54		52 239	12 224 187 473	1 377 20 851	315 4 746	184 2 379	28 87	8 26	1	1 142 13 281	2 4	(D) 26 317	11 23	4 624 46 711
55 56	Ottumwa	209	176 555 10 918	20 123 728	4 567 179	2 266 113	70 17	25 1	12	(D) (D)	4	26 317	16	44 377 2 334
57 58	Carlisle (part) A	139 20	141 510 19 675	12 320 1 401	2 671 321	1 251 138	58 12	6	1	2 462 (D)	4 -	(D)	17	37 294 3 327
59 60 61	Norwalk	77 10 32	71 841 6 627 43 367	7 197 550 3 172	1 629 85 636	802 71 240	25 4 17	3 - 3	4 - 3	2 Q72 - (D)	3 -	(D) (D)	4 2 7	(D) (D) 9 967
62 63	Washington County	154 89	87 469 59 078	9 643 6 162	2 290 1 463	1 182 664	84 42	9		4 861 1 847	4 3	6 534	20	23 811 17 240
64	Balance of county	65	28 391	3 481	827	518	42	6	7	3 014	1	(D) (D)	11	6 571 7 375
66		335	19 060 256 344	1 713 30 288	408 7 056	256 3 550	28 106	3 23	20	2 778 17 904	11	(D) 57 851	30	45 783
67 68	Balance of county	289 46	241 585 14 759	29 205 1 083	6 798 258	3 417 133	76 30	20 3	16	17 706 198	11 -	57 851 -	24 6	42 184 3 599
69 70 71	Forest City (part) A	105 45 60	49 802 29 819 19 983	4 637 2 633 2 004	1 094 620 474	723 403 320	51 24 27	8 2 6	10 3 7	2 493 788 1 705	5 2 3	3 729 (D) (D)	13 4 9	11 640 (D) (D)
72 73 74		172 110 62	87 432 68 905 18 527	8 867 7 265 1 602	2 079 1 698 38 1	1 238 1 041 197	83 46 37	16 11 5	13 8 5	6 233 4 695 1 538	5 3 2	(D) (D) (D)	17 8 9	20 491 16 486 4 005
75 76 77	Sioux City	622	650 745 623 080 27 665	75 131 72 004 3 127	17 859 17 071 788	8 794 8 269 525	205 161 44	45 40 5	30	54 055 52 540 1 515	15 11 4	(D) (D) (D)	63 53 10	138 398 133 545 4 853
78	Worth County	46	15 418	1 544	390	215	24	4	3	547	-	-	9	4 439

revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by A, see appendix F]

					К	(ind-of-busin	ess groups—Co	n.						
	ve dealers ex. 554)		ervice stations C 554)	s	nd accessory tores IC 56)	homefurn	iture and ishings stores IC 57)		drinking places SIC 58)	s	d proprietary tores C 591)	st	neous retail tores 9 ex. 591)	
Number	Sales (\$1,000)	Number	Sales (\$1,000)	Number	Sales (\$1,000)	Number	Sales (\$1,000)	Number	Sales (\$1,000)	Number	Sales (\$1,000)	Number	Sales (\$1,000)	
5	4 662	4	1 489	5	643	7	1 294	21	2 183	3	801	9	(D)	1
116	492 909 (D)	175 3 9	169 340 (D) 7 535	273 3 6	127 019 265 1 694	166 - 3	136 995 - 864	655 5 30	249 503 (D) 10 363	76 2 4	78 458 (D) (D)	467 3 - 20	226 644 504 5 068	3 4
- 2 89	(D) 312 053	- 7 112	7 896 104 561	- 4 179	(D) 82 338	- 7 99	2 631 100 101	18 431	9 110 170 684	- - 49	49 596	8 298	5 246 162 866	2 3 4 5 6 7
2 - 5	(D) 101 693	4 1 6	5 302 (D) (D)	1 - 5	(D) - 929	- 1 11	(D) 8 2 18	9 1 32	2 317 (D) 10 401	2 1 8	(D) (D) 4 739	7 3 20	(D) (D) 5 997	8 9 10
6 1 6	(D) (D) 7 748	15 5 13	17 821 5 980 9 090	61 5 9	33 459 1 717 4 105	29 11 5	9 480 6 202 (D)	87 12 30	31 122 3 176 11 42 3	8 1 1	15 730 (D) (D)	83 8 17	(D) 3 890 7 2 2 9	11 12 13
40	178 368 1 459	69 3	64 922 (D)	49 -	14 052 -	24	9 283	154 3	44 961 (D)	22	25 667	97 3	28 452 (D) (D)	14 15 16
28	128 686 48 223 23 608	48 18 18	51 914 (D) 12 643	41 8 14	11 916 2 136 2 649	20 4 7	9 020 263 1 584	115 36 30	37 679 (D) 6 719	16 6	23 100 2 567	84 10	(D)	16 17 18
15 6 9	12 339 11 269	9	5 368 7 2 75	12	(D) (D)	4 3	(D) (D)	16 14	4 489 2 230	5 3 2	2 658 (D) (D)	20 13 7	(D) (D) (D)	19 20
9	(D) 9 383	7 1 <u>4</u>	3 782 6 154	3 5	(D) 875	1	(D) (D)	6 30	(D) 3 557	2 2 2	(D) (D)	6 15	546 1 689	21
5 51	3 188 6 195 217 690	5 9 93	1 429 4 72 5 109 543	4 1 116	(D) (D) 47 965	1 2 87	(D) (D) (D) 58 793	9 21 301	1 275 2 282 104 259	2 - 34	(D) - 41 825	8 7 210	(D) (D) 68 896	23 24 25
9 32 1	22 440 179 905 (D)	18 56 3	15 754 45 880	21 94	(D) 38 610	12 70 2	6 618 51 564 (D)	48 215 6	19 704 74 598 953	5 25 2	8 100 31 969 (D)	32 169 4	(D) 59 732 (D)	26 27 28 29
9	(D)	14	(D) (D) 44 598	1	(D)	1 2	(D) (D)	5 27	908 8 096	2 -	(D)	5	(D)	30
7 5 2	9 134 (D) (D)	13 5 8	7 974 4 403 3 571	10 9 1	1 840 (D) (D)	1 1 -	(D) (D)	33 17 16	4 955 3 052 1 903	6 5 1	2 422 (D) (D)	14 11 3	(D) (D) (D)	31 32 33
20 4 4	30 496 3 832 4 698	20 2 5	13 3 2 6 (D) 5 440	18 7 4	2 769 710 978	14 1 3	3 900 (D) (D) (D)	50 8 9	7 919 (D) 1 632	9 2 3 2	3 933 (D) (D)	23 3 6	2 774 (D) 806	34 35 36
7 5	10 861	- - 4	- (D)	3 - 3	(D) (D)	3 3 - 4	(D) - (D) (D)	3 - 14	(D) - 3 234	2	(D) - (D)	5 - 6	532 - 959	37 38 39
	11 105 90 073 62 420	9 43 28	6 106 36 951 29 44 5	1 47 43	(D) 17 819 17 256	38 29	(D) 15 942 13 018	16 124 96	1 557 48 620 42 762	1 16 11	(D) 10 601 8 543	95 74	(D) 24 937	41
33 22 6 3	14 685 (D) (D)	3 4 8	1 819 2 583 3 104	3 1 -	(D) (D)	2 3 4	(D) (D) 1 976	8 3 17	(D) (D) 3 868	3 1	(D) (D) (D)	9 7 5	(D) 906 (D) (D)	42 43 44 45
9 2 7	10 063 (D) (D)	13 3	7 562 2 453	7	675 (D)	6 2	1 505 (D) (D)	34 6	4 549 411	3	1 601 (D)	18 7	(D) 2 855	46 47
3	(D)	10 9	5 109 3 668	6 8	(D) 924	4 2	(D)	28 16	4 138 1 876	2	(D) (D)	11 4	(D) (D)	48 49
16 15 1	12 670 (D) (D)	11 9 2	6 696 (D) (D)	7 7 -	1 913 1 913 -	5 5 -	1 717 1 717 -	30 25 5	10 112 9 781 331	4 3 1	1 079 (D) (D)	14 13 1	(D) (D) (D)	50 51 52
4 22	641 26 2 41	6 33	2 076 27 948	- 20	- 8 126	1 19	(D) 6 452	14 62	1 035	1	(D) 7 839	7 34	1 386	53
19	(D) (D)	26 7	22 257 5 691	19	(D) (D)	18 1	(D) (D)	54 8	13 507 12 997 510	8 8 -	7 839	33		54 55 56
13 1 7	61 815 (D) (D)	19 2 11	17 651 (D) 12 767	8 3 5	3 353 (D) (D)	6 1 5	939 (D) (D)	38 5 20	7 620 433 5 599	6 1 4	3 434 (D) (D)	20 2 14	(D) (D) (D) (D)	57 58 59 60 61
1 4 9	29 642 20 403	3 3 17	(D) (D) 6 402	- - 14	- - 4 521	- - 9	2 700	3 10 32	380 1 208 5 856	- 1 7	(D)	1 3 29		
9 5 4	20 403 12 265 8 138	9 8	4 016 2 386	13 1	(D) (D)	7 2	2 799 (D) (D)	18 14	3 190 2 666	3	2 729 1 567 1 162	15 14	9 553 (D) (D)	62 63 64
3 23 17	(D) 45 346 41 219	9 33 26	4 693 22 591 17 890	3 37 36	484 11 454 (D)	29 26	10 971 10 637	11 85 75	1 026 21 318 21 0 2 7	1 8 8	(D) 7 785 7 785	59 50	806 15 341	65 66 67 68
6 8	4 127 13 128	7 13	4 701 7 748	1	(D) 841	3	334 1 591	10 26	291 3 971	-	2 620	9	(D) (D) 2 041	ŀ
4 4	(D) (D)	6 7	5 154 2 594	2 4	(D) (D)	2 7	(D) (D)	15 11	2 274 1 697	5 2 3	(D) (D)	10 5 5	2 041 310 1 731	69 70 71
13 7 6	12 437 7 379 5 058	14 8 6	8 900 4 898 4 002	20 20 -	6 042 6 042 -	11 8 3	4 247 3 2 51 996	46 24 22	8 028 6 419 1 609	5 5 -	1 816 1 816 -	28 19 9	(D) (D) (D)	72 73 74
31 28 3	115 061 (D) (D)	71 57 14	54 636 48 2 73 6 363	78 77 1	(D) (D) (D)	52 51 1	24 897 (D) (D)	213 179 34	57 193 50 863 6 330	19 17 2	21 244 (D) (D)	124 119 5	(D) (D) (D)	75 76 77
4	2 794	4	3 688	2	(D)	1	(D)	14		2	(D)	7	1 513	

						Unincorp busine				Kind-of-bu	siness groups	;	
Geographic area	Estab-			First	Paid employees for pay period	Individual		and gard	g materials den supplies tores IC 52)	s	merchandise tores IC 53)	F000	d stores IC 54)
	lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	quarter payroll (\$1,000)	including March 12 (number)	proprie- torships (number)	Partner- ships (number)		Sales (\$1,000)	Number	Sales (\$1,000)	Number	Sales (\$1,000)
lowa—Con.													
1 Wright County	138 36 41 36 25	54 650 15 979 18 166 16 250 4 255	5 266 1 757 1 632 1 431 446	1 277 450 376 331 120	820 290 236 171 123	60 17 16 14 13	11 1 - 7 3	9 2 3 4 -	3 499 (D) 1 905 (D)	7 2 2 2 1	2 172 (D) (D) (D) (D)	15 3 4 4 4	16 308 5 070 (D) 6 588 (D)

1987-Con.

revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by 🛦, see appendix F]

	Kind-of-business groups—Con.												
Automotive dealers (SIC 55 ex. 554) Gasoline service stations (SIC 554)		S	nd accessory tores IC 56)	Furniture and homefurnishings stores (SIC 57)		Eating and drinking places (SIC 58)		Drug and proprietary stores (SIC 591)		Miscellaneous retail stores (SIC 59 ex. 591)			
Number	Sales (\$1,000)		Sales (\$1,000)	Number	Sales (\$1,000)	Number	Sales (\$1,000)		Sales (\$1,000)	Number	Sales (\$1,000)	Number	Sales (\$1,000)
12 3 5 3	14 239 (D) 6 083 (D) (D)	4 4	7 109 1 764 3 180 (D) (D)	15 5 5 4 1	1 096 498 321 (D)	11 2 3 4 2	1 928 (D) 553 643 (D)	29 7 8 5	3 572 954 841 622 1 155	6 2 1 2 1	2 312 (D) (D) (D) (D)	21 6 6 5 4	2 415 716 926 458 315

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by ... see appendix FI

						Paid	Unincorporated	1 businesses
1987 SIC code	Geographic area and kind of business	Estab- lishments (number)	Sales (\$1, 000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	employees for pay period including March 12 (number)	Individual proprie- torships (number)	Partner- ships (number)
	AMES							
	Retail trade	354	332 469	40 651	9 507	5 510	70	21
52	Building materials and garden supplies stores	13	9 344	1 335	26 3	109	1	-
521, 3 525 52 6 527	Building materials and supply stores Hardware stores Retail nurseries, lawn and garden supply stores Mobile home dealers	7 3 3 -	7 245 (D) (D)	1 0 52 (D) (D)	2 0 4 (D) (D)	69 (D) (D)	1 1 -	=
53	General merchandise stores	8	(D)	(D)	(D)	(D)	-	-
531 5 31 5 33 539	Department stores (incl. leased depts.)¹ 2	5 5 2 1	55 71 3 53 6 86 (D) (D)	(NA) 4 852 (D) (D)	(NA) 1 121 (D) (D)	(NA) 613 (D) (D)	- - - -	=
54	Food stores	30	66 498	5 933	1 410	675	6	3
541 542 546 543, 4, 5,	Grocery stores Meat and fish (seafood) markets Retail bakeries Other food stores	18 - 5 7	64 609 (D) (D)	5 525 (D) (D)	1 321 (D) (D)	556 (D) (D)	1 2 3	2 - - 1
55 ex. 554	Automotive dealers	22	62 420	5 546	1 238	311	3	-
551 552 553 555, 6 , 7,	New and used car dealers	9 1 8 4	51 998 (D) 5 303 (D)	4 088 (D) 915 (D)	913 (D) 218 (D)	2 0 9 (D) 63 (D)	1 1 1	-
554	Gasoline service stations	28	29 445	1 910	402	224	5	4
56	Apparei and accessory stores	43	17 256	2 321	604	305	5	3
561	Men's and boys' clothing stores	4	(D)	(D)	(D)	(D)	1	-
562, 3 562 563	Women's clothing and specialty stores Women's clothing stores Women's accessory and specialty stores	20 17 3	(D) (D) (D)	(D) (D) (D)	(D) (D) (D)	(D) (D) (D)	2 - 2	1 1
565 5 6 6 564, 9	Family clothing storesShoe storesOther apparel and accessory stores	1 12 6	(D) (D) (D)	(D) (D) (D)	(D) (D) (D)	(D) (D) (D)	- 1 1	- 1 1
5 7	Furniture and homefurnishings stores	29	13 018	1 641	386	150	10	1
5712 5 7 13, 4, 9 572 57 3	Furniture stores Homefurnishings stores Household appliance stores Radio, television, computer, and music stores	4 9 5 11	(D) (D) (D) (D)	(D) (D) (D) (D)	(D) (D) (D) (D)	(D) (D) (D)	1 4 3 2	- - - 1
58	Eating and drinking places	96	42 7 62	10 783	2 602	2 397	18	2
5812 5813	Eating places	81 15	39 214 3 548	9 91 6 867	2 3 71 231	2 155 242	18	2 -
591	Drug and proprietary stores	11	8 543	1 369	315	124	1	1
5 9 ex. 591	Miscellaneous retali stores	74	(D)	(D)	(D)	(D)	21	7
592 593	Liquor storesUsed merchandise stores	5 4	(D) (D)	(D) (D)	(D) (D)	(D) (D)	1 2	1 -
594 5941 5942, 3 5944 5945, 6 , 7, 8, 9	Miscellaneous shopping goods stores Sporting goods stores and bicycle shops Book, stationery stores Jewelry stores Other miscellaneous shopping goods stores	34 3 6 5 20	12 1 0 9 (D) (D) (D) (D)	1 661 (D) (D) (D) (D)	397 (D) (D) (D) (D)	225 (D) (D) (D) (D)	10 - - 1 9	4 1 2 - 1
596	Nonstore retailers	5	(D)	(D)	(D)	(D)	1	-
598	Fuel dealers	1	(D)	(D)	(D)	(D)	-	-
5992 5993 5994 5995 5999	Florists Tobacco stores and stands News dealers and newsstands Optical goods stores Miscellaneous retail stores, n.e.c	8 - 3 7 7	1 422 (D) 1 174 2 897	309 (D) 249 651	86 (D) 61 154	58 - (D) 15 44	=	1 - - - 1

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by A, see appendix F]

TOVISCO IIIO	inddology for presenting establishment counts, see appendix A. For information of	- goograpino di	200 1011011001 01		un 11	Paid employees	Unincorporate	ed businesses
1987 SIC code	Geographic area and kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	for pay period including March 12 (number)	Individual proprie- torships (number)	Partner- ships (number)
	CEDAR RAPIDS							
	Retail trade	846	933 987	114 998	2 7 05 6	13 261	183	34
52	Building materials and garden supplies stores	39	57 159	6 408	1 470	520	7	-
521, 3 525 526 527	Building materials and supply stores Hardware stores	22 8 9 -	47 094 3 124 6 941	4 976 481 951	1 132 104 234	345 77 98	• 5 1 1 -	= =
53	General merchandise stores	18	(D)	(D)	(D)	(D)	-	-
531 531 533 53 9	Department stores (incl. leased depts.) ¹ 2 Department stores (excl. leased depts.) ¹ Variety stores Miscellaneous general merchandise stores	15 15 - 3	184 348 (D) - (D)	(NA) (D) (D)	(NA) (D) (D)	(NA) (D) (D)	- - - -	<u>:</u>
54	Food stores	78	177 039	16 099	3 821	1 893	16	4
541 542 546 543, 4, 5,	Grocery stores Meat and fish (seafood) markets Retail bakeries Other food stores	46 3 12 17	171 539 (D) (D) (D)	14 884 (D) (D) (D)	3 530 (D) (D) (D)	1 693 (D) (D) (D)	6 1 2 7	4 - - -
55 ex. 554	Automotive dealers	51	178 129	15 495	3 549	832	8	1
551 552 553 555, 6, 7,	New and used car dealers	14 7 23 7	157 476 (D) 12 060 (D)	12 684 (D) 2 087 (D)	2 964 (D) 449 (D)	622 (D) 150 (D)	1 3 2 2	- 1 -
554	Gasoline service stations	58	61 873	4 304	1 038	439	19	1
5 6	Apparel and accessory stores	110	40 727	4 992	1 228	720	4	3
561	Men's and boys' clothing stores	9	(D)	(D)	(D)	(D)	-	-
562, 3 562 563	Women's clothing and specialty stores	51 45 6	18 874 (D) (D)	2 037 (D) (D)	474 (D) (D)	362 (D) (D)	2 2 -	1 1 -
565 566 564, 9	Family clothing stores Shoe stores Other apparel and accessory stores	8 34 8	5 602 10 785 (D)	744 1 310 (D)	164 323 (D)	77 185 (D)	1 - 1	1 1
57	Furniture and homefurnishings stores	64	41 972	6 55 8	1 519	489	11	4
5712 5713, 4, 9 572 573	Furniture stores Homefurnishings stores Household appliance stores Radio, television, computer, and music stores	13 14 6 31	20 586 (D) 2 550 (D)	3 734 (D) 380 (D)	786 (D) 88 (D)	212 (D) 32 (D)	1 2 1 7	1 2 - 1
58	Eating and drinking places	241	98 695	25 502	6 071	4 654	69	14
5812 5813	Eating places	187 54	90 800 7 895	23 837 1 665	5 645 426	4 334 320	45 24	10 4
591	Drug and proprietary stores	29	3 7 6 25	4 671	1 038	364	3	-
59 ex. 591	Miscellaneous retail stores	158	(D)	(D)	(D)	(D)	46	7
5 9 2 5 9 3	Liquor storesUsed merchandise stores	5 13	(D) 1 882	(D) 390	(D) 81	(D) 56	5	-
594 5941 5942, 3 5944 5945, 6, 7, 8, 9	Miscellaneous shopping goods stores	85 13 9 17 46	28 962 (D) (D) (D) 11 51 9	4 044 (D) (D) (D) (D) 1 454	931 (D) (D) (D) 363	487 (D) (D) (D) (D) 241	25 5 1 4 15	2 1 - - 1
596	Nonstore retailers	10	7 65 9	1 705	387	140	3	1
598	Fuel dealers	2	(D)	(D)	(D)	(D)	-	-
5992 59 9 3 5 99 4 5 9 95 5 9 99	Florists Tobacco stores and stands News dealers and newsstands Optical goods stores Miscellaneous retail stores, n.e.c.	6 1 3 12 21	(D) (D) 693 4 286 (D)	(D) (D) 128 708 (D)	(D) (D) 15 174 (D)	(D) (D) 8 61 (D)	1 1 1 11	- 1 1 2

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by \blacktriangle , see appendix F]

revised me	thodology for presenting establishment counts, see appendix A. For information or	geographic are	as followed by	A, see append	ix F]	Paid	Unincorporate	d businesses
1987 SIC code	Geographic area and kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	employees for pay period including March 12 (number)	Individual proprie- torships (number)	Partner- ships (number)
	COUNCIL BLUFFS							
	Retail trade	413	415 283	47 511	11 136	5 3 50	72	19
52	Building materials and garden supplies stores	16	9 539	1 238	268	105	1	1
521, 3 525 526	Building materials and supply stores Hardware stores Retail nurseries, lawn and garden supply stores	7 5 3	2 044 (D) (D)	284 (D) (D)	63 (D) (D)	28 (D) (D)	1 -	1 -
527	Mobile home dealers.	1	(D)	Ö	(D)	(D)	-	=
53	General merchandise stores	9	(D)	(D)	(D)	(D)	-	-
531 531 533	Department stores (incl. leased depts.) ¹ 2 Department stores (excl. leased depts.) ¹ Variety stores	7 7 -	56 0 6 5 51 708	(NA) 5 504	(NA) 1 377	(NA) 715	=	=
539	Miscellaneous general merchandise stores	2	(D)	(D)	(D)	(D)	-	-
54	Food stores	36	6 5 73 3	7 360	1 655	802	9	3
541 542 546 543, 4, 5,	Grocery stores Meat and fish (seafood) markets Retail bakeries Other food stores	21 1 7 7	63 409 (D) (D) (D)	6 972 (D) (D) (D)	1 562 (D) (D) (D)	710 (D) (D) (D)	4 - 3 2	1 1 -
55 ex. 554	Automotive dealers	28	128 686	10 904	2 383	5 19	3	3
551 5 52 5 53 555, 6 , 7,	New and used car dealers Used car dealers Auto and home supply stores Miscellaneous automotive dealers	7 2 15 4	(D) (D) 5 509 (D)	(D) (D) 846 (D)	(D) (D) 186 (D)	(D) (D) 59 (D)	- 3 -	- - 2 1
554	Gasoline service stations	48	51 914	3 413	79 6	361	12	1
5 6	Apparel and accessory stores	41	11 916	1 443	291	173	3	2
561	Men's and boys' clothing stores	3	(D)	(D)	(D)	(D)	-	-
5 62 , 3 562 56 3	Women's clothing and specialty stores Women's clothing stores Women's accessory and specialty stores	20 18 2	5 248 (D) (D)	510 (D) (D)	80 (D) (D)	69 (D) (D)	2 1 1	1 1
5 6 5 5 66 5 6 4, 9	Family clothing stores Shoe stores Other apparel and accessory stores	2 12 4	(D) (D) 414	(D) (D) 37	(D) (D) 5	(D) (D) 6	- 1	- 1
57	Furniture and homefurnishings stores	20	9 020	1 144	268	88	2	-
5712 5713, 4, 9 572 573	Furniture stores Homefurnishings stores Household appliance stores Radio, television, computer, and music stores	3 5 2 10	(D) (D) (D) (D)	(D) (D) (D) (D)	(D) (D) (D)	(D) (D) (D)	2	<u>-</u> -
58	Eating and drinking places	115	37 679	9 552	2 427	1 834	22	5
5812 5813	Eating places Drinking places	86 29	33 324 4 3 55	8 752 800	2 219 208	1 668 166	19 3	5 -
591	Drug and proprietary stores	16	23 100	3 112	747	282	2	-
59 ex. 591	Miscellaneous retail stores	84	(D)	(D)	(D)	(D)	18	4
5 92 593	Liquor storesUsed merchandise stores	5 5	(D) 854	(D) 105	(D) 23	(D) 11	- 1	Ξ
594 5941 5942, 3 5 944 5945, 6 , 7, 8 , 9	Miscellaneous shopping goods stores Sporting goods stores and bicycle shops Book, stationery stores Jewelry stores Other miscellaneous shopping goods stores	36 5 7 9 15	11 826 (D) 1 625 3 045 (D)	1 747 (D) 285 520 (D)	398 (D) 68 127 (D)	221 (D) 28 52 (D)	3 1 1 1 1	3 - - - 3
596	Nonstore retailers	10	(D)	(D)	(D)	(D)	6	-
598	Fuel dealers	1	(D)	(D)	(D)	(D)	-	-
5992 5993	Florists Tobacco stores and stands	6 -	(D)	(D)	(D) -	(D)	2	-
5994 5 995 5999	News dealers and newsstands Optical goods stores Miscellaneous retail stores, n.e.c.	9 12	1 781 918	359 195	105 54	31 35	- 6	1

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by A, see appendix F]

Tevised inc	thodology for presenting establishment counts, see appendix A. For information of	r goograpino are	as lonewed by	a, see append	10.11	Paid employees	Unincorporate	ed businesses
1987 SIC code	Geographic area and kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	for pay period including March 12 (number)	Individual proprie- torships (number)	Partner- ships (number)
	DAVENPORT							
	Retail trade	765	764 084	95 032	22 5 4 5	9 941	151	28
52	Building materials and garden supplies stores	28	33 779	3 961	849	289	4	-
521, 3 525 526 527	Building materials and supply stores Hardware stores Retail nurseries, lawn and garden supply stores Mobile home dealers	17 6 5 -	(D) (D) (D)	(D) (D) (D)	(D) (D) (D)	(D) (D) (D)	· 2 2 -	- - - -
53	General merchandise stores	12	107 869	11 854	2 770	1 264	-	-
531 531 533 539	Department stores (incl. leased depts.) ^{1 2} Department stores (excl. leased depts.) ¹ Variety stores Miscellaneous general merchandise stores	8 8 3 1	111 786 (D) (D) (D)	(NA) (D) (D) (D)	(NA) (D) (D) (D)	(NA) (D) (D) (D)	- - -	- - -
54	Food stores	64	140 178	13 211	3 214	1 189	9	3
541 542 546 543, 4, 5,	Grocery stores Meat and fish (seafood) markets Retail bakeries Other food stores	38 7 8 11	132 750 (D) 1 938 (D)	11 885 (D) 681 (D)	2 933 (D) 131 (D)	1 01 9 (D) 89 (D)	5 3 1 -	1 1 1
55 ex. 554	Automotive dealers	32	1 7 9 9 0 5	16 206	3 787	688	7	-
551 552 553 555, 6 , 7,	New and used car dealers Used car dealers Auto and home supply stores Miscellaneous automotive dealers	12 4 12 4	(D) (D) (D) (D)	(D) (D) (D) (D)	(D) (D) (D) (D)	(D) (D) (D) (D)	1 4 1 1	-
554	Gasoline service stations	56	4 5 88 0	3 06 5	7 85	300	14	-
56	Apparel and accessory stores	94	38 610	4 422	1 078	636	8	4
561	Men's and boys' clothing stores	13	(D)	(D)	(D)	(D)	-	-
562, 3 562 563	Women's clothing and specialty stores	42 37 5	17 002 (D) (D)	1 850 (D) (D)	448 (D) (D)	(D) (D)	3 2 1	1 1 -
565 566 564, 9	Family clothing stores Shoe stores Other apparel and accessory stores	6 23 10	(D) 8 155 (D)	(D) 934 (D)	(D) 231 (D)	(D) 130 (D)	1 2 2	- - 3
57	Furniture and homefurnishings stores	70	51 564	7 526	1 872	537	15	1
5712 5713, 4, 9 572 573	Furniture stores Homefurnishings stores Household appliance stores Radio, television, computer, and music stores	21 17 9 23	(D) 8 369 (D) 22 515	(D) 1 412 (D) 2 894	(D) 342 (D) 716	(D) 95 (D) 223	2 7 3 3	1 - - -
58	Eating and drinking places	215	74 5 98	20 780	5 112	3 687	56	8
5812 5813	Eating places	151 64	67 1 9 7 7 401	19 218 1 5 6 2	4 739 373	3 4 0 7 280	28 28	7 1
591	Drug and proprletary stores	25	31 96 9	4 182	976	305	1	-
59 ex. 591	Miscellaneous retail stores	169	59 732	9 825	2 102	1 046	37	12
592 5 93	Liquor storesUsed merchandise stores	11 10	(D) 2 7 9 2	(D) 351	(D) 83	(D) 46	1 5	1 1
594 5941 5942, 3 5944 5945, 6, 7, 8, 9	Miscellaneous shopping goods stores Sporting goods stores and bicycle shops Book, stationery stores Jewelry stores Other miscellaneous shopping goods stores	78 12 7 16 43	27 225 4 685 (D) (D) 13 030	4 076 535 (D) (D) 1 609	997 122 (D) (D) 424	502 63 (D) (D) 285	16 2 1 2 11	3 - - - 3
59 6	Nonstore retailers	16	11 625	2 041	352	170	2	-
598	Fuel dealers	1	(D)	(D)	(D)	(D)	-	-
5992 5993 5994 5995 5999	Florists Tobacco stores and stands News dealers and newsstands Optical goods stores Miscellaneous retail stores, n.e.c.	12 2 1 13 25	1 662 (D) (D) (D) (D)	373 (D) (D) (D) (D)	87 (D) (D) (D) (D)	85 (D) (D) (D) (D)	5 1 - - 7	2 1 - - 4

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by \blacktriangle , see appendix F]

	thodology for presenting establishment counts, see appendix A. For information or	i googiapino ai				Paid employees	Unincorporate	d businesses
1987 SIC code	Geographic area and kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	for pay period including March 12 (number)	Individual proprietorships (number)	Partner- ships (number)
	DES MOINES							
	Retail trade	1 496	1 595 902	195 844	45 688	21 465	292	47
5 2	Building materials and garden supplies stores	58	53 458	6 928	1 581	501	6	-
521, 3 525 526 527	Building materials and supply stores Hardware stores Retail nurseries, lawn and garden supply stores Mobile home dealers	25 17 12 4	36 221 8 0 65 6 447 2 725	4 308 1 541 918 161	1 062 340 141 38	293 126 74 8	1 3 2	- - -
53	General merchandise stores	27	229 448	25 654	6 055	2 985	2	1
531 531 533 539	Department stores (incl. leased depts.)¹ 2	15 15 1 1	225 204 (D) (D) 28 086	(NA) (D) (D) 2 189	(NA) (D) (D) 489	(NA) (D) (D) 246	- - - 2	- - 1
54	Food stores	154	330 797	32 832	7 697	3 445	37	4
541 542 546 543, 4, 5,	Grocery stores	118 3 15 18	(D) (D) 2 0 26 (D)	(D) (D) 711 (D)	(D) (D) 167 (D)	(D) (D) 86 (D)	24 - 7 6	2 2
55 ex. 554	Automotive dealers	89	312 053	25 881	5 71 3	1 204	12	4
551 552 553 555, 6, 7,	New and used car dealers	15 11 52 11	264 581 4 270 27 701 15 501	19 721 320 4 754 1 0 86	4 305 77 1 095 236	797 25 322 60	1 2 8 1	- - 3 1
554	Gasoline service stations	112	104 561	7 247	1 673	728	20	2
56	Apparei and accessory stores	179	82 338	10 358	2 5 32	1 395	5	1
561	Men's and boys' clothing stores	17	11 052	1 830	471	155	1	1
562, 3 562 563	Women's clothing and specialty stores	81 67 14	35 455 (D) (D)	4 0 74 (D) (D)	1 020 (D) (D)	677 (D) (D)	3 2 1	=
565 566 564, 9	Family clothing stores Shoe stores Other apparel and accessory stores	11 51 19	13 919 15 937 5 975	1 378 2 061 1 015	310 507 224	201 247 115	- 1	Ξ
57	Furniture and homefurnishings stores	99	100 101	12 5 15	2 901	864	22	2
5712 5713, 4, 9 572 573	Furniture stores Homefurnishings stores Household appliance stores Radio, television, computer, and music stores	17 26 16 40	33 245 10 878 6 101 49 877	3 848 1 927 1 0 33 5 707	885 392 268 1 356	232 142 75 415	3 9 6 4	1 7
58	Eating and drinking places	431	170 684	44 989	10 499	7 395	116	25
5812 5813	Eating places Drinking places	331 1 00	157 579 13 10 5	42 429 2 56 0	9 859 640	6 991 4 0 4	73 43	20 5
591	Drug and proprietary stores	49	49 596	6 091	1 454	5 56	5	-
59 ex. 591	Miscellaneous retali stores	298	162 866	23 349	5 583	2 392	67	8
592 593	Liquor stores Used merchandise stores	14 18	6 216 3 343	551 8 0 8	121 216	54 112	1 8	-
594 5941 5942, 3 5944 5945, 6, 7, 8, 9	Miscellaneous shopping goods stores Sporting goods stores and bicycle shops Book, stationery stores Jewelry stores Other miscellaneous shopping goods stores	128 23 15 25 65	55 511 13 273 6 860 15 562 19 816	7 560 1 476 827 2 673 2 584	1 912 334 201 761 616	920 148 95 244 433	24 8 1 6 9	6 - 2 - 4
596	Nonstore retailers	33	65 424	7 889	1 737	691	13	-
598	Fuel dealers	1	(D)	(D)	(D)	(D)	-	-
5992 5993 5994 5995 5999	Florists	24 4 2 3 0 44	7 442 (D) (D) 8 719 13 847	1 804 (D) (D) 1 694 2 732	445 (D) (D) 411 669	186 (D) (D) 130 260	8 1 1 1 1	2 - - - -

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by \blacktriangle , see appendix F]

revised met	thodology for presenting establishment counts, see appendix A. For information o	n geographic a	reas followed by	/ ▲, see appen	dix Fj	D.:4	Uningernaret	ad businesses
1987 SIC code	Geographic area and kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Individual proprietorships (number)	Partner- ships (number)
_	DUBUQUE		,	,	(,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	, - ,		
	Retall trade	533	492 765	61 407	13 920	6 798	162	30
52	Building materials and garden supplies stores	25	25 785	2 991	680	196	5	1
521, 3 525 526 527	Building materials and supply stores Hardware stores Retail nurseries, lawn and garden supply stores Mobile home dealers	13 7 5	(D) (D) (D)	(D) (D) (D)	(D) (D) (D)	(D) (D) (D)	1 3 1	1 - -
53	General merchandise stores	13	(D)	(D)	(D)	(D)	_	-
531 531 533 539	Department stores (incl. leased depts.) ^{1 2}	8 8 1 4	103 063 98 251 (D) (D)	(NA) 10 546 (D) (D)	(NA) 2 628 (D) (D)	(NA) 1 136 (D) (D)	- - - -	= =
54	Food stores	51	94 199	10 109	2 066	819	13	3
541 542 546 543, 4, 5,	Grocery stores	30 2 8 11	(D) (D) (D) (D)	(D) (D) (D) (D)	(D) (D) (D) (D)	(D) (D) (D) (D)	2 1 4 6	- - 3
55 ex. 554	Automotive dealers	30	88 195	7 440	1 645	381	6	1
551 552 553 555, 6, 7,	New and used car dealers	9 9 9 3	76 210 (D) (D) (D)	5 764 (D) (D) (D)	1 233 (D) (D) (D)	265 (D) (D) (D)	1 4 - 1	- 1 - -
554	Gasoline service stations	34	23 8 97	1 755	337	190	18	2
56	Apparel and accessory stores	54	20 804	2 509	576	362	11	-
561	Men's and boys' clothing stores	5	2 079	297	75	31	-	-
562, 3 562 563	Women's clothing and specialty stores Women's clothing stores Women's accessory and specialty stores	27 22 5	10 689 9 272 1 417	1 405 1 010 3 9 5	312 207 105	203 173 30	5 4 1	=
565 566 564, 9	Family clothing stores Shoe stores Other apparel and accessory stores	3 16 3	(D) 5 9 53 (D)	(D) 661 (D)	(D) 154 (D)	(D) 99 (D)	2 3 1	=
57	Furniture and homefurnishings stores	38	22 649	3 129	719	268	9	1
5712 5713, 4, 9 572 573	Furniture stores Homefurnishings stores Household appliance stores Radio, television, computer, and music stores	7 7 9 15	(D) 3 429 (D) (D)	(D) 477 (D) (D)	(D) 86 (D) (D)	(D) 30 (D) (D)	1 2 3 3	1 - - -
58	Eating and drinking places	155	50 283	12 439	3 0 23	2 339	59	11
5812 5813	Eating places Drinking places	110 45	45 313 4 9 70	11 738 701	2 838 185	2 173 166	30 29	10 1
591	Drug and proprietary stores	18	(D)	(D)	(D)	(D)	1	2
59 ex. 591	Miscellaneous retail stores	115	(D)	(D)	(D)	(D)	40	9
592 593	Liquor stores	7 4	3 663 (D)	324 (D)	94 (D)	47 (D)	3 2	1
594 5941 5942, 3 5944 5945, 6, 7, 8, 9	Miscellaneous shopping goods stores Sporting goods stores and bicycle shops Book, stationery stores Jewelry stores Other miscellaneous shopping goods stores	57 13 5 10 29	22 702 3 780 1 201 3 405 14 316	3 849 541 147 675 2 486	716 107 35 162 412	443 60 29 69 285	19 6 2 1 10	4 1 - - 3
5 9 6	Nonstore retailers	11	4 291	767	160	62	3	-
59 8	Fuel dealers	1	(D)	(D)	(D)	(D)	-	-
5992 5993 5994 5995	Florists	11 1 - 8	(D) (D) 1 879	(D) (D) - 543	(D) (D) 131	(D) (D) - 36	5 - - 1	2 1 -
5999	Miscellaneous retail stores, n.e.c.	15	(D)	(D)	(D)	(D)	7	1

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revised mer	thodology for presenting establishment counts, see appendix A. For information or	geographic are	as followed by	A, see append	lix F]	Paid	Unincorporate	ed businesses
1987 SIC code	Geographic area and kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	employees for pay period including March 12 (number)	Individual proprie- torships (number)	Partner- ships (number)
	IOWA CITY							
	Retall trade	453	395 11 2	51 624	12 021	6 762	84	20
52	Building materials and garden supplies stores	17	14 434	1 887	348	137	-	1
521, 3 525 526 527	Building materials and supply stores Hardware stores Retail nurseries, lawn and garden supply stores Mobile home dealers	7 5 3 2	(D) (D) (D) (D)	(D) (D) (D) (D)	(D) (D) (D) (D)	(D) (D) (D) (D)	-	1 -
53	General merchandise stores	10	(D)	(D)	(D)	(D)	_	1
531 531 533 539	Department stores (incl. leased depts.) ¹ 2 Department stores (excl. leased depts.) ¹ Variety stores Miscellaneous general merchandise stores	6 6 1 3	(D) (D) (D) (D)	(NA) (D) (D) (D)	(NA) (D) (D) (D)	(NA) (D) (D) (D)	- - -	- - 1 -
54	Food stores	45	94 212	9 377	2 158	985	12	-
541 542 546 543, 4, 5,	Grocery stores Meat and fish (seafood) markets Retail bakeries Other food stores	29 3 4 9	91 798 (D) (D) (D)	8 740 (D) (D) (D)	2 031 (D) (D) (D)	888 (D) (D) (D)	6 - - 6	:
55 ex. 554	Automotive dealers	18	5 7 42 3	5 42 5	1 165	254	2	1
551 552 553 555, 6, 7,	New and used car dealers	7 1 6 4	51 5 0 4 (D) (D) (D)	4 60 9 (D) (D) (D)	968 (D) (D) (D)	192 (D) (D) (D)	- 1 1 -	- 1 -
554	Gasoline service stations	24	16 227	1 425	311	159	5	-
56	Apparel and accessory stores	67	22 076	2 835	693	472	2	3
561	Men's and boys' clothing stores	5	2 338	344	80	38	-	-
562, 3 562 563	Women's clothing and specialty stores	24 19 5	7 868 7 351 517	923 840 83	227 207 2 0	177 159 18	1 - 1	1 1 -
565 566 564, 9	Family clothing stores Shoe stores Other apparel and accessory stores	10 18 10	4 032 (D) (D)	409 (D) (D)	106 (D) (D)	79 (D) (D)	1 - -	1 1
5 7	Furniture and homefurnishings stores	38	24 555	3 109	773	282	9	1
5712 5713, 4, 9 572 573	Furniture stores Homefurnishings stores Household appliance stores Radio, television, computer, and music stores	8 7 6 17	3 955 (D) (D) 15 790	453 (D) (D) 1 818	91 (D) (D) 445	43 (D) (D) 165	3 1 2 3	- - 1
58	Eating and drinking places	119	49 732	12 994	3 07 9	2 760	25	6
5812 5813	Eating places	85 34	42 491 7 241	11 393 1 601	2 659 420	2 350 410	15 10	5 1
591	Drug and proprletary stores	12	18 224	2 091	5 0 5	190	1	-
59 ex. 591	Miscellaneous retail stores	103	(D)	(D)	(D)	(D)	28	7
592 593	Liquor storesUsed merchandise stores	5 10	2 794 (D)	279 (D)	74 (D)	34 (D)	7	:
594 5941 5942, 3 5944 5945, 6, 7, 8, 9	Miscellaneous shopping goods stores	52 9 10 7 26	(D) 3 341 6 221 2 744 (D)	(D) 527 747 525 (D)	(D) 126 170 131 (D)	(D) 72 86 65 (D)	7 - 2 - 5	3 1 1 - 1
596	Nonstore retailers	7	(D)	(D)	(D)	(D)	4	1
598	Fuel dealers	1	(D)	(D)	(D)	(D)	1	-
5992 5993 5994 5995 5999	Florists	8 1 - 7 12	(D) (D) - (D) (D)	(D) (D) (D) (D)	(D) (D) (D) (D)	(D) (D) - (D) (D)	3 1 - 4 1	- - - 3

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by A, see appendix F]

1011000 1110	trodology for presenting establishment courts, see appendix A. For information of	li geograpine a	040 101101104 01	y <u>z, dec apper</u>	oux 11	Paid	Unincorporate	ed businesses
1987 SIC code	Geographic area and kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	employees for pay period including March 12 (number)	Individual proprie- torships (number)	Partner- ships (number)
	SIOUX CITY							
	Retall trade	622	623 080	72 004	17 071	8 26 9	161	40
52	Building materials and garden supplies stores	30	52 540	6 501	1 442	418	4	1
521, 3 525 526 527	Building materials and supply stores Hardware stores Retail nurseries, lawn and garden supply stores Mobile home dealers	18 8 3 1	45 377 (D) (D) (D)	5 531 (D) (D) (D)	1 240 (D) (D) (D)	318 (D) (D) (D)	- 1 3 - -	1 - -
5 3	General merchandise stores	11	(D)	(D)	(D)	(D)	1	-
531 531 533 539	Department stores (incl. leased depts.) ^{1 2} Department stores (excl. leased depts.) ¹ Variety stores Miscellaneous general merchandise stores	8 8 1 2	111 328 105 103 (D) (D)	(NA) 10 187 (D) (D)	(NA) 2 522 (D) (D)	(NA) 1 239 (D) (D)	- - 1	= = =
54	Food stores	5 3	133 545	12 216	2 830	1 376	11	5
541 542 546 543, 4, 5,	Grocery stores	39 1 7 6	(D) (D) (D) (D)	(D) (D) (D) (D)	(D) (D) (D) (D)	(D) (D) (D) (O)	6 - 2 3	4 - - 1
55 ex. 554	Automotive dealers	28	(D)	(D)	(D)	(D)	6	2
551 552 553 555, 6, 7,	New and used car dealers	10 3 13 2	(D) (D) 11 080 (D)	(D) (D) 1 716 (D)	(D) (D) 413 (D)	(D) (D) 113 (D)	2 2 2 -	1 - - 1
554	Gasoline service stations	57	48 273	2 933	816	365	17	1
56	Apparel and accessory stores	77	(D)	(D)	(D)	(D)	7	2
561	Men's and boys' clothing stores	10	6 8 0 9	1 034	250	89	1	-
562, 3 562 563	Women's clothing and specialty stores	36 33 3	(D) (D) (D)	(D) (D) (D)	(D) (D) (D)	(D) (D) (D)	4 4 -	2 2 -
565 566 564, 9	Family clothing storesShoe storesShoe stores	19 8	2 453 6 468 (D)	429 756 (D)	109 186 (D)	107 (D)	2	-
57	Furniture and homefurnishings stores	51	(D)	(D)	(D)	(D)	13	3
5712 5713, 4, 9 572 573	Furniture stores Homefurnishings stores Household appliance stores Radio, television, computer, and music stores	13 14 9 15	(D) (D) (D) 7 762	(D) (D) (D) 935	(D) (D) (D) 233	(D) (D) (D) 80	1 4 5 3	2 - 1 -
58	Eating and drinking places	179	50 863	13 039	3 085	2 603	61	20
5812 5813	Eating places	127 52	45 338 5 525	11 988 1 0 51	2 825 260	2 415 188	36 25	16 4
591	Drug and proprietary stores	17	(D)	(D)	(D)	(D)	2	-
59 ex. 591	Miscellaneous retail stores	119	(D)	(D)	(D)	(D)	39	6
592 593	Liquor storesUsed merchandise stores	6	(D) (D)	(D) (D)	(D) (D)	(D) (D)	2	Ξ
594 5941 5942, 3 5944 5945, 6, 7, 8, 9	Miscellaneous shopping goods stores Sporting goods stores and bicycle shops Book, stationery stores Jewelry stores Other miscellaneous shopping goods stores	63 13 7 15 28	(D) (D) 3 0 41 7 974 (D)	(D) (D) 413 1 462 (D)	(D) (D) 94 337 (D)	(D) (D) 45 122 (D)	21 7 1 3 10	3 - - 3
596	Nonstore retailers	9	(D)	(D)	(D)	(D)	1	1
598	Fuel dealers	-	-	-	-	-	-	-
5992 5993 5994 5995 5999	Florists Tobacco stores and stands News dealers and newsstands Optical goods stores Miscellaneous retail stores, n.e.c.	6 1 2 11 15	(D) (D) (D) 3 102 2 424	(D) (D) (D) 608 495	(D) (D) (D) 157 117	(D) (D) (D) 53 37	4 - 2 3 6	- - - 2

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by A, see appendix F]

	thodology for presenting establishment counts, see appendix A. For information of	, goographic a	,	, , , , , , , , , , , , , , , , , , , ,		Paid	Unincorporate	ed businesses
1987 SIC code	Geographic area and kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1, 00 0)	First quarter payroll (\$1,000)	employees for pay period including March 12 (number)	Individual proprie- torships (number)	Partner- ships (number)
	WATERLOO							
	Retall trade	491	451 727	53 768	13 044	6 357	112	23
52	Building materials and garden supplies stores	27	29 851	3 420	768	321	2	1
521, 3 525 526 527	Building materials and supply stores Hardware stores Retail nurseries, lawn and garden supply stores Mobile home dealers	13 9 4 1	23 562 (D) (D) (D)	2 532 (D) (D) (D)	578 (D) (D) (D)	214 (D) (D) (D)	- 1 - 1	1 -
53	General merchandise stores	12	88 005	9 689	2 503	1 098	1	_
531 531 533 539	Department stores (incl. leased depts.) ^{1 2} Department stores (excl. leased depts.) ¹ Variety stores Miscellaneous general merchandise stores	5 5 4 3	86 860 80 102 (D)	(NA) 8 694 (D) (D)	(NA) 2 285 (D) (D)	(NA) 1 003 (D) (D)	- - - 1	- - -
54	Food stores	51	93 251	7 693	2 008	934	12	1
541 542 546 543, 4, 5,	Grocery stores	37 2 7 5	9 0 994 (D) (D) 627	7 134 (D) (D) 91	1 875 (D) (D) 21	837 (D) (D) 22	7 - 2 3	1 - - -
55 ex. 554	Automotive dealers	37	81 594	6 889	1 522	443	9	2
551 552 553 555, 6, 7,	New and used car dealers	5 7 18 7	59 349 (D) 6 142 (D)	4 691 (D) 1 181 (D)	1 027 (D) 287 (D)	246 (D) 81 (D)	1 6 2	- 1 1 -
554	Gasoline service stations	39	26 861	1 730	425	210	8	2
56	Apparel and accessory stores	41	14 963	2 216	530	316	1	2
561	Men's and boys' clothing stores	6	2 770	466	116	68	-	1
562, 3 562 563	Women's clothing and specialty stores Women's clothing stores Women's accessory and specialty stores	17 14 3	6 5 39 (D) (D)	769 (D) (D)	178 (D) (D)	112 (D) (D)	1 1 -	=
565 566 564, 9	Family clothing stores Shoe stores Other apparel and accessory stores	6 11 1	(D) 3 780 (D)	(D) 72 0 (D)	(D) 172 (D)	(D) 84 (D)	=	1 - -
57	Furniture and homefurnishings stores	31	18 013	2 786	660	238	8	1
5712 5713, 4, 9 572 573	Furniture stores Homefurnishings stores Household appliance stores Radio, television, computer, and music stores	7 6 3 1 5	6 179 3 489 1 898 6 447	1 046 572 234 934	249 125 56 230	112 28 21 77	1 3 2 2	1 -
58	Eating and drinking places	132	41 478	10 378	2 457	1 879	40	7
5812 5813	Eating places Drinking places	9 5 37	37 66 5 3 8 13	9 741 637	2 314 143	1 742 137	20 20	7 -
591	Drug and proprietary stores	14	20 838	2 910	684	226	1	-
59 ex. 591	Miscellaneous retail storea	107	36 873	6 057	1 487	692	30	7
592 593	Liquor storesUsed merchandise stores	6 6	3 74 0 (D)	269 (D)	59 (D)	45 (D)	1 2	-
594 5941 5942, 3 5944 5945, 6, 7, 8, 9	Miscellaneous shopping goods stores Sporting goods stores and bicycle shops Book, stationery stores Jewelry stores Other miscellaneous shopping goods & es	53 9 4 17 23	16 806 2 778 1 725 4 257 8 046	2 372 333 198 749 1 092	601 69 46 1 8 4 302	311 42 24 83 162	14 3 1 2 8	3 1 - - 2
596	Nonstore retailers	10	(D)	(D)	(D)	(D)	4	1
598	Fuel dealers	6	(D)	(D)	(D)	(D)	-	1
5992 5993 5994 5995 5999	Florists Tobacco stores and stands News dealers and newsstands Optical goods stores Miscellaneous retail stores, n.e.c	11 1 1 6 7	2 416 (D) (D) 1 471 (D)	481 (D) (D) 200 (D)	114 (D) (D) 46 (D)	90 (D) (D) 18 (D)	3 1 1 1 1 3	- - 1 1

¹Includes sales from catalog order desks. ²Includes data for leased departments operated within department stores. Data for this line not included in broader kind-of-business totals.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by A. see appendix F]

revised met	hodology for presenting establishment counts, see appendix A. For information of	in geographic ar	eas followed by	A, see appen	uix rj	Paid employees	Unincorporate	d businesses
1987 SIC code	Geographic area and kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	for pay period including March 12 (number)	Individual proprie- torships (number)	Partner- ships (number)
	BLACK HAWK COUNTY							
	Retail trade	852	759 156	87 822	21 031	10 257	207	47
52	Building materials and garden supplies stores	43	38 725	4 582	978	415	5	3
521, 3 525 526 527	Building materials and supply stores Hardware stores Retail nurseries, lawn and garden supply stores Mobile home dealers	22 15 5 1	29 350 (D) (D) (D)	3 294 (D) (D) (D)	714 (D) (D) (D)	262 (D) (D) (D)	1 3 - 1	- 3 - -
53	General merchandise stores	18	124 254	13 223	3 328	1 579	1	-
531 531 533 539	Department stores (incl. leased depts.) ^{1 2}	8 8 6 4	121 184 113 672 (D) (D)	(NA) 11 869 (D) (D)	(NA) 3 033 (D) (D)	(NA) 1 445 (D) (D)	- - - 1	- - -
54	Food stores	94	137 863	12 039	3 021	1 420	24	4
541 542 546 543, 4, 5, 9	Grocery stores Meat and fish (seafood) markets Retail bakeries Other food stores	65 6 12 11	131 243 (D) (D) 1 267	10 794 (D) (D) 191	2 735 (D) (D) 44	1 213 (D) (D) 43	14 - 4 6	2 - - 2
55 ex. 554	Automotive dealers	61	196 382	16 103	3 448	850	12	3
551 552 553 555, 6, 7 ,	New and used car dealers	16 9 26 10	161 589 5 248 (D) (D)	12 352 429 (D) (D)	2 593 96 (D) (D)	560 76 (D) (D)	- 2 7 3	1 2 -
554	Gasoline service stations	68	46 328	2 822	701	361	17	3
56	Apparel and accessory stores	79	26 396	3 621	888	535	5	4
561	Men's and boys' clothing stores	10	(D)	(D)	(D)	(D)	1	1
562, 3 562 563	Women's clothing and specialty stores	37 32 5	12 459 (D) (D)	1 446 (D) (D)	327 (D) (D)	233 (D) (D)	3 3 -	2 2 -
565 566 564, 9	Family clothing storesShoe storesOther apparel and accessory stores	9 21 2	(D) 6 835 (D)	(D) 1 087 (D)	(D) 2 7 9 (D)	(D) 139 (D)	1 -	1 -
57	Furniture and homefurnishings stores	56	26 963	4 156	971	353	14	2
5712 5713, 4, 9 572 573	Furniture stores Homefurnishings stores Household appliance stores Radio, television, computer, and music stores	14 9 8 25	11 178 (D) (D) 8 655	1 920 (D) (D) 1 190	458 (D) (D) 285	171 (D) (D) 100	1 4 5 4	1 1 - -
58	Eating and drinking places	241	70 393	17 783	4 256	3 415	76	19
5812 5813	Eating places	171 70	63 049 7 344	16 540 1 243	3 949 307	3 111 304	39 37	17 2
591	Drug and proprietary stores	23	30 695	4 083	960	329	3	-
59 ex. 591	Miscellaneous retali stores	169	61 157	9 410	2 480	1 000	50	9
592 593	Liquor storesUsed merchandise stores	11 9	4 449 1 216	385 347	88 100	56 41	2 3	Ξ
594 5941 5942, 3 5944 5945, 6, 7, 8, 9	Miscellaneous shopping goods stores Sporting goods stores and bicycle shops Book, stationery stores Jewelry stores Other miscellaneous shopping goods stores	84 15 10 21 38	29 590 6 381 7 398 (D) (D)	3 829 780 704 (D) (D)	997 185 209 (D) (D)	494 98 73 (D) (D)	26 5 3 3 15	4 2 - - 2
596	Nonstore retailers	14	(D)	(D)	(D)	(D)	4	1
598	Fuel dealers	8	4 636	798	232	47	-	1
5992 5993 5994 5995 5999	Florists Tobacco stores and stands News dealers and newsstands Optical goods stores Miscellaneous retail stores, n.e.c.	20 1 1 9 12	(D) (D) (D) 2 351 (D)	(D) (D) (D) 370 (D)	(D) (D) (D) 98 (D)	(D) (D) (D) 31 (D)	7 1 1 1 5	1 - 1

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						1		
1987 SIC code	Geographic area and kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Individual proprie- torships (number)	Partner- ships (number)
	CERRO GORDO COUNTY							
	Retail trade	432	369 520	43 268	10 086	5 307	133	25
52	Building materials and garden supplies stores	25	18 906	2 314	506	184	5	_
	Building materials and supply stores	16	15 937	1 943	413	141	2	-
521, 3 525 526 527	Hardware stores	4 4 1	(D) 1 976 (D)	(D) 219 (D)	(D) 48 (D)	(D) 21 (D)	2 1 -	=
53	General merchandise stores	11	70 6 95	8 108	1 980	951	1	-
531 531 5 33 53 9	Department stores (incl. leased depts.) ¹ ² Department stores (excl. leased depts.) ¹ Variety stores Miscellaneous general merchandise stores	8 8 3 -	72 553 (D) (D)	(NA) (D) (D)	(NA) (D) (D)	(NA) (D) (D)	- 1 -	=
54	Food stores	34	72 586	6 179	1 410	721	8	6
541 542	Grocery stores	24	71 625	5 948	1 354	674 -	5 -	4 -
546 543, 4, 5, 9	Retail bakenesOther food stores	7	(D) (D)	(D) (D)	(D) (D)	(D) (D)	1 2	1
55 ex. 554	Automotive dealers	34	68 666	6 094	1 336	342	7	1
551 552	New and used car dealersUsed car dealers	11	55 700 1 754	4 510 83	1 018 19	241 7	1	
553 555, 6, 7, 9	Auto and home supply stores Miscellaneous automotive dealers	14 6	5 886 5 326	1 079 422	245 54	63 31	1	-
554	Gasoline service stations	44	34 415	2 265	559	297	14	3
56	Apparel and accessory stores	46	17 115	2 418	590	343	9	1
561	Men's and boys' clothing stores	3	(D)	(D)	(D)	(D)	-	-
562, 3 562 563	Women's clothing and specialty stores Women's clothing stores Women's accessory and specialty stores	25 24 1	9 28 6 (D) (D)	1 36 3 (D) (D)	344 (D) (D)	222 (D) (D)	5 5 -	1 1 -
565 566 564, 9	Family clothing stores Shoe stores Other apparel and accessory stores	4 13 1	3 268 3 128 (D)	394 405 (D)	79 116 (D)	49 55 (D)	1 2 1	=
57	Furniture and homefurnishings stores	29	12 973	1 569	369	153	9	3
5712 5713, 4, 9 572	Furniture stores Homefurnishings stores Household appliance stores	8 8 2	5 020 (D) (D)	620 (D) (D)	137 (D) (D)	58 (D) (D) 36	2 3 1	1 -
57 3 58	Radio, television, computer, and music stores Eating and drinking places	11	3 444 32 578	7 812	84 1 782	1 626	3	7
5812 5813	Eating places	8 5	29 554 3 024	7 386 426	1 6 52	1 503 123	27 17	6
591	Drug and proprietary stores	12	8 049	1 069	264	116	3	_
59 ex. 591	Miscellaneous retail stores	83	33 537	5 440	1 290	574	33	4
592 593	Liquor stores Used merchandise stores	7 3	2 424 139	226 55	72 12	36 10	2 2	Ξ
594 5 941	Miscellaneous shopping goods storesSporting goods stores and bicycle shops	37 10	7 6 53 1 8 36	984 155	233 31	153 3 0	22 9	1
5942, 3 5944 5945, 6, 7, 8, 9	Book, stationery stores	7 7 13	1 361 1 688 2 768	198 272 35 9	76 49 77	2 3 27 73	2 3 8	=
596	Nonstore retailers	11	7 299	1 379	286	154	2	-
598	Fuel dealers	7	13 478	2 287	566	135	-	-
5 992 5993	Florists Tobacco stores and stands	4	919	195	46 -	45 -	1 -	=
5994 5995	News dealers and newsstands Optical goods stores Miscellaneous retail stores, n.e.c.	- 6 8	888 737	182 132	- 44 31	15 26	- - 4	1 2

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						Paid employees	Unincorporate	d businesses
1987 SIC code	Geographic area and kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	for pay period including March 12 (number)	Individual proprie- torships (number)	Partner- ships (number)
	CLINTON COUNTY							
	Retall trade	379	292 279	31 929	7 76 5	3 797	142	19
	Bullding materials and garden supplies stores	19	8 037	854	194	78	5	
1, 3 5 6 7	Building materials and supply stores	13 4 2	7 152 (D) (D)	716 (D) (D)	164 (D) (D)	60 (D) (D)	- 1 2 2	
	General merchandise stores	9	32 084	3 544	8 96	475	1	
1	Department stores (incl. leased depts.) ^{1 2}	3	29 206	(NA)	(NA)	(NA)	-	
1 3 9	Department stores (excl. leased depts.) Variety stores Miscellaneous general merchandise stores	3 2 4	(D) (D)	(D) (D) (D)	(D) (D) (D)	(D) (D) (D)	1	
	Food stores	37	67 388	6 125	1 581	610	11	
1 2 6 3, 4, 5,	Grocery stores Meat and fish (seafood) markets Retail bakeries Other food stores	28 2 5 2	64 921 (D) 8 49 (D)	5 701 (D) 258 (D)	1 478 (D) 62 (D)	549 (D) 4 6 (D)	5 1 5 -	
ex.	Automotive dealers	27	81 236	7 285	1 753	425	4	
	New and used car dealers	12	58 125	5 220	1 253	2 8 6	_	
1 2 3 5, 6, 7,	Used car dealersAuto and home supply stores Miscellaneous automotive dealers	2 9 4	(D) 20 546 (D)	(D) 1 848 (D)	(D) 451 (D)	(D) 119 (D)	2 2	
,	Gasoline service stations	42	25 428	1 455	321	175	14	
	Apparel and accessory stores	21	11 58 6	1 230	2 63	174	6	
	Men's and boys' clothing stores	2	(D)	(D)	(D)	(D)	1	
2, 3 2 3	Women's clothing and specialty stores	8 8 -	2 116 2 116 -	272 272 -	56 56 -	40 40 -	3 3 -	
5 3 1, 9	Family clothing stores Shoe stores Other apparel and accessory stores	2 7 2	(D) (D) (D)	(D) (D) (D)	(D) (D) (D)	(D) (D) (D)	1 1	
	Furniture and homefurnishings stores	35	13 149	2 093	518	168	11	
12 13, 4, 9 2 3	Furniture stores Homefurnishings stores Household appliance stores Radio, television, computer, and music stores	13 8 9 5	5 573 2 268 3 834 1 474	846 347 669 231	223 88 156 51	78 27 40 23	3 4 3 1	
	Eating and drinking places	109	24 337	5 491	1 300	1 267	50	
12 13	Eating places	71 38	20 664 3 673	5 041 450	1 1 8 1 119	1 155 112	25 25	
1	Drug and proprietary stores	12	13 009	1 616	392	115	2	
ex. 91	Miscellaneous retail stores	68	16 025	2 236	547	310	38	
2 3	Liquor storesUsed merchandise stores	4 2	(D) (D)	(D) (D)	(D) (D)	(D) (D)	2	
4 41	Miscellaneous shopping goods stores Sporting goods stores and bicycle shops	30 7	5 07 8 (D)	811 (D)	197 (D)	124 (D) (D)	15 2	
42, 3 44 45, 6, , 8, 9	Book, stationery stores Jewelry stores Other miscellaneous shopping goods stores	1 6 16	(D) 1 386 2 243	(D) (D) 236 309	(D) 57 75	(D) 24 63	1 3 9	
6	Nonstore retailers	3	(D)	(D)	(D)	(D)	2	
В	Fuel dealers	8	5 704	485	125	33	2	
92 93	Florists Tobacco stores and stands	6	1 028	183	43	39	6 -	
94 95 99	News dealers and newsstands Optical goods stores Miscellaneous retail stores, n.e.c.	- 4 11	511 759	127 173	32 44	- 11 21	1 9	
	DUBUQUE COUNTY (Coextensive with Dubuque, IA MSA; see table 8.)							
	JOHNSON COUNTY (Coextensive with Iowa City, IA MSA; see table 8.)							

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by A, see appendix F]

revised me	thodology for presenting establishment counts, see appendix A. For information or	geographic are	eas followed by	▲, see append	ix F]	Paid	Unincorporate	d businesses
1987 SIC code	Geographic area and kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	employees for pay period including March 12 (number)	Individual proprie- torships (number)	Partner- ships (number)
	LINN COUNTY (Coextensive with Cedar Rapids, IA MSA; see table 8.)							
	POLK COUNTY							
	Retall trade	2 298	2 474 264	297 950	68 952	32 736	463	72
52	Building materials and garden supplies stores	101	129 110	15 311	3 475	1 135	13	
521, 3 521 523	Building materials and supply stores Lumber and other building materials dealers Paint, glass, and wallpaper stores	47 32 15	103 9 14 (D) (D)	11 681 (D) (D)	2 751 (D) (D)	824 (D) (D)	2 2 -	=
525 526 527	Hardware stores	27 21 6	(D) (D) (D)	(D) (D) (D)	(D) (D) (D)	(D) (D) (D)	6 4 1	=
53	General merchandise stores	48	365 070	37 269	8 715	4 541	4	1
531	Department stores (incl. leased depts.) ^{1 2}	24	355 620	(NA)	(NA)	(NA)	-	-
531 533	Department stores (excl. leased depts.)¹	24	324 234 1 761	33 98 3 231	7 926 90	4 143	-	_
53 9	Variety stores	19	39 075	3 055	699	345	4	1
54	Food stores	221	499 216	51 448	11 893	5 343	46	6
541 542 546	Grocery stores Meat and fish (seafood) markets Retail bakeries	166 7 23	(D) (D) (D)	(D) (D) (D)	(D) (D) (D)	(D) (D) (D)	30 1 8	1
543, 4, 5, 9	Other food stores	25	4 262	733	164	176	7	3
543 544 545 549	Fruit and vegetable markets	10 5 9	(D) (D) (D) (D)	(D) (D) (D) (D)	(D) (D) (D) (D)	(D) (D) (D)	1 4 2	1 - 2
55 ex. 554	Automotive dealers	116	492 909	39 587	8 525	1 756	13	5
551 552	New and used car dealersUsed car dealers	23 16	427 476 (D)	31 497 (D)	6 663 (D)	1 226 (D)	1 2	=
553 553 pt. 553 pt.	Auto and home supply stores	63 57 6	34 787 (D) (D)	6 020 (D) (D)	1 421 (D) (D)	408 (D) (D)	9 8 1	4 3 1
555, 6, 7,	Miscellaneous automotive dealers	14	(D)	(D)	(D)	(D)	1	1
555 556 557 559	Boat dealers	1 7 6	(D) (D) (D)	(D) (D) (D)	(D) (D) (D)	(D) (D) (D)	- 1	1
554	Gasoline service stations	175	169 340	12 509	2 944	1 311	38	3
56	Apparel and accessory stores	273	127 019	16 2 85	4 063	2 150	16	5
561	Men's and boys' clothing stores	26	(D)	(D)	(D)	(D)	1	3
562, 3 562 563	Women's clothing and specialty stores	120 102 18	52 755 48 9 21 3 834	5 951 5 287 664	1 479 1 316 163	1 016 927 89	10 6 4	2 -
565 566	Family clothing stores	76	(D) 24 232	(D) 3 153	(D) 758	(D) 389	2	_
566 pt. 566 pt. 566 pt. 566 pt.	Shoe stores Men's shoe stores Women's shoe stores Children's and juveniles' shoe stores Family shoe stores	76 7 26 1 42	(D) 5 878 (D) (D)	(D) 890 (D) (D)	(D) 236 (D) (D)	(D) 125 (D) (D)	-	:
564, 9 564 569	Other apparel and accessory stores Children's and infants' wear stores Miscellaneous apparel and accessory stores	29 5 24	(D) (D) 6 830	(D) (D) 1 271	(D) (D) 323	(D) (D) 127	2 1	:
57	Furniture and homefurnishings stores	166	136 995	17 483	4 082	1 245	38	3
5712	Furniture stores	38	47 320	5 743	1 358	378	9	-
5713, 4, 9 5713 5714 5719	Homefurnishings stores Floor covering stores Drapery and upholstery stores Miscellaneous homefurnishings stores	46 15 6 25	20 341 (D) 797 (D)	3 032 (D) 245 (D)	642 (D) 58 (D)	229 (D) 22 (D)	16 7 2 7	2 - - 2
572	Household appliance stores	19	(D)	(D)	(D)	(D)	6	-
573 5731, 4 5735 5736	Radio, television, computer, and music stores Radio, television, electronics, and computer stores Record and prerecorded tape stores Musical instrument stores	63 36 17 10	(D) (D) 5 478 5 095	(D) (D) 559 1 092	(D) (D) 108 239	(D) (D) 65 67	7 1 3 3	1 - - 1

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by A, see appendix F]

	thodology for presenting establishment counts, see appendix A. For information o	li goograpiilo are	ous removed by	, 300 append		Paid	Unincorporate	ed businesses
1987 SIC code	Geographic area and kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	employees for pay period including March 12 (number)	Individual proprie- torships (number)	Partner- ships (number)
	POLK COUNTY—Con.							
58	Eating and drinking places	655	249 503	64 845	15 101	10 957	164	34
5812 5812 pt. 5812 pt.	Eating places	505 212 19	229 320 104 946 12 619	60 901 29 211 4 156	14 096 7 021 1 213	10 311 5 102 617	106 50 - 8	2 8 7 1
5812 pt. 5812 pt.	Refreshment places Other eating places	205 69	92 597 19 1 58	21 333 6 201	4 632 1 230	3 927 665	34 14	17 3
5813	Drinking places	150	20 183	3 944	1 005	646	58	6
591 591 pt.	Drug and proprietary stores	76	78 458 (D)	10 100 (D)	2 207 (D)	897 (D)	6	-
591 pt.	Proprietary stores	2	(D)	(D)	(D)	(D)	-	Ξ.
59 ex. 591	Miscellaneous retall stores	467	226 644	33 113	7 947	3 401	125	15
592	Liquor stores	23	(D)	(D)	(D)	(D)	1	-
593	Used merchandise stores	31	(D)	(D)	(D)	(D)	14	1
594 5941 5941 pt. 5941 pt.	Miscellaneous shopping goods stores Sporting goods stores and bicycle shops General line sporting goods stores Specialty line sporting goods stores	201 34 14 20	79 85 6 (D) (D) (D)	10 510 (D) (D) (D)	2 624 (D) (D) (D)	1 328 (D) (D) (D)	50 13 3 10	9 - - -
5942 5943 5944 5945 5946 5947 5948 5949	Book stores Stationery stores Jawelry stores Hobby, toy, and game shops Camera and photographic supply stores Gift, novelty, and souvenir shops Luggage and leather goods stores Sewing, needlework, and piece goods stores	19 6 35 21 6 63 3	8 326 1 669 (D) 12 533 (D) 12 918 (D)	941 288 (D) 1 173 (D) 1 772 (D) (D)	234 61 (D) 321 (D) 425 (D)	126 27 (D) 155 (D) 313 (D)	2 1 8 5 1 17	2 - - - 6 - 1
596 5961 5962 5963	Nonstore retailers Catalog and mail-order houses Merchandising machine operators Direct selling establishments	54 10 15 29	(D) (D) (D) (D)	(D) (D) (D) (D)	(D) (D) (D) (D)	(D) (D) (D) (D)	20 2 9 9	=
598 5983 5984 5989	Fuel dealers Fuel oil dealers Liquefied petroleum gas (bottled gas) dealers Fuel dealers, n.e.c.	5 - 5 -	(D) (D)	(D) (D)	(D) (D)	(D) (D)	- - -	=
5992 5993 5994 5995	Florists	44 5 2 40	11 945 690 (D) 11 424	2 8 52 117 (D) 2 250	700 24 (D) 544	29 8 13 (D) 167	18 2 1	3 - - -
5999 5999 pt. 5999 pt. 5999 pt.	Miscellaneous retail stores, n.e.c. Pet shops Typewriter stores Other miscellaneous retail stores, n.e.c.	62 8 - 54	(D) (D) (D)	(D) (D) (D)	(D) (D) (D)	(D) (D) (D)	18 2 - 16	2 1 - 1
	POTTAWATTAMIE COUNTY							
	Retail trade	545	511 777	56 088	13 122	6 371	120	33
52 521, 3	Building materials and garden supplies stores	26	21 166 13 290	2 370 1 383	51 6	199 115	3	2
525 526 527	Hardware stores Retail nurseries, lawn and garden supply stores	7 4	4 716 (D)	674 (D)	144 (D)	54 (D)	1 -	1
53	Mobile home dealers	11	(D) 51 915	(D) 5 547	(D) 1 387	(D) 721	2	_
53 1 531	Department stores (incl. leased depts.) ^{1 2}	7	56 065	(NA)	(NA)	(NA)	-	-
533 539	Department stores (excl. leased depts.)¹ Variety stores Miscellaneous general merchandise stores	1 3	51 70 8 (D) (D)	5 504 (D) (D)	1 377 (D) (D)	715 (D) (D)	1	=
54	Food stores	53	72 991	8 000	1 803	918	15	5
541 542 546 543, 4, 5,	Grocery stores	34 3 7 9	70 022 (D) (D) 1 230	7 483 (D) (D) 208	1 679 (D) (D) 50	803 (D) (D) 52	10 - 3 2	2 1 1 1
9 55 ex. 554	Automotive dealers	40	178 368	13 868	3 066	676	5	7
551 552 553 555, 6, 7,	New and used car dealers Used car dealers Auto and home supply stores Miscellaneous automotive dealers	11 2 22 5	163 159 (D) 7 625 (D)	12 155 (D) 1 050 (D)	2 714 (D) 235 (D)	545 (D) 80 (D)	1 - 4 -	- - 6 1
9 554	Gasoline service stations	69	64 922	4 457	1 038	487	18	2

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by \blacktriangle , see appendix F]

revised met	thodology for presenting establishment counts, see appendix A. For information on	geographic are	eas followed by	A, see append	IX FJ		University	
1987 SIC code	Geographic area and kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroli (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Individual proprietorships (number)	Partner- ships (number)
	POTTAWATTAMIE COUNTY—Con.							
56	Apparel and accessory stores	49	14 052	1 705	357	216	3	2
561	Men's and boys' clothing stores	4	1 462	247	58	24	-	-
562, 3	Women's clothing and specialty stores	23	(D)	(D)	(D)	(D)	2	1
562 563	Women's clothing stores Women's accessory and specialty stores	20	(D) (D)	(D) (D)	(D) (D)	(D) (D)	1	1
565 566 564, 9	Family clothing storesShoe storesOther apparel and accessory stores	2 16 4	(D) 4 516 414	(D) 625 37	(D) 153 5	(D) 79 6	- - 1	- - 1
57	Furniture and homefurnishings stores	24	9 283	1 199	280	96	6	-
5712 5713, 4, 9	Furniture storesHomefurnishings stores	3 7	(D) (D)	(D) (D)	(D) (D)	(D) (D)	- 4	-
572 573	Household appliance stores Radio, television, computer, and music stores	3 11	(D) 3 9 42	(D) 487	(D) 108	(D) 41	1	-
58	Eating and drinking places	154	44 961	11 214	2 807	2 213	42	10
5812	Eating places	116	39 965	10 318	2 584	2 029	34	10
5813 591	Drinking places Drug and proprietary stores	38	4 996 25 667	896 3 356	223 806	184 3 1 6	8 4	
59 ex.	Miscellaneous retail stores	97	28 452	4 372	1 062	529	22	5
591								
592 593	Liquor stores Used merchandise stores	8 5	2 892 854	322 105	96 23	44 11	1	-
594 5941	Miscellaneous shopping goods storesSporting goods stores and bicycle shops	40 7	11 981 1 170	1 765 180	400 35	224 23	5	3
5 9 42, 3 5 9 44	Book, stationery stores Jewelry stores	7 9	1 625 3 045	285 520	68 127	28 52	-	-
5945, 6, 7, 8, 9	Other miscellaneous shopping goods stores	17	6 141	780	170	121	3	3
596	Nonstore retailers	11	6 885	948	211	96	6	-
598	Fuel dealers	2	(D)	(D)	(D)	(D)	-	-
5992 59 9 3	Florists Tobacco stores and stands	7	1 430	307	72	49	2	1 -
5994 5995 5999	News dealers and newsstands	9 15	1 781 (D)	359 (D)	105 (D)	31 (D)	7	- 1
	SCOTT COUNTY							
	Retail trade	1 057	1 043 219	127 377	30 0 2 5	13 676	236	38
52	Building materials and garden supplies stores	43	45 524	5 435	1 176	422	10	2
521, 3 525	Building materials and supply storesHardware stores	27	33 052 8 708	3 637 1 172	79 7 274	225 160	5 4	1
526 527	Retail nurseries, lawn and garden supply stores Mobile home dealers	7	3 764	626	105	37 -	1 -	_
53	General merchandise stores	17	146 382	15 965	3 738	1 744	1	-
531	Department stores (incl. leased depts.)1 2	12	153 170	(NA)	(NA)	(NA)	-	-
531 533	Department stores (excl. leased depts.)¹	12	144 6 9 0 (D)	15 683 (D)	3 658 (D)	1 710 (D)	-	-
539 54	Miscellaneous general merchandise stores Food stores	105	(D) 202 342	(D) 19 495	(D) 4 695	(D) 1 875	28	4
541	Grocery stores	62	191 150	17 674	4 297	1 620	13	1
542 546	Meat and fish (seafood) markets	11 15	5 182 2 74 9	517 884	124 181	44 126	5 6	2
543, 4, 5, 9	Other food stores	17	3 261	420	93	85	4	-
55 ex. 554	Automotive dealers	51	217 690	19 384	4 401	855	12	-
551 552	New and used car dealers	16 7	183 548 2 513	16 403	3 764 32	652 16	1 5	-
552 553 555, 6, 7, 9	Used car dealersAuto and home supply storesMiscellaneous automotive dealers	15 13	11 869 19 760	141 1 462 1 378	333 272	103 84	2 4	Ξ
554	Gasoline service stations	93	109 543	7 242	1 829	644	22	1
56	Apparel and accessory stores	116	47 965	5 389	1 298	805	13	4
561	Men's and boys' clothing stores	14	7 506	987	258	95	-	-
562, 3 562 563	Women's clothing and specialty stores Women's clothing stores Women's accessory and specialty stores	54 46 8	21 009 19 800 1 209	2 273 2 080 193	549 507 42	394 374 20	6 4 2	1 1 -
565	Family clothing stores	7	8 011	799 1 107	169 274	106 167	1 3	-
566 564, 9	Shoe storesOther apparel and accessory stores	29 12	9 618 1 821	223	48	43	3	3

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by A, see appendix F]

	thodology for presenting establishment counts, see appendix A. For information of					Paid	Unincorporate	ed businesses
1987 SIC code	Geographic area and kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	employees for pay period including March 12 (number)	Individual proprie- torships (number)	Partner- ships (number)
	SCOTT COUNTY—Con.							
57	Furniture and homefurnishings stores	87	58 7 93	8 645	2 104	624	22	1
5712 5713, 4, 9	Furniture stores	23 27	16 685 12 252	2 545 2 149	672 4 8 0	165 146	3 13	1 -
572 573	Household appliance storesRadio, television, computer, and music stores	10 27	6 33 8 23 518	922 3 029	196 756	76 237	- 3	-
58	Eating and drinking places	301	104 259	29 267	7 087	5 059	76	11
5 81 2 5813	Eating places	211 90	94 220 10 039	27 223 2 044	6 591 496	4 699 360	40 36	10 1
591	Drug and proprietary stores	34	41 825	5 409	1 273	396	4	-
59 ex. 591	Miscellaneous retali stores	210	6 8 8 96	11 146	2 424	1 252	48	15
592 593	Liquor storesUsed merchandise stores	12 10	4 177 2 7 92	410 351	99 83	51 46	1 5	1
594 5941	Miscellaneous shopping goods storesSporting goods stores and bicycle shops	103 18	33 305 6 065	4 8 73 724	1 1 8 6 169	643 92	25 4	4 1
5942, 3 5944	Book, stationery stores Jewelry stores Other miscellaneous shopping goods stores	12 18 55	3 41 8 8 213 15 609	357 1 863 1 929	84 433 500	57 139 355	3 3 15	- - 3
5945, 6, 7 , 8, 9								3
596 598	Nonstore retailers	20	13 021 (D)	2 253 (D)	410 (D)	197 (D)	2	-
5992	Florists	16	2 289	508	120	103	5	3
5993 5994 5995	Tobacco stores and stands	2 1 15	(D) (D) 4 633	(D) (D) 1 045	(D) (D) 156	(D) (D) 56	-	-
5999	Optical goods stores Miscellaneous retail stores, n.e.c.	29	7 759	1 567	331	142	9	5
	STORY COUNTY							
	Retail trade	487	408 410	48 279	11 238	6 526	130	25
52 521, 3	Building materials and garden supplies stores	12	13 729 9 722	1 965 1 471	396 288	171 104	4	_
525 526 527	Hardware stores	8 4 -	(D) (D)	(D) (D)	(D) (D)	(D) (D)	2 1 -	. <u>1</u> -
53	General merchandise stores	11	61 319	6 176	1 424	777	-	-
531 531 533	Department stores (incl. leased depts.) ^{1 2} Department stores (excl. leased depts.) ¹	5 5 4	55 713 53 686 (D)	(NA) 4 852 (D)	(NA) 1 121 (D)	(NA) 613 (D)	-	- -
539	Variety stores	2	(D)	(D)	(D)	(D)	-	-
54 541	Grocery stores	56 39	88 4 19 85 3 8 7	7 8 05 7 197	1 8 50	923 756	18	3
542 546	Meat and fish (seafood) markets	- 8	1 281	414	96	117	4	
543, 4, 5, 9	Other food stores	9	1 751	194	40	50	5	1
55 ex. 554	Automotive dealers	33	90 073	7 5 93	1 675	429	5	-
551 552	New and used car dealersUsed car dealers	16	78 158 (D)	5 8 95 (D)	1 299 (D)	313 (D) 7 7	1	-
553 555, 6, 7, 9	Auto and home supply stores	12 4	6 796 (D)	1 155 (D)	269 (D)	77 (D)	3	=
554	Gasoilne service stations	43	36 951	2 448	531	321	9	4
56	Apparel and accessory stores	47	17 819	2 423	629	315	6	3
561 562, 3	Men's and boys' clothing stores	6 21	2 515 7 8 97	402 950	95 263	3 8 139	2	- 1
562 563	Women's clothing stores	18	(D) (D)	(D) (D)	(D) (D)	(D) (D)	2	1 -
565 566	Family clothing stores Shoe stores Other apparel and accessory stores	1 13	(D) 4 470	(D) 708	(D) 180	(D) 85	Ĩ.	- 1
564, 9 57	Other apparel and accessory stores Furniture and homefurnishings stores	38	(D) 15 942	(D) 2 05 2	(D) 481	(D) 191	1 15	1
5712 5713, 4, 9	Furniture stores	8 12	4 306 4 001	699 305	144 68	55 34	2 7	-
5713, 4, 9 572 573	Homefurnishings stores Household appliance stores Radio, television, computer, and music stores	6	2 362 5 273	462 586	119 150	29 73	4 2	1
58	Eating and drinking places	124	48 620	12 176	2 918	2 750	34	4
5812 5813	Eating places Drinking places	104 20	44 293 4 327	11 214 962	2 662 256	2 484 266	31 3	4 -
591	Drug and proprietary stores	16	10 601	1 636	381	152	2	1

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by A. see appendix FI

						Paid employees	Unincorporated businesses	
1987 SIC code	Geographic area and kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	for pay period including March 12 (number)	Individual proprie- torships (number)	Partner- ships (number)
	STORY COUNTY—Con.							
59 ex. 591	Miscellaneous retali stores	95	24 937	4 005	953	497	37	7
592 593	Liquor storesUsed merchandise stores	7 6	870 476	70 73	21 18	12 15	1 4	1 -
594 5941 5942, 3 5944 5945, 6, 7, 8, 9	Miscellaneous shopping goods stores Sporting goods stores and bicycle shops Book, stationery stores Jewelry stores Other miscellaneous shopping goods stores	43 6 7 6 24	12 737 1 957 4 881 1 050 4 849	1 728 220 668 148 692	407 44 166 42 155	233 27 70 19 117	17 2 - 2 13	4 1 2 - 1
596	Nonstore retailers	6	3 502	670	146	79	2	-
598	Fuel dealers	2	(D)	(D)	(D)	(D)	-	-
5992 5993 5994 5995 5999	Florists Tobacco stores and stands News dealers and newsstands Optical goods stores Miscellaneous retail stores, n.e.c.	14 - 3 7 7	1 919 - (D) 1 174 2 897	388 (D) 249 651	107 (D) 61 154	75 - (D) 15 44	10	1 - - - 1
	WOODBURY COUNTY							
	Retail trade	701	650 745	75 131	17 859	8 794	205	45
52	Building materials and garden supplies stores	35	54 055	6 649	1 474	434	6	1
521, 3 525 526 527	Building materials and supply stores Hardware stores	19 11 4 1	(D) 4 998 (D) (D)	(D) 781 (D) (D)	(D) 170 (D) (D)	(D) 86 (D) (D)	1 4 1 -	1 -
53	General merchandise stores	15	(D)	(D)	(D)	(D)	3	-
531 531 533 539	Department stores (incl. leased depts.) ^{1 2}	8 8 3 4	111 328 105 103 (D) (D)	(NA) 10 187 (D) (D)	(NA) 2 522 (D) (D)	(NA) 1 239 (D) (D)	- - 2 1	=
54	Food stores	63	138 398	12 526	2 903	1 424	19	6
541 542 546 543, 4, 5,	Grocery stores Meat and fish (seafood) markets Retail bakeries Other food stores.	49 1 7 6	(D) (D) (D) (D)	(D) (D) (D) (D)	(D) (D) (D)	(D) (D) (D) (D)	14 - 2 3	5 - - 1
55 ex. 554	Automotive dealers	31	115 061	10 769	2 478	523	7	3
551 552 553 555, 6, 7,	New and used car dealers	12 4 13 2	(D) (D) 11 080 (D)	(D) (D) 1 716 (D)	(D) (D) 413 (D)	(D) (D) 113 (D)	3 2 2 -	2 - - 1
554	Gasoline aervice stations	71	54 636	3 335	908	431	24	2
56	Apparel and accessory stores	78	(D)	(D)	(D)	(D)	7	2
561	Men's and boys' clothing stores	10	6 809	1 034	250	89	1	-
562, 3 562 563	Women's clothing and specialty stores Women's clothing stores Women's accessory and specialty stores	37 34 3	(D) (D) (D)	(D) (D) (D)	(D) (D) (D)	(D) (D) (D)	4 4 -	2 2 -
565 566 564, 9	Family clothing stores Shoe stores Other apparel and accessory stores	4 19 8	2 453 6 468 (D)	429 756 (D)	109 186 (D)	44 107 (D)	- 2	=
57	Furniture and homefurnishings stores	52	24 897	2 991	693	247	14	3
5712 5713, 4, 9 572 573	Furniture stores Homefurnishings stores Household appliance stores Radio, television, computer, and music stores	14 14 9 15	(D) (D) (D) 7 762	(D) (D) (D) 935	(D) (D) (D) 233	(D) (D) (D) 80	2 4 5 3	2 - 1 -
58	Eating and drinking places	213	57 1 93	14 702	3 527	2 930	82	21
5812 5813	Eating places	152 61	50 950 6 243	13 559 1 143	3 241 286	2 725 205	51 31	17 4
591	Drug and proprietary stores	19	21 244	2 491	646	251	1 4	-

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by A, see appendix F]

						Paid employees	Unincorporate	ed businesses
1987 SIC code	Geographic area and kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	for pay period including March 12 (number)	Individual proprie- torships (number)	Partner- ships (number)
	WOODBURY COUNTY—Con.							
59 ex. 591	Miscellaneous retail stores	124	(D)	(D)	(D)	(D)	3 9	7
592 593	Liquor storesUsed merchandise stores	7 6	2 127 (D)	1 3 8 (D)	23 (D)	12 (D)	. 2	=
594 5941 5942, 3 5944 5945, 6, 7, 8, 9	Miscellaneous shopping goods stores Sporting goods stores and bicycle shops Book, stationery stores Jewelry stores Other miscellaneous shopping goods stores	65 14 7 15 29	(D) (D) 3 041 7 974 (D)	(D) (D) 413 1 462 (D)	(D) (D) 94 337 (D)	(D) (D) 45 122 (D)	21 7 1 3 10	3 - - - 3
596	Nonstore retailers	10	4 071	728	182	68	1	2
598	Fuel dealers	1	(D)	(D)	(D)	(D)	-	-
5992 5993 5994 5995 5999	Florists	6 1 2 11 15	(D) (D) (D) 3 102 2 424	(D) (D) (D) 608 495	(D) (D) (D) 157 117	(D) (D) (D) 53 37	4 - 2 3 6	- - - - 2

Table 8. Summary Statistics for Metropolitan Statistical Areas: 1987

[includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For definitions of CMSA's, MSA's, and PMSA's, see appendix D]

						Paid	Unincorporate	ed businesses
1987 SIC code	Geographic area and kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	employees for pay period including March 12 (number)	Individual proprie- torships (number)	Partner- ships (number)
	CEDAR RAPIDS, IA MSA							
	Retall trade	1 100	1 138 105	135 154	31 461	15 459	286	40
52	Building materials and garden supplies stores	56	68 143	7 976	1 723	6 0 9	12	1
521, 3 525 526 527	Building materials and supply stores Hardware stores Retail nurseries, lawn and garden supply stores Mobile home dealers	29 13 12 2	53 220 (D) (D) (D)	5 651 (D) (D) (D)	1 249 (D) (D) (D)	380 (D) (D) (D)	6 4 2 -	- 1 -
53	General merchandise stores	20	185 7 98	22 129	5 314	2 433	-	-
531 531 533 539	Department stores (incl. leased depts.)¹ 2	15 15 1 4	184 3 48 (D) (D) (D)	(NA) (D) (D) (D)	(NA) (D) (D) (D)	(NA) (D) (D) (D)	-	-
54	Food stores	110	219 733	20 153	4 784	2 361	28	5
541 542 546 543, 4, 5,	Grocery stores	70 7 14 19	213 100 1 444 2 543 2 646	18 750 201 828 374	4 451 40 199 94	2 111 22 155 73	15 4 2 7	5 - - -
55 ex. 554	Automotive dealers	71	242 583	19 769	4 384	1 030	15	1
551 552 553 555, 6, 7,	New and used car dealers	21 12 27 11	209 655 5 488 15 426 12 014	15 783 324 2 603 1 059	3 576 60 569 179	7 55 31 182 62	3 7 2 3	1 -
554	Gasoline service stations	92	87 123	5 745	1 383	590	35	2
56	Apparel and accessory stores	129	46 939	5 900	1 439	827	10	3
561	Men's and boys' clothing stores	12	5 5 97	941	270	85	-	-
562, 3 562 563	Women's clothing and specialty stores	62 54 8	22 147 21 248 899	2 467 2 288 179	580 538 42	428 400 28	7 5 2	1 1 -
565 566 564, 9	Family clothing stores Shoe stores Other apparel and accessory stores	8 38 9	5 602 12 023 1 570	744 1 488 260	164 361 64	77 201 36	1 1 1	- 1 1
57	Furniture and homefurnishings stores	84	62 066	8 87 9	2 006	661	19	5
5712 5713, 4, 9 572 573	Furniture stores Homefurnishings stores Household appliance stores Radio, television, computer, and music stores	21 17 10 36	25 723 9 270 2 975 24 098	4 465 1 223 459 2 732	925 308 108 665	259 93 39 270	4 2 4 9	1 3 - 1

¹Includes sales from catalog order desks.
²Includes data for leased departments operated within department stores. Data for this line not included in broader kind-of-business totals.

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revised me	thodology for presenting establishment counts, see appendix A. For definitions of	JMSA'S, MSA'S	, and PMSA's, s	see appendix D)	Paid	Unincorporate	d businesses
1987 SIC code	Geographic area and kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	employees for pay period including March 12 (number)	Individual proprie- torships (number)	Partner- ships (number)
	CEDAR RAPIDS, IA MSA—Con.							
58	Esting and drinking places	315	114 993	29 029	6 896	5 413	108	15
5812 5813	Eating places	239 76	104 574 10 419	27 017 2 012	6 382 514	4 989 424	68 40	11 4
591	Drug and proprietary stores	34	43 591	5 419	1 207	426	3	_
59 ex. 591	Miscellaneous retail stores	189	67 136	10 155	2 325	1 109	56	8
592 593	Liquor storesUsed merchandise stores	8 16	(D) 2 3 12	(D) 458	(D) 93	(D) 65	1 7	=
594 5941 5942, 3 5944 5945, 6, 7, 8, 9	Miscellaneous shopping goods stores Sporting goods stores and bicycle shops Book, stationery stores Jeweiry stores Other miscellaneous shopping goods stores	99 18 10 19 52	34 966 6 978 3 312 8 730 15 946	4 636 871 341 1 586 1 838	1 072 190 84 339 459	591 84 46 138 323	28 6 2 4 16	2 1 - 1
596	Nonstore retailers	15	11 278	2 116	490	172	4	1
598	Fuel dealers	3	(D)	(D)	(D)	(D)	-	-
5992 5993 5994 5995 5999	Florists Tobacco stores and stands News dealers and newsstands Optical goods stores Miscellaneous retail stores, n.e.c.	9 1 3 12 23	1 968 (D) 693 4 286 6 065	425 (D) 128 708 1 030	110 (D) 15 174 197	66 (D) 8 61 87	4 - 1 - 11	- 1 1 3
	DAVENPORT-ROCK ISLAND-MOLINE, IA-IL MSA							
	Retall trade	2 380	2 228 722	271 402	64 125	29 591	625	118
52	Building materials and garden supplies stores	105	94 275	12 718	2 761	959	24	7
521, 3 521 523	Building materials and supply stores	56 33 23	68 259 61 167 7 092	8 686 7 481 1 205	1 898 1 637 261	521 438 83	10 3 7	2 1 1
525 526 527	Hardware stores	26 21 2	16 660 (D) (D)	2 510 (D) (D)	568 (D) (D)	322 (D) (D)	9 5 -	4 1 -
53	General merchandise stores	51	293 267	32 683	7 574	3 601	9	2
531	Department stores (incl. leased depts.) ^{1 2}	24	300 200	(NA)	(NA)	(NA)	-	-
531	Department stores (excl. leased depts.)1	24	281 337	31 058	7 182	3 398	-	-
533 539	Variety stores Miscellaneous general merchandise stores	10 17	3 504 8 426	662 963	169 223	83 120	4 5	2
54	Food stores	240	435 049	42 514	10 502	4 210	68	12
541 542 546	Grocery stores	147 19 33	412 408 9 549 5 675	38 747 969 1 729	9 638 235 391	3 622 93 297	33 9 15	6 2 2
543, 4, 5, 9	Other food stores	41	7 417	1 069	238	198	11	2
543 544 545 549	Fruit and vegetable markets Candy, nut, and confectionery stores Dairy products stores Miscellaneous food stores	3 17 10 11	(D) 2 316 (D) 1 923	(D) 456 (D) 260	(D) 111 (D) 57	(D) 88 (D) 43	3 3 5	1 1
55 ex. 554	Automotive dealers	153	506 224	45 774	10 436	2 161	38	6
551 552	New and used car dealersUsed car dealers	51 24	420 371 19 032	37 408 1 373	8 668 286	1 56 3 114	4 14	2 1
553 553 pt. 553 pt.	Auto and home supply stores	52 48 4	31 686 (D) (D)	4 110 (D) (D)	934 (D) (D)	306 (D) (D)	11 9 2	3 3 -
555, 6, 7,	Miscellaneous automotive dealers	26	35 135	2 883	548	178	9	-
555 556 557 559	Boat dealers Recreational vehicle dealers Motorcycle dealers Automotive dealers, n.e.c.	8 10 7 1	9 960 20 380 (D) (D)	920 1 348 (D) (D)	140 278 (D) (D)	44 94 (D) (D)	2 4 3	=
554	Gssoline service stations	202	204 903	13 106	3 236	1 368	70	6

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	thodology for presenting establishment counts, see appendix A. For definitions of					Paid employees	Unincorporate	d businesses
1987 SIC code	Geographic area and kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	for pay period including March 12 (number)	Individual proprie- torships (number)	Partner- ships (number)
	DAVENPORT-ROCK ISLAND-MOLINE, IA-IL MSA-Con.							
56	Apparel and accessory stores	232	92 151	11 065	2 636	1 565	30	8
561	Men's and boys' clothing stores	28	13 396	1 835	471	179	-	1
562, 3 562 563	Women's clothing and specialty stores Women's clothing stores Women's accessory and specialty stores	97 85 12	38 341 36 603 1 738	4 235 3 962 273	1 024 961 63	725 691 34	16 13 3	2 2 -
565	Family clothing stores	18	16 408	1 824	415	220	1	-
566 pt. 566 pt. 566 pt. 566 pt. 566 pt.	Shoe stores	68 9 16 3 40	20 987 (D) 3 728 (D) 14 781	2 769 (D) 554 (D) 1 811	631 (D) 127 (D) 422	369 (D) 65 (D) 264	7 - 2 1 4	2 1 - - 1
564, 9 564 569	Other apparel and accessory stores	21 5 16	3 019 878 2 141	402 104 298	95 28 67	72 28 44	6 1 5	3 2 1
57	Furniture and homefurnishings stores	172	106 096	14 932	3 500	1 146	42	5
5712	Furniture stores	42	30 300	4 634	1 107	310	4	2
5713, 4, 9 5713 5714 5719	Homefurnishings stores Floor covering stores Drapery and upholstery stores Miscellaneous homefurnishings stores	51 21 5 25	20 707 14 956 576 5 175	3 418 2 432 108 878	755 544 19 192	243 131 13 99	22 5 4 13	=
572	Household appliance stores	24	11 330	1 573	359	135	6	1
573 5731, 4 5735 5736	Radio, television, computer, and music stores Radio, television, electronics, and computer stores Record and prerecorded tape stores Musical instrument stores	55 37 10 8	43 759 35 535 3 330 4 894	5 307 3 947 330 1 030	1 279 930 77 272	458 316 45 97	10 4 3 3	2 2 - -
58	Eating and drinking places	707	235 073	61 429	14 797	10 988	214	37
5812 5812 pt. 5812 pt. 5812 pt.	Eating places Restaurants and lunchrooms Cafeterias Refreshment places	504 220 9 218	207 381 92 997 (D) 94 477	56 280 26 048 (D) 23 900	13 544 6 086 (D) 5 548	10 052 4 443 (D) 4 472	137 68 2 48	25 14 - 9
5812 pt.	Other eating places	57	(D)	(D)	(D)	(D)	19	2
5813 591	Drinking places Drug and proprietary stores	203	27 692 103 914	5 149 12 767	1 253 3 0 56	936 941	77	12
591 pt.	Drug stores	84	(D)	(D)	(D)	(D)	11	1
591 pt. 59 ex.	Propnetary stores	432	(D)	(D) 24 414	(D) 5 6 27	(D) 2 652	1 118	34
591								
592 593	Liquor stores	39	23 611 3 256	2 144	472 116	270 61	5 8	2
594	Miscellaneous shopping goods stores	199	67 155	8 790	2 107	1 184	49	14
5941 5941 pt. 5941 pt.	Sporting goods stores and bicycle shops General line sporting goods stores Specialty line sporting goods stores	40 9 31	13 232 4 996 8 236	1 494 518 976	317 107 210	180 61 119	11 2 9	5 - 5
5942 5943 5944	Book storesStationery stores	13 7	4 053 1 310	382 201	90 49	64 30	5 2 5	1 - 1
5945 5946	Jewelry stores	37 13 7	15 883 10 678 3 378	3 048 884 319	735 213 90	251 102 42	4 -	1 -
5947 5948 5949	Gift, novelty, and souvenir shops Luggage and leather goods stores Sewing, needlework, and piece goods stores	60 3 19	11 593 695 6 333	1 524 97 841	383 24 206	313 11 191	17 1 4	4 - 2
596	Nonstore retailers	39	33 504	6 550	1 486	498	6	1
5961 5962 5963	Catalog and mail-order houses Merchandising machine operators Direct selling establishments	12 11 16	12 103 12 757 8 644	2 359 2 392 1 799	473 566 447	148 168 182	3 2 1	1 -
598 5983 5984 5989	Fuel dealers Fuel oil dealers. Liquefied petroleum gas (bottled gas) dealers Fuel dealers, n.e.c.	9 - 8 1	4 349 (D) (D)	831 (D) (D)	230 - (D) (D)	44 (D) (D)	2 - 1 1	=
5992 5993 5994 5995	Florists	49 3 3 25	6 722 (D) (D) 7 600	1 540 (D) (D) 1 836	369 (D) (D) 355	269 (D) (D) 106	27 2 - -	7 1 - -
5999 5999 pt. 5999 pt. 5999 pt.	Miscellaneous retail stores, n.e.c. Pet shops Typewriter stores Other miscellaneous retail stores, n.e.c.	51 10 - 41	10 879 1 590 - 9 289	2 183 278 - 1 905	468 63 - 405	203 50 - 153	19 3 - 16	8 3 - 5

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						Paid employees	s		
1987 SIC code	Geographic area and kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	for pay period including March 12 (number)	Individual proprie- torships (number)	Partner- ships (number)	
	DES MOINES, IA MSA								
	Retali trade	2 5 96	2 724 824	320 732	73 940	3 5 096	580	86	
2	Building materials and garden supplies stores	117	137 00 3	16 645	3 798	1 247	19		
21, 3 21 23	Building materials and supply stores	53 37 16	109 161 98 609 10 552	12 650 11 428 1 222	2 986 2 726 260	886 795 91	2 2 -	=	
25 26 27	Hardware stores	36 22 6	14 402 (D) (D)	2 287 (D) (D)	533 (D) (D)	236 (D) (D)	11 5 1	:	
3	General merchandise stores	59	377 639	38 353	8 983	4 681	6	2	
31	Department stores (incl. leased depts.)1 2	24	355 620	(NA)	(NA)	(NA)	-	-	
31	Department stores (excl. leased depts.)1	24	324 234	33 983	7 926	4 143	-	-	
33 39	Variety stores Miscellaneous general merchandise stores	8 27	4 619 48 786	539 3 831	162 895	104 434	6	2	
4	Food stores	267	566 516	57 426	13 167	5 985	59	10	
41 42 46	Grocery stores	202 12 25	547 944 10 858 3 138	54 469 1 084 1 083	12 491 245 256	5 547 97 149	40 1 10	3	
43, 4, 5, 9	Other food stores	28	4 576	790	175	192	8		
43 44 45 49	Fruit and vegetable markets Candy, nut, and confectionery stores Dairy products stores Miscellaneous food stores	1 11 6 10	(D) 1 069 (D) 2 355	(D) 247 (D) 378	(D) 57 (D) 96	(D) 74 (D) 68	2 4 2		
5 ex. 554	Automotive dealers	146	587 653	45 963	9 870	2 067	18	•	
51 52	New and used car dealers	37 17	514 797 9 931	36 998 599	7 803 137	1 482 41	2 3		
53 53 pt. 53 pt.	Auto and home supply stores Tire, battery, and accessory dealers Other auto and home supply stores	73 67 6	39 139 (D) (D)	6 642 (D) (D)	1 572 (D) (D)	446 (D) (D)	10 9	3	
55, 6, 7, 9	Miscellaneous automotive dealers	19	23 786	1 724	358	98	3		
55 56 57 59	Boat dealers Recreational vehicle dealers Motorcycle dealers Automotive dealers, n.e.c.	2 9 8 -	(D) 15 733 (D)	(D) 985 (D)	(D) 199 (D)	(D) 52 (D)	1 2 -		
54	Gasoline service stations	213	199 128	14 133	3 3 12	1 500	53		
6	Apparel and accessory stores	292	133 173	17 082	4 248	2 263	23		
61	Men's and boys' clothing stores	28	18 049	3 371	879	256	2	:	
62, 3 62 63	Women's clothing and specialty stores	126 108 18	54 353 50 519 3 834	6 162 5 498 664	1 528 1 365 163	1 055 966 89	13 9 4		
65	Family clothing stores	25	26 291	2 672	647	359	3		
66 66 pt. 66 pt. 66 pt.	Shoe stores	81 7 26	26 142 (D) 5 878 (D)	3 421 (D) 890 (D)	824 (D) 236 (D)	414 (D) 125 (D) 271	2 -		
66 pt. 64, 9 64	Family shoe stores Other apparel and accessory stores Children's and infants' wear stores	46 32 8	18 585 8 338 1 508	2 244 1 456 185	526 370 47	179 52	3 2		
69	Miscellaneous apparel and accessory stores	24	6 830	1 271	323	127	1		
5 7 5712	Furniture and homefurnishings stores	183 44	141 868 49 271	18 2 39 6 142	4 261	1 307 409	10		
713, 4, 9 713 714 719	Homefurnishings stores Floor covering stores Drapery and upholstery stores Miscellaneous homefurnishings stores	51 18 6 27	20 697 11 932 797 7 968	3 108 1 526 245 1 337	657 328 58 271	236 82 22 132	19 8 2 9		
772	Household appliance stores	23	8 718	1 336	343	102	6		
73 731, 4 735 736	Radio, television, computer, and music stores	65 38 17 10	63 182 52 609 5 478 5 095	7 653 6 002 559 1 092	1 806 1 459 108 239	560 428 65 67	8 2 3 3	:	
58	Eating and drinking piaces	718	261 788	67 561	15 697	11 515	202	37	
5812 5812 pt. 5812 pt. 5812 pt.	Eating places Restaurants and lunchrooms Cafeterias Refreshment places	552 235 19 225	240 296 109 071 12 619 99 087	63 387 30 216 4 156 22 763	14 627 7 261 1 213 4 917	10 812 5 301 617 4 216	133 65 8 42	29 18	
5812 pt.	Other eating places	73	19 519	6 252	1 236	678	18		

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						Paid employees	Unincorporate	d businesses
1987 SIC code	Geographic area and kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	for pay period including March 12 (number)	Individual proprie- torships (number)	Partner- ships (number)
	DES MOINES, IA MSA—Con.							
591	Drug and proprietary stores	88	84 571	10 901	2 382	9 73	8	-
591 pt. 591 pt.	Drug stores Proprietary stores	86	(D) (D)	(D) (D)	(D) (D)	(D) (D)	8	-
59 ex.	Miscellaneous retail stores	513	235 485	34 429	8 222	3 5 5 8	149	18
591 592	Liquor stores	27	14 980	1 423	343	141	1	-
59 3	Used merchandise stores	32	4 303	936	254	142	15	1
594 5941 5941 pt. 5941 pt.	Miscellaneous shopping goods stores Sporting goods stores and bicycle shops General line sporting goods stores Specialty line sporting goods stores	217 36 15 21	81 869 16 308 4 405 11 903	10 858 1 888 525 1 363	2 699 421 112 309	1 386 195 52 143	59 14 3 11	10 - - -
5942 5943 5944 5945 5946 5947 5948 5949	Book stores Stationery stores Jewelry stores Hobby, toy, and game shops Camera and photographic supply stores Gift, novelty, and souvenir shops Luggage and leather goods stores Sewing, needlework, and piece goods stores	19 6 39 25 7 66 3	8 326 1 669 19 684 12 774 (D) 13 498 (D) 6 382	941 288 3 505 1 213 (D) 1 851 (D) 745	234 61 943 331 (D) 443 (D) 168	126 27 342 166 (D) 328 (D)	2 1 9 1 1 19 - 4	2 - - 6 - 2
596 5961 5962 5963	Nonstore retailers Catalog and mail-order houses Merchandising machine operators Direct selling establishments	58 10 16 32	83 946 (D) (D) 49 336	11 056 (D) (D) 7 280	2 485 (D) (D) 1 696	962 (D) (D) 622	23 2 9 12	:
598 5983 5984 5989	Fuel dealers Fuel oil dealers Liquefied petroleum gas (bottled gas) dealers Fuel dealers, n.e.c.	9 2 7	4 007 (D) (D)	531 (D) (D)	140 (D) (D)	35 (D) (D)	2 2 - -	=
5992 599 3 5994 5995	Florists	52 5 2 43	12 638 690 (D) 11 536	3 006 117 (D) 2 279	736 24 (D) 551	321 13 (D) 172	24 2 1 2	3 - - 1
5999 5999 pt. 5999 pt. 5999 pt.	Miscellaneous retail stores, n.e.c. Pet shops Typewriter stores Other miscellaneous retail stores, n.e.c.	68 11 - 57	(D) 2 124 - (D)	(D) 376 - (D)	(D) 109 - (D)	(D) 69 - (D)	20 4 - 16	3 2 - 1
	DUBUQUE, IA MSA							
52	Retail trade	6 5 0	556 187 28 562	67 037 3 266	15 273 749	7 436 218	219	35 2
521, 3 525 526 527	Building materials and supply stores	17 8 6	20 912 5 160 (D)	2 153 773 (D)	480 217 (D) (D)	114 84 (D) (D)	2 3 2	2 -
53	General merchandise stores	16	109 051	11 886	2 955	1 300	1	_
531 531 533 539	Department stores (incl. leased depts.) 1 2 Department stores (excl. leased depts.) 1 Vanety stores Miscellaneous general merchandise stores	8 8 2 6	103 063 98 251 (D) (D)	(NA) 10 546 (D) (D)	(NA) 2 628 (D) (D)	(NA) 1 136 (D) (D)	- - - 1	-
54	Food stores	66	107 522	11 057	2 319	922	19	3
541 542 546 543, 4, 5,	Grocery stores Meat and fish (seafood) markets Retail bakeries Other food stores	44 3 8 11	(D) (D) (D) (D)	(D) (D) (D) (D)	(D) (D) (D)	(D) (D) (D) (D)	7 2 4 6	- - - 3
55 ex. 554	Automotive dealers	44	112 642	9 088	2 015	486	10	2
551 552 553 555, 6, 7,	New and used car dealers	15 10 11 8	95 585 5 050 8 271 3 736	6 845 300 1 409 534	1 486 87 343 99	336 32 89 29	1 5 - 4	- 1 1 -
554	Gasoline service stations	43	27 402	1 937	382	218	25	2
5 6	Apparel and accessory stores	57	20 899	2 521	580	366	14	-
561 562, 3	Men's and boys' clothing stores	5	2 079	297	75	31	-	-
562, 3 562 563	Women's clothing and specialty stores Women's dothing stores Women's accessory and specialty stores	30 25 5	10 784 9 367 1 417	1 417 1 022 395	316 211 105	207 177 30	8 7 1	=
566 564, 9	Family clothing stores Shoe stores Other apparel and accessory stores	16	5 953 (D)	(D) 661 (D)	(D) 154 (D)	(D) 99 (D)	2 3 1	=

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						Paid employees	Unincorporate	d businesses
1987 SIC code	Geographic area and kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	for pay period including March 12 (number)	Individual proprie- torships (number)	Partner- ships (number)
	DUBUQUE, IA MSA—Con.							
7	Furniture and homefurnishings stores	46	26 540	3 694	842	304	14	1
712	Furniture stores	11	9 968	1 291	281	121	2	1
713, 4, 9 72	Homefurnishings stores	11	3 429 4 935	477 716	86 188	30 54	2 5	
73 3	Radio, television, computer, and music stores Eating and drinking places	17	8 208 5 4 470	1 210	287 3 216	99 2 583	5 8 0	13
312	Eating places	132	48 712	12 457	3 011	2 397	45	1:
313	Drinking places	55	5 758	792	205	186	35	
)1) ex.	Drug and proprietary stores	138	23 26 0 45 839	2 601 7 738	612 1 603	234 8 0 5	48	1
91	miscellaneous retail stores	130	45 655	7 750	1 003	000	40	, and a
)2)3	Liquor storesUsed merchandise stores	11 5	4 339 (D)	404 (D)	118 (D)	56 (D)	3 3	
)4	Miscellaneous shopping goods stores	62	23 454 4 532	3 920	727	450	23	4
41 42, 3	Book, stationery stores Jewelry stores	18 5 10	1 201 3 405	612 147 675	118 35 162	67 29 69	10 2	
144 145, 6, 1, 8, 9	Other miscellaneous shopping goods stores	29	14 316	2 486	412	285	10	3
6	Nonstore retailers	16	5 864	987	219	77	6	
8	Fuel dealers	7	4 082	401	111	26	-	
92 93	Florists Tobacco stores and stands	12	2 422 (D)	584 (D)	133 (D)	80 (D)	5	
94	News dealers and newsstands	- 8	1 879	543	131	36	- 1	
99	Miscellaneous retail stores, n.e.c.	16	3 442	799	141	61	7	
	IOWA CITY, IA MSA							
	Retail trade	597	527 147	67 483	15 404	8 633	142	27
	Building materials and garden supplies stores	28	29 109	3 398	693	25 0	1	
1, 3 5	Building materials and supply storesHardware stores	15 8	19 921 6 770	2 183 820	439 186	133 89	- 1	
5 7	Retail nurseries, lawn and garden supply stores Mobile home dealers	3 2	(D) (D)	(D) (D)	(D) (D)	(D) (D)	-	
	General merchandise stores	12	88 730	8 071	1 782	865	-	
1	Department stores (incl. leased depts.) ^{1 2}	8 8	67 284 (D)	(NA) (D)	(NA) (D)	(NA)	-	
; 9	Variety stores Miscellaneous general merchandise stores	1 3	(D) (D)	(D) (D)	(D)	(D) (D) (D)	-	
	Food stores	65	122 025	12 318	2 798	1 273	19	
11	Grocery stores	40	117 321	11 181	2 552	1 085	10	
2 6 3, 4, 5,	Meat and fish (seafood) markets	4 6 15	1 338 1 247 2 119	347 404 386	80 90 76	38 86 64	- 9	
ex. 54	Automotive dealers	28	89 214	7 748	1 663	380	5	
51 52	New and used car dealersUsed car dealers	11 2	(D) (D)	(D) (D)	(D) (D)	(D) (D)	2	
3 5, 6, 7,	Auto and home supply stores Miscellaneous automotive dealers	9	4 540 3 349	702 232	170 52	55 20	3 -	
4	Gasoline service stations	40	31 994	2 453	563	292	14	
	Apparei and accessory stores	72	22 826	2 956	715	483	4	
1	Men's and boys' clothing stores	5	2 338	344	80	38	-	
2, 3 2 3	Women's clothing and specialty stores	24 19 5	7 868 7 351 517	923 840 83	227 207 20	177 159 18	1 1	
5 6 4, 9	Family clothing storesShoe storesOther apparel and accessory stores	10 21 12	4 032 6 695 1 893	409 937 343	106 217 85	79 125 64	1 - 2	
,	Furniture and homefurnishings stores	55	31 165	4 045	1 002	368	17	
712	Furniture stores	14 11	7 188 3 200	860 604	200 169	80 57	6 3	
713, 4, 9 72 73	Homefurnishings stores	9 21	3 035 17 742	440 2 141	110 523	34 197	4 4	
3	Eating and drinking places	156	64 035	17 101	3 961	3 637	40	1
312	Eating places	117	55 996	15 315	3 492	3 191	27	
313	Drinking places	39	8 039	1 786	469	446	13	:

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For definitions of CMSA's, MSA's, and PMSA's, see appendix D]

Tovised me	thodology for presenting establishment counts, see appendix A. For definitions of	OMOAS, MOA		осс арренах в	1	Paid employees	Unincorporate	d businesses
1987 SIC code	Geographic area and kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	for pay period including March 12 (number)	Individual proprie- torships (number)	Partner- ships (number)
	IOWA CITY, IA MSA-Con.							
59 ex. 591	Miscellaneous retail stores	124	46 535	6 760	1 592	850	39	9
592 593	Liquor stores	8 11	3 133 824	321 150	88 37	49 27	. 8	-
594 5941 5942, 3 5944 5945, 6, 7, 8, 9	Miscellaneous shopping goods stores Sporting goods stores and bicycle shops Book, stationery stores Jewelry stores Other miscellaneous shopping goods stores	54 9 10 7 28	21 695 3 341 6 221 2 744 9 389	3 044 527 747 525 1 245	723 126 170 131 296	433 72 86 65 210	8 2 - 6	4 1 1 - 2
596 598	Nonstore retailers	11	9 605	975	233	121	6	2
5992 5993 5994 5995 5999	Florists	11 1 - 8 17	(D) 2 600 (D) - 2 404 5 027	(D) 546 (D) - 449 976	(D) 124 (D) 100 227	(D) 81 (D) - 34 88	6 1 - 4 3	- - - - 3
	OMAHA, NE-IA MSA	:						
	Retall trade	3 733	3 831 614	456 633	108 210	52 704	686	167
52 521, 3	Building materials and garden supplies stores	171 77	168 8 74 116 775	22 207 14 389	4 862 3 287	1 52 8 883	34 12	5
521 523	Lumber and other building materials dealers ————————————————————————————————————	48 29	105 177 11 598	12 241 2 148	2 704 583	722 161	5 7	1
525 526 527	Hardware stores	50 40 4	26 835 21 273 3 991	4 101 3 154 563	878 563 134	323 286 36	12 10 -	2
53	General merchandise stores	63	523 287	53 028	12 600	6 7 60	7	2
531 531	Department stores (incl. leased depts.) ^{1 2} Department stores (excl. leased depts.) ¹	40 40	512 833 474 528	(NA) 48 542	(NA) 11 629	(NA) 6 236	-	-
533 539	Variety stores Miscellaneous general merchandise stores	11 12	8 676 40 083	1 629 2 857	366 605	193 331	4 3	1
54	Food stores	353	714 983	66 408	16 031	7 75 8	68	21
541 542 546	Grocery stores	203 24 58	682 413 10 996 7 254	60 784 1 324 2 237	14 540 339 523	6 717 151 380	35 4 13	13 3 2
543, 4, 5, 9	Other food stores	68	14 320	2 063	629	510	16	3
543 544 545	Fruit and vegetable markets	1 21 32	(D) 4 725 (D)	(D) 875 (D)	(D) 332 (D)	(D) 178 (D)	1 8 5	=
549 55 ex. 554	Automotive dealers	14 227	2 463 873 141	263 74 045	60 17 624	3 583	2 35	13
551 552	New and used car dealers	54 36	766 769 24 146	59 503 2 187	14 416 476	2 636 165	6 9	1
553 553 pt. 553 pt.	Auto and home supply stores	114 106 8	55 384 52 699 2 685	9 676 9 426 250	2 195 2 140 55	586 560 26	18 14 4	9
555, 6, 7,	Miscellaneous automotive dealers	23	26 842	2 679	537	196	2	2
9 555 556 557 559	Boat dealers	7 8 8	5 691 14 613 6 538	479 1 491 709	105 276 156	35 95 66	2 -	2
559 554	Automotive dealers, n.e.c	369	289 445	21 267	4 990	2 184	99	- 7
56	Apparel and accessory stores	354	164 935	22 366	5 428	2 664	22	6
561	Men's and boys' clothing stores	37	24 620	4 563	1 286	286	-	2
562, 3 562 563	Women's clothing and specialty stores	149 133 16	59 663 55 907 3 756	7 549 6 980 569	1 771 1 632 139	1 104 1 037 67	13 11 2	2 1 1
565	Family clothing stores	23	30 702	3 393	758	408	1	-
566 566 pt. 566 pt. 566 pt.	Shoe stores	111 6 29	39 186 (D) (D)	5 353 (D) (D)	1 330 (D) (D)	654 (D) (D)	4	-
566 pt.	Family shoe stores	76	28 042	3 615	845	437	3	=
564, 9 564 569	Other apparel and accessory stores	34 6 28	10 764 4 312 6 452	1 508 592 916	283 97 186	212 57 155	4 - 4	2 - 2

[Includes only establishments with payroll. For meening of ebbrevietions end symbols, see introductory text. For explenation of terms end comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see eppendix A. For definitions of CMSA's, MSA's, end PMSA's, see appendix D]

revised mei	hodology for presenting establishment counts, see eppendix A. For definitions of	CMSA's, MSA'	s, end PMSA's,	see appendix D		Paid	Unincorporated	I husinesses
1987 SIC code	Geogrephic eree and kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First querter payroll (\$1,000)	employees for pey period including March 12 (number)	Individual proprietorships (number)	Partner- ships (number)
	OMAHA, NE-IA MSA—Con.							
57	Furniture and homefurnishings stores	229	274 356	29 496	7 185	1 925	41	11
5712	Furniture stores	33	168 851	15 727	3 886	807	4	2
5713, 4, 9 5713 5714 5719	Homefurnishings stores Floor covering stores Drapery and upholstery stores Miscelleneous homefurnishings stores	84 28 11 45	37 905 21 334 2 663 13 908	5 305 2 969 343 1 993	1 278 676 82 520	451 183 35 233	19 6 5 8	6 3 1 2
572	Household epplience stores	22	12 084	1 391	318	117	9	1
573 5731, 4 5735 5736	Redio, television, computer, and music stores	90 54 23 13	55 516 40 108 10 159 5 249	7 073 5 417 965 691	1 703 1 343 209 151	550 364 133 53	9 2 2 5	2 - 2 -
58	Eating and drinking places	1 141	416 938	109 226	25 932	20 076	213	69
5812 pt. 5812 pt. 5812 pt. 5812 pt. 5812 pt.	Eating places	838 348 19 395 76	370 019 170 831 18 455 162 985 17 748	100 144 49 149 5 591 40 186 5 218	23 728 12 025 1 514 9 042 1 147	18 529 8 862 964 7 591 1 112	155 75 4 57 19	56 17 1 32 6
5813	Drinking pleces	303	46 919	9 082	2 204	1 547	58	13
591	Drug and proprietary stores	120	131 841	16 007	3 782	1 603	16	-
591 pt. 591 pt.	Drug storesProprietery stores	118 2	(D) (D)	(D)	(D) (D)	(D) (D)	15	-
59 ex. 591	Miscellaneous retail stores	706	273 814	42 583	9 776	4 623	151	33
592	Liquor stores	64	21 422	2 062	499	259	13	1
593	Used merchandise stores	48	10 106	2 651	693	382	9	3
594 5941 5941 pt. 5941 pt.	Miscelleneous shopping goods stores Sporting goods stores and bicycle shops General line sporting goods stores Specielty line sporting goods stores	302 51 16 35	135 952 21 045 7 254 13 791	16 908 2 978 1 178 1 800	3 573 607 277 330	2 001 272 122 150	60 13 4 9	19 - - -
5942 5943 5944 5945 5946 5947 5948 5949	Book stores Stetionery stores Jewelry stores Hobby, toy, end geme shops Camera end photographic supply stores Gift, novelty, and souvenir shops Lugage and leather goods stores Sewing, needlework, and piece goods stores	43 11 52 27 6 79 4 29	15 156 2 214 45 943 14 246 (D) 21 506 (D) 11 110	1 696 378 5 284 1 353 (D) 3 035 (D) 1 566	298 84 1 186 322 (D) 552 (D) 373	165 54 562 174 (D) 440 (D) 279	9 1 7 4 20 1 5	3 - 1 2 - 10 - 3
596 5961 5962 5963	Nonstore retailers Catalog and meil-order houses Merchendising mechine operetors Direct selling establishments	59 12 24 23	47 513 7 478 23 667 16 368	9 508 779 5 238 3 491	2 204 149 1 290 765	773 52 352 369	17 1 9 7	2 - 1 1
598 5983 5984 5989	Fuel deelers Fuel oil dealers Liquefied petroleum gas (bottled ges) dealers Fuel deelers, n.e.c.	12 1 11 -	7 425 (D) (D)	1 097 (D) (D)	302 (D) (D)	67 (D) (D)	-	:
5992 5993 5994 5995	Florists Tobacco stores end stends News deelers and newsstends Opticel goods stores	64 5 3 59	12 691 1 039 849 12 861	2 771 168 141 2 989	660 43 35 736	392 17 22 210	17 2 2 2	4 - - -
5999 5999 pt. 5999 pt. 5999 pt.	Miscellaneous reteil stores, n.e.c. Pet shops Typewriter stores Other miscellaneous retail stores, n.e.c	90 25 - 65	23 956 5 653 18 303	4 288 1 207 - 3 081	1 031 300 - 731	500 195 305	29 8 - 21	4 3 - 1
	SIOUX CITY, IA-NE MSA							
	Retail trade	803	706 871	81 869	19 382	9 641	241	54
52	Building materials and garden supplies stores	43	56 204	6 858	1 521	456	10	1
521, 3 525 526 527	Building meteriels end supply stores	22 14 5 2	46 460 6 124 (D) (D)	5 627 893 (D) (D)	1 261 193 (D) (D)	329 98 (D) (D)	3 5 2	1 -
53	General merchandise stores	18	112 115	11 059	2 716	1 338	3	-
531 531 533 539	Depertment stores (incl. leesed depts.) ¹ 2 Department stores (excl. leesed depts.) ¹ Veriety stores Miscelleneous general merchandise stores	8 8 4 4	111 328 105 103 (D) (D)	(NA) 10 187 (D) (D)	(NA) 2 522 (D) (D)	(NA) 1 239 (D) (D)	2	-
54	Food stores	73	153 617	13 786	3 173	1 564	24	7
541 542 546 543, 4, 5,	Grocery stores Meet end fish (seafood) merkets Reteil bakeries Other food stores	58 1 8 6	150 442 (D) 1 693 (D)	12 983 (D) 605 (D)	2 996 (D) 135 (D)	1 434 (D) 93 (D)	18 - 3 3	6 1

See footnotes et end of teble.

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[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For definitions of CMSA's, MSA's, and PMSA's, see appendix D]

revised me	thodology for presenting establishment counts, see appendix A. For definitions of	CMSA's, MSA'	s, and PMSA's,	see appendix D	J	Paid	Unincorporate	ed businesses
1987 SIC code	Geographic area and kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	employees for pay penod including March 12 (number)	Individual proprie- torships (number)	Partner- ships (number)
	SIOUX CITY, IA-NE MSA—Con.							
55 ex.	Automotive dealers	42	124 049	11 323	2 604	5 6 6	12	3
554 551	New and used car dealers	13	105 360	9 059	2 078	406	3	2
552 553 555, 6, 7,	Used car dealers Auto and home supply stores Miscellaneous automotive dealers	18 18 6	2 475 13 153 3 061	125 1 877 262	19 450 57	8 131 21	. 6	- - 1
554	Gasoline service stations	87	64 117	4 073	1 086	524	30	3
56 561	Apparel and accessory stores	79 10	33 009 6 809	4 319 1 034	1 024	556 89	7	3
562, 3	Men's and boys' clothing stores Women's clothing and specialty stores	38	(D)	(D)	(D)	(D)	4	3
562 563	Women's clothing stores Women's accessory and specialty stores	35 3	(D) (D)	(D) (D)	(D) (D)	(D) (D)	4 -	3
565 566 564, 9	Family clothing stores Shoe stores Other apparel and accessory stores	19 8	2 453 6 468 (D)	429 756 (D)	109 186 (D)	44 107 (D)	- - 2	-
57	Furniture and homefurnishings stores	59	28 755	3 503	798	276	16	5
5712 5713, 4, 9	Furniture storesHomefurnishings stores	15 15	7 890 5 010	1 053 547	223 120	69 52	2 4	2
572 573	Household appliance stores	11 18	7 877 7 9 78	915 988	207 248	68 87	5 5	2
58	Eating and drinking places	242	67 024	17 111	4 068	3 335	93	22
5812 5813	Eating places Drinking places	170 72	59 500 7 524	15 69 1 1 420	3 718 350	3 100 235	57 36	18 4
591	Drug and proprietary stores	23	23 203	2 817	723	282	6	-
59 ex. 591	Miscellaneous retail stores	139	44 778	7 020	1 669	744	40	10
592 593	Liquor storesUsed merchandise stores	14 7	5 065 5 9 5	47 9 225	105 58	52 39	2	1 -
594 5941 5942, 3 5944 5945, 6, 7, 8, 9	Miscellaneous shopping goods stores Sporting goods stores and bicycle shops Book, stationery stores Jewelry stores Other miscellaneous shopping goods stores	67 15 7 15 30	26 842 7 666 3 041 7 974 8 161	3 823 938 413 1 462 1 010	887 234 94 337 222	428 100 45 122 161	22 7 1 3 11	3 - - - 3
5 9 6	Nonstore retailers	10	4 071	728	182	68	1	2
598	Fuel dealers	3	908	248	65	18	-	-
5992 5993 5994 5995 5999	Florists	8 1 2 11 16	1 247 (D) (D) 3 102 (D)	310 (D) (D) 608 (D)	72 (D) (D) 157 (D)	39 (D) (D) 53 (D)	4 - 2 3 6	2 - - - 2
	WATERLOO-CEDAR FALLS, IA MSA							
	Retall trade	1 012	847 830	97 286	23 260	11 506	272	54
52	Building materials and garden supplies stores	58	44 514	5 350	1 156	480	8	3
521, 3 525 526 527	Building materials and supply stores Hardware stores Retail nurseries, lawn and garden supply stores Mobile home dealers	31 19 7	34 105 (D) 4 577	3 937 (D) 626	862 (D) 118	303 (D) 65	1 4 2	3
53	General merchandise stores	22	(D) 133 290	(D)	(D) 3 5 47	(D) 1 7 50	2	_
531	Department stores (incl. leased depts.) ^{1 2}	8	121 184	(NA)	(NA)	(NA)	_	-
531 533 539	Department stores (excl. leased depts.)¹ Variety stores	8 6 8	113 672 (D) (D)	11 869 (D) (D)	3 033 (D) (D)	1 445 (D) (D)	- 2	=
54	Food stores	106	158 452	13 978	3 462	1 619	30	5
541 542 546	Grocery stores	74 7 14	151 332 3 721 2 132	12 669 459 659	3 160 109 149	1 394 68 114	18 - 6	2
543, 4, 5, 9	Other food stores	11	1 267	191	44	43	6	2
55 ex. 554	Automotive dealers	73	216 344	17 523	3 808	947	15	3
551 552 553 555, 6, 7,	New and used car dealers Used car dealers Auto and home supply stores Miscellaneous automotive dealers	22 9 31 11	180 355 5 248 15 192 15 549	13 538 429 2 512 1 044	2 899 96 638 175	637 76 172 62	1 2 8 4	1 2 -
554	Gasoline service stations	90	60 546	3 693	898	464	28	3

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						Paid employees	Unincorporate	d businesses
1987 SIC code	Geographic area and kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	for pay period including March 12 (number)	Individual proprie- torships (number)	Partner- ships (number)
	WATERLOO-CEDAR FALLS, IA MSA—Con.							
56	Apparel and accessory stores	97	29 822	4 135	1 005	621	9	4
561	Men's and boys' clothing stores	13	4 891	800	196	104	2	1
562, 3 562 563	Women's clothing and specialty stores Women's clothing stores Women's accessory and specialty stores	45 40 5	13 424 (D) (D)	1 629 (D) (D)	368 (D) (D)	271 (D) (D)	5 5 -	2 2 -
565 566 564, 9	Family clothing storesShoe storesOther apparel and accessory stores	11 24 4	3 647 7 34 8 512	426 1 163 117	117 297 27	72 150 24	2 - -	1 - -
57	Furniture and homefurnishings stores	68	29 485	4 449	1 032	381	20	3
5712 5713, 4, 9 572 573	Furniture stores Homefurnishings stores Household appliance stores Radio, television, computer, and music stores	17 13 10 28	11 534 5 124 3 406 9 421	1 946 781 432 1 290	464 175 88 305	175 53 43 110	3 5 6 6	1 1 1 -
58	Eating and drinking places	284	77 973	19 506	4 648	3 791	99	24
5812 5 8 13	Eating places	205 79	69 734 8 239	18 080 1 426	4 298 350	3 455 336	57 42	21 3
591	Drug and proprietary stores	30	34 161	4 632	1 138	408	3	-
59 ex. 591	Miscellaneous retail stores	184	63 243	9 709	2 566	1 045	58	9
592 593	Liquor storesUsed merchandise stores	15 9	5 096 1 216	491 347	120 100	67 41	2 3	1
594 5941 5942, 3 5944 5945, 6, 7, 8, 9	Miscellaneous shopping goods stores Sporting goods stores and bicycle shops Book, stationery stores Jewelry stores Other miscellaneous shopping goods stores	90 15 10 22 43	30 192 6 381 7 398 5 547 10 866	3 972 780 704 1 030 1 458	1 034 185 209 254 386	512 98 73 109 232	30 5 3 3 19	4 2 - - 2
596	Nonstore retailers	15	13 374	2 435	680	168	5	1
598	Fuel dealers	8	4 636	798	232	47	_	1
5992 5993 5994 5995 5999	Florists	23 1 1 9 13	3 965 (D) (D) 2 351 (D)	754 (D) (D) 370 (D)	182 (D) (D) 98 (D)	134 (D) (D) 31 (D)	9 1 1 1 6	1 - 1 1

Table 9. Summary Statistics for the Area Outside Metropolitan Statistical Areas: 1987

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For definitions of CMSA's, MSA's, and PMSA's, see appendix D]

						Paid	Unincorporate	ed businesses
1987 SIC code	Kind of business		Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	employees for pay period including March 12 (number)	Individual proprie- torships (number)	Partner- ships (number)
	Retall trade	12 0 53	7 081 774	758 887	176 911	96 546	5 321	931
52	Building materials and garden supplies stores	912	449 500	55 1 99	12 296	4 493	264	57
521, 3 521 523	Building materials and supply stores Lumber and other building materials dealers Paint, glass, and wallpaper stores	462 386 76	(D) (D) (D)	(D) (D) (D)	(D) (D) (D)	(D) (D) (D)	84 53 31	20 16 4
525 526 527	Hardware stores	31 8 110 22	91 596 47 064 (D)	11 325 5 341 (D)	2 618 1 005 (D)	1 393 469 (D)	137 39 4	31 5 1
53	General merchandise stores	368	(D)	(D)	(D)	(D)	106	15
531	Department stores (incl. leased depts.)1 2	63	520 026	(NA)	(NA)	(NA)	-	-
531 531 pt. 531 pt. 531 pt.	Department stores (excl. leased depts.)¹ Conventional¹ Discount or mass merchandising¹ National chain¹	63 8 47 8	485 930 (D) 406 259 (D)	50 306 (D) 39 982 (D)	11 806 (D) 9 156 (D)	6 162 (D) 4 954 (D)	-	1
533 539	Variety stores	114 191	(D) 220 434	(D) 20 453	(D) 5 264	(D) 2 509	57 49	4 11

¹Includes sales from catalog order desks. ²Includes data for leased departments operated within department stores. Data for this line not included in broader kind-of-business totals.

Table 9. Summary Statistics for the Area Outside Metropolitan Statistical Areas: 1987—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For definitions of CMSA's, MSA's, and PMSA's, see appendix D]

						Paid	Unincorporate	d businesses
1987 SIC code	Kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	employees for pay period including March 12 (number)	Individual proprie- torships (number)	Partner- ships (number)
54	Food stores	1 344	1 699 724	153 471	36 214	18 499	612	104
541 542	Grocery stores	1 046 75	1 650 533 22 387	144 869 2 510	34 199 651	16 860 351	415 47	70 12
546 546 pt. 546 pt.	Retail bakeries	129 115 14	15 323 14 280 1 043	4 458 4 234 224	1 007 951 56	925 860 65	96 84 12	12 12 -
543, 4, 5, 9	Other food stores	94	11 481	1 634	357	363	54	10
543 544 545 549	Fruit and vegetable markets	3 26 31 34	913 2 499 2 384 5 685	98 517 383 636	19 102 81 155	14 111 103 135	3 14 23 14	- 1 5 4
55 ex. 554	Automotive dealers	958	1 628 866	128 333	28 719	7 945	273	56
551 552	New and used car dealers	431 70	1 366 705 36 356	97 870 2 591	22 026 565	5 664 234	55 37	15 9
553 553 pt. 553 pt.	Auto and home supply stores Tire, battery, and accessory dealers Other auto and home supply stores	354 311 43	163 655 142 261 21 394	22 659 20 640 2 019	5 127 4 629 498	1 639 1 461 178	139 109 30	27 26 1
555, 6, 7, 9	Miscellaneous automotive dealers	103	62 150	5 213	1 001	408	42	5
555 556 557 559	Boat dealers Recreational vehicle dealers Motorcycle dealers Automotive dealers, n.e.c.	28 22 48 5	(D) 18 414 24 128 (D)	(D) 1 022 2 269 (D)	(D) 197 468 (D)	(D) 87 190 (D)	14 12 14 2	1 1 3 -
554	Gasoline service stations	1 309	785 402	49 302	11 681	6 474	602	87
56	Apparel and accessory stores	1 009	(D)	(D)	(D)	(D)	375	98
561	Men's and boys' clothing stores	153	36 356	4 884	1 185	626	60	16
562, 3 562 563	Women's clothing and specialty stores	416 382 34	103 296 98 295 5 001	12 462 11 839 623	3 028 2 872 156	2 189 2 070 119	170 151 19	25 24 1
565	Family clothing stores	126	77 410	8 191	1 841	1 037	39	12
566 566 pt. 566 pt. 566 pt. 566 pt.	Shoe stores	235 7 26 1 201	47 931 (D) 4 829 (D) 42 179	6 106 (D) 766 (D) 5 227	1 435 (D) 186 (D) 1 226	866 (D) 93 (D) 758	63 3 9 - 51	36 2 2 - 32
564, 9 564 569	Other apparel and accessory stores Children's and infants' wear stores Miscellaneous apparel and accessory stores	79 57 22	(D) 6 402 (D)	(D) 625 (D)	(D) 157 (D)	(D) 170 (D)	43 34 9	9 6 3
57	Furniture and homefurnishings stores	700	225 208	31 265	7 364	2 885	302	60
5712 5713, 4, 9	Furniture stores	238	98 097 34 604	14 398 4 480	3 431 1 010	1 220 447	83 63	19 12
5713 5714 5719	Floor covering stores Drapery and upholstery stores Miscellaneous homefurnishings stores	73 15 40	28 337 828 5 439	3 645 174 661	816 41 153	314 24 109	31 9 23	7 2 3
572	Household appliance stores	148	43 035	6 217	1 487	561	71	16
573 5731 5734 5735 5736	Radio, television, computer, and music stores Radio, television, and electronics stores Computer and software stores Record and prerecorded tape stores Musical instrument stores	186 138 7 13 28	49 472 34 406 4 660 4 011 6 395	6 170 4 210 583 380 997	1 436 1 012 107 81 236	657 453 44 53 107	85 70 1 3	13 8 - - 5
58	Eating and drinking places	3 152	588 257	139 099	31 734	31 153	1 782	301
5812 pt. 5812 pt. 5812 pt. 5812 pt. 5812 pt.	Eating places Restaurants and lunchrooms Cafeterias Refreshment places Other eating places	2 341 1 359 39 801 142	521 156 264 669 9 378 231 246 15 863	128 592 68 579 2 222 54 165 3 626	29 001 15 740 551 11 981 729	28 588 15 842 435 11 418 893	1 255 789 28 361 77	239 143 2 79 15
5813	Drinking places	811	67 101	10 507	2 733	2 565	527	62
591	Drug and proprietary stores	453	251 998	33 966	8 222	3 453	143	15
591 pt. 591 pt.	Proprietary stores	441 12	249 638 2 360	33 672 294	8 145 77	3 409 44	138 5	13 2
59 ex. 591	Miscellaneous retail stores	1 848	(D)	(D)	(D)	(D)	862	138
592	Liquor stores	269	(D)	(D)	(D)	(D)	45	12
593 594	Used merchandise stores	88 695	10 427 (D)	1 360 (D)	324 (D)	219 (D)	388	10 60
5941 5941 pt. 5941 pt.	Sporting goods stores and bicycle shops General line sporting goods stores Specialty line sporting goods stores	109 49 60	(D) (D) 10 701 (D)	(D) 1 310 (D)	(D) (D) 296 (D)	(D) (D) 165 (D)	64 24 40	8 5 3

Table 9. Summary Statistics for the Area Outside Metropolitan Statistical Areas: 1987—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For definitions of CMSA's, MSA's, and PMSA's, see appendix D]

						Paid employees	Unincorporate	d businesses
1987 SIC code	Kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	for pay period including March 12 (number)	Individual proprie- torships (number)	Partner- ships (number)
59 ex. 591	Miscellaneous retail stores—Con.							
594	Miscellaneous shopping goods stores—Con.							
5942	Book stores	48	10 121	1 202	337	183	23	6
5943 5944	Stationery stores	20 151	5 343 30 744	929 5 182	233 1 202	115 589	73	3
5944	Jewelry stores	52	8 277	1 011	240	181	31	7
5946	Camera and photographic supply stores	9	(D)	(D)	(D)	(D)	3	1
5947	Gift, novelty, and souvenir shops	196	24 528	3 309	856	743	113	15
5948	Luggage and leather goods stores	1	(D)	(D)	(D)	(D)	-	1
5949	Luggage and leather goods storesSewing, needlework, and piece goods stores	109	13 306	1 849	438	415	74	8
596	Nonstore retailers	165	83 783	11 078	2 580	1 219	79	12
5961	Catalog and mail-order houses	70	28 792	2 166	557	321	45	6
5962	Merchandising machine operators	27	15 502	2 848	662	271	7	_
5963	Direct selling establishments	68	39 489	6 064	1 361	627	27	6
598	Fuel dealers	213	104 993	13 329	3 405	894	39	6
5983	Fuel oil dealers	39	17 695	1 302	302	137	20	2
5984	Liquefied petroleum gas (bottled gas) dealers Fuel dealers, n.e.c	174	87 298	12 027	3 103	757	19	4
5989	Fuel dealers, n.e.c.	-	-	-	-	-	-	-
5992	Florists	227	(D)	(D)	(D)	(D)	169	20
5993	Tobacco stores and stands	4	584	55	16	17	1	1
5994	News dealers and newsstands	15	1 758	255	57	53	4	-
5995	Optical goods stores	46	7 244	1 478	383	136	9	2
5999	Miscellaneous retail stores, n.e.c.	126	(D)	(D)	(D)	(D) 45	74	15
5999 pt.	Pet shops	13	1 786	308	72		7	1
5999 pt.	Typewriter stores	7	(D)	(D) (D)	(D)	(D)	4	2
5999 pt.	Other miscellaneous retail stores, n.e.c.	106	(D)	(D)	(D)	(D)	63	12

Table 10. Places With 2,500 Inhabitants or More Ranked by Volume of Sales: 1987

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, see appendix A. For information on geographic areas followed by A, see appendix F]

			Cumula	tive				Cumula	tive
Geographic area	Rank ¹	Sales (\$1,000)	Sales (\$1,000)	Percent of State total	Geographic area	Rank ¹	Sales (\$1,000)	Sales (\$1,000)	Percent of State total
lowa	(X)	15 081 608	15 081 608	100.0	Iowa-Con.				
Des Moines Cedar Rapids Davenport Sioux City Dubuque	1 2 3 4 5	1 595 902 933 987 764 084 623 080 492 765	1 595 902 2 529 889 3 293 973 3 917 053 4 409 818	10.6 16.8 21.8 26.0 29.2	Indianola Decorah. Clear Lake ▲ Spirit Lake Creston	36 37 38 39 40	71 841 68 905 68 547 66 758 66 022	9 932 924 10 001 829 10 070 376 10 137 134 10 203 156	65.9 66.3 66.8 67.2 67.7
WaterlooCouncil Bluffs Council Bluffs lowa City Ames West Des Moines	6 7 8 9 10	451 727 415 283 395 112 332 469 313 550	4 861 545 5 276 828 5 671 940 6 004 409 6 317 959	32.2 35.0 37.6 39.8 41.9	Fort Madison Grinnell Waverly Sheldon Cherokee	41 42 43 44 45	63 192 62 836 62 177 61 694 60 902	10 266 348 10 329 184 10 391 361 10 453 055 10 513 957	68.1 68.5 68.9 69.3 69.7
Mason City Cedar Falls Fort Dodge Clinton Marshalltown	11 12 13 14 15	293 661 264 001 241 585 235 500 198 914	6 611 620 6 875 621 7 117 206 7 352 706 7 551 620	43.8 45.6 47.2 48.8 50.1	Maquoketa Washington Charles City Algona Webster City	46 47 48 49 50	60 324 59 078 58 525 57 900 57 581	10 574 281 10 633 359 10 691 884 10 749 784 10 807 365	70.1 70.5 70.9 71.3 71.7
Urbandale	16 17 18 19 20	193 596 192 945 182 552 176 555 172 609	7 745 216 7 938 161 8 120 713 8 297 268 8 469 877	51.4 52.6 53.8 55.0 56.2	Shenandoah APella Centerville West Burlington Denison	51 52 53 54 55	57 511 56 592 52 693 52 676 52 199	10 864 876 10 921 468 10 974 161 11 026 837 11 079 036	72.0 72.4 72.8 73.1 73.5
NewtonAnkenySpencer Marion	21 22 23 24 25	124 182 112 671 108 380 102 866 101 526	8 594 059 8 706 730 8 815 110 8 917 976 9 019 502	57.0 57.7 58.4 59.1 59.8	lowa Falls	56 57 58 59 60	51 611 51 602 50 457 50 411 47 677	11 130 647 11 182 249 11 232 706 11 283 117 11 330 794	73.8 74.1 74.5 74.8 75.1
Keokuk Oskaloosa Coralville Storm Lake Boone	26 27 28 29 30	97 821 97 133 95 066 88 374 87 089	9 117 323 9 214 456 9 309 522 9 397 896 9 484 985	60.5 61.1 61.7 62.3 62.9	Manchester Independence Oelwein Harlan Osceola	61 62 63 64 65	46 602 45 206 44 324 43 517 40 260	11 377 396 11 422 602 11 466 926 11 510 443 11 550 703	75.4 75.7 76.0 76.3 76.6
FairfieldAtlanticLe MarsCliveMount Pleasant	31 32 33 34 35	77 933 76 455 75 149 73 994 72 567	9 562 918 9 639 373 9 714 522 9 788 516 9 861 083	63.4 63.9 64.4 64.9 65.4	Winterset	66 67 68 69 70	39 181 38 614 37 714 37 517 36 535	11 589 884 11 628 498 11 666 212 11 703 729 11 740 264	76.8 77.1 77.4 77.6 77.8

¹Includes sales from catalog order desks. ²Includes data for leased departments operated within department stores. Data for this line not included in broader kind-of-business totals.

Table 10. Places With 2,500 Inhabitants or More Ranked by Volume of Sales: 1987 - Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, see appendix A. For information on geographic areas followed by A, see appendix F]

			Cumul	ative				Cumula	ative
Geographic area	Rank ¹	Sales (\$1,000)	Sales (\$1,000)	Percent of State total	Geographic area	Rank ¹	Sales (\$1,000)	Sales (\$1,000)	Percent of State total
lowa—Con.					lowa Con.				
					Eldridge	96	20 981	12 470 898	82.7
De Witt	71	36 304	11 776 568	78.1	Carlisle A	97	19 675	12 490 573	82.8
Jefferson	72	35 260	11 811 828	78.3	Sac City	98	18 767	12 509 340	82.9
Nevada	73 74	33 729 33 042	11 845 557 11 878 599	78.5 78.8	Belle Plaine	99 100	18 722 18 166	12 528 062 12 546 228	83.1 83.2
WaukonNew Hampton	75	33 042	11 910 513	79.0	Clarion	100	18 100	12 346 228	83.2
New Hampton	/5	31 914	11 910 513	79.0	Rock Rapids	101	17 911	12 564 139	83.3
					Bloomfield	102	17 810	12 581 949	83.4
Altoona	76	30 071	11 940 584	79.2	Pleasant Hill	103	16 493	12 598 442	83.5
Forest City A	77	29 819	11 970 403	79.4	Eagle Grove	104	16 250	12 614 692	83.6
Vinton	78	29 423	11 999 826	79.6	Belmond	105	15 979	12 630 671	83.7
Sioux Center	79	29 276	12 029 102	79.8	Grundy Center	106	15 820	12 646 491	83.9
Glenwood	80	28 644	12 057 746	80.0	Adel	107	14 974	12 661 465	83.9 84.0
					Story City	108	14 867	12 676 332	84.1
Anamosa	81	28 443	12 086 189	80.1	Garner	109	14 398	12 690 730	84.1
Chariton	82	28 206	12 114 395	80.3	Eldora	110	13 940	12 704 670	84.2
Emmetsburg	83	28 003	12 142 398	80.5					
Monticello	84	27 940	12 170 338	80.7	Sibley	111	13 052	12 717 722	84.3
Johnston	85	27 891	12 198 229	80.9	Hawarden	112	12 458	12 730 180	84.4
					Missouri Valley	113	11 600	12 741 780	84.5
West Union	86	27 863	12 226 092	81.1	Tama	114 115	10 684 10 251	12 752 464 12 762 715	84.6 84.6
Tipton	87	27 196	12 253 288	81.2	Evansgale	115	10 251	12 /02 /15	84.0
Hampton	88	26 859	12 280 147	81.4	Lamoni	116	9 826	12 772 541	84.7
Albia	89	26 203	12 306 350	81.6	Norwalk	117	6 627	12 779 168	84.7
Cresco	90	25 886	12 332 236	81.8	Rock Valley	118	6 485	12 785 653	84.8
	, ,,	22 300		21.0	Carter Lake	119	6 291	12 791 944	84.8
44		0000	40.05= 450		Wilton 🛦	120	6 018	12 797 962	84.9
Mount Vernon	91	24 922	12 357 158	81.9	La Claire	404	5 000	40 000 055	040
Orange City	92 93	24 885 24 072	12 382 043 12 406 115	82.1 82.3	Le Claire	121 122	5 893 5 537	12 803 855 12 809 392	84.9 84.9
OsageOnawa	93	22 549	12 406 115	82.4	West Liberty	123	4 639	12 809 392	85.0
Audubon	95	21 253	12 449 917	82.6	Hiawatha	123	3 645	12 817 676	85.0 85.0
Audubon	33	21 200	12 743 317	02.0	i nawatia	124	3 043	12 017 070	65.0

¹Places with suppressed sales (if applicable) are listed at end of table rather than by rank to avoid disclosing data for individual companies.

Table 11. Counties Ranked by Volume of Sales: 1987

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, see appendix A. For Information on geographic areas followed by A, see appendix F]

			Cumula	itive				Cumula	tive
Geographic area	Rank¹	Sales (\$1,000)	Sales Percent of (\$1,000) State total		Geographic area	Rank ¹	Sales (\$1,000)	Sales (\$1,000)	Percent of State total
lowa	(X)	15 081 608	15 081 608	100.0	Iowa-Con.				
Polk	1 2 3 4 5	2 474 264 1 138 105 1 043 219 759 156 650 745	2 474 264 3 612 369 4 655 588 5 414 744 6 065 489	16.4 24.0 30.9 35.9 40.2	Washington Winneshiek Henry O'Brien Jefferson	36 37 38 39 40	87 469 87 432 86 558 83 771 81 896	12 101 374 12 188 806 12 275 364 12 359 135 12 441 031	80.2 80.8 81.4 81.9 82.5
Dubuque	6 7 8 9 10	556 187 527 147 511 777 408 410 369 520	6 621 676 7 148 823 7 660 600 8 069 010 8 438 530	43.9 47.4 50.8 53.5 56.0	Jackson	41 42 43 44 45	81 817 80 827 80 57 80 397 74 084	12 522 848 12 603 675 12 684 253 12 764 650 12 838 734	83.0 83.6 84.1 84.6 85.1
Clinton	11 12 13 14 15	292 279 269 151 256 344 216 270 211 442	8 730 809 8 999 960 9 256 304 9 472 574 9 684 016	57.9 59.7 61.4 62.8 64.2	Cherokee Benton	46 47 48 49 50	73 656 73 207 72 137 70 419 70 327	12 912 390 12 985 597 13 057 734 13 128 153 13 198 480	85.6 86.1 86.6 87.0 87.5
Muscatine Wapello Jasper Warren Carroll	16 17 18 19 20	198 390 187 473 159 451 141 510 128 885	9 882 406 10 069 879 10 229 330 10 370 840 10 499 725	65.5 66.8 67.8 68.8 69.6	Harrison	51 52 53 54 55	67 948 67 456 63 978 63 473 61 283	13 266 428 13 333 884 13 397 862 13 461 335 13 522 618	88.0 88.4 88.8 89.3 89.7
Marion	21 22 23 24 25	115 239 111 528 110 506 109 050 107 317	10 614 964 10 726 492 10 836 998 10 946 048 11 053 365	70.4 71.1 71.9 72.6 73.3	Allamakee	56 57 58 59 60	59 251 57 331 56 868 54 650 54 372	13 581 869 13 639 200 13 696 068 13 750 718 13 805 090	90.1 90.4 90.8 91.2 91.5
Boone	26 27 28 29 30	104 801 103 279 99 830 99 006 98 242	11 158 166 11 261 445 11 361 275 11 460 281 11 558 523	74.0 74.7 75.3 76.0 76.6	Tama	61 62 63 64 65	52 479 51 996 50 922 49 802 45 754	13 857 569 13 909 565 13 960 487 14 010 289 14 056 043	91.9 92.2 92.6 92.9 93.2
Page	31 32 33 34 35	93 624 92 878 91 034 89 172 88 674	11 652 147 11 745 025 11 836 059 11 925 231 12 013 905	77.3 77.9 78.5 79.1 79.7	Clarke	66 67 68 69 70	44 138 43 117 42 350 41 810 41 511	14 100 181 14 143 298 14 185 648 14 227 458 14 268 969	93.5 93.8 94.1 94.3 94.6

Table 11. Counties Ranked by Volume of Sales: 1987-Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, see appendix A. For information on geographic areas followed by \blacktriangle , see appendix F]

			Cumula	ative				Cumula	ative
Geographic area	Rank ¹	Sales (\$1,000)	Sales (\$1,000)	Percent of State total	Geographic area	Rank ¹	Sales (\$1,000)	Sales (\$1,000)	Percent of State total
lowa-Con.					Iowa-Con.				
Sac Mills Palo Alto Mitchell Calhoun Ida Butler Grundy Franklin Keokuk	71 72 73 74 75 76 77 78 79 80	40 895 40 793 38 962 38 799 38 668 35 474 33 829 33 749 33 111 32 452	14 309 864 14 350 657 14 389 619 14 428 418 14 467 086 14 502 560 14 536 389 14 570 138 14 603 249 14 635 701	94.9 95.2 95.4 95.7 95.9 96.2 96.4 96.6 96.8 97.0	Lyon Audubon Adair Davis Premont Decatur Ringgold Wayne Osceola	86 87 88 89 90 91 92 93 94	29 699 28 430 28 300 24 345 23 263 21 475 19 670 19 060 18 638	14 819 037 14 847 467 14 875 767 14 900 112 14 923 375 14 945 668 14 967 143 15 005 873 15 002 573	98.3 98.4 98.6 98.8 99.0 99.1 99.2 99.4 99.5
Howard Hancock Louisa Lucas Monroe	81 82 83 84 85	31 425 31 382 30 536 30 466 29 828	14 667 126 14 698 508 14 729 044 14 759 510 14 789 338	97.3 97.5 97.7 97.9 98.1	Taylor	96 97 98 99	15 430 15 418 14 025 12 224	15 039 941 15 055 359 15 069 384 15 081 608	99.7 99.8 99.9 100.0

¹Counties with suppressed sales (if applicable) are listed at end of table rather than by rank to avoid disclosing data for individual companies.

APPENDIX A. General Explanation

CENSUS COVERAGE AND METHODOLOGY

Structure and method of enumeration—Firms in the 1987 Census of Retail Trade were divided into the nonmail universe and mail universe. The coverage and the method of obtaining census information from each follow:

- The nonmail universe consists of firms which were not required to file a regular census return and includes:
 - a. All nonemployers, i.e., all firms with no paid employment during 1987. Sales information for them was obtained from administrative records of other Federal agencies. Although consisting of a large number of firms, nonemployers account for less than 3 percent of total retail sales. Data on nonemployers are provided in subsequent 1987 Census of Retail Trade reports, Nonemployer Statistics, RC87-N, and Selected Statistics, RC87-SP-1.

The census included only those retail nonemployer firms which reported a sales volume of \$1,000 or more during 1987 plus firms in operation for less than the full year that reported sales which, if projected to an annual basis, would have reached a total of \$1,000 or more.

b. Selected small employers, i.e., single-establishment firms with payroll below a specified cutoff. (The term "employers" refers to all business firms with paid employees at any time during 1987 as shown in the active administrative records of other Federal agencies.) Although the payroll cutoff varied by kind of business, small employers generally included firms with one to three employees and represented about 10 percent of total retail sales.

Data on sales, payroll, and employment for employer firms below the cutoff were derived or estimated from the administrative records of other Federal agencies, except for a 10-percent sample which was included in the mail universe.

- 2. The mail universe consists of firms for which information was obtained basically by means of a mail canvass and includes:
 - a. Large employers, i.e., all employer firms above the payroll size cutoff establishment to separate large from small employers. Within this category, a report of company organization is conducted periodically to identify firms which operated establishments at more than one location

and to obtain information on payroll and mid-March employment at each location. The 1986 Report of Company Organization was used as a coverage check in the census. In the census mailing package containing the appropriate 1987 questionnaires, firms were sent a form to use in updating the list of establishments with those opened since 1986.

b. The 10-percent sample of small employers referred to in section 1b above which were sent the census mailing packages containing the appropriate 1987 questionnaires.

Method of classifying kinds of business—The retail trade classifications for all establishments were based on the Standard Industrial Classification (SIC) Manual.¹ However, the method of assigning these classifications, and the level of detail at which establishments were classified, differed between the nonmail and mail universe as follows:

- 1. The nonmail universe.
 - All nonemployers were classified inside or outside of retail trade on the basis of information obtained from other Federal agencies.
 - b. Selected small employers were classified on the basis of the most current census kindof-business classification available from one of the Bureau's current sample surveys or the 1982 census. Otherwise, the classification was obtained from the administrative records of other Federal agencies.

If the census or administrative record classifications proved inadequate (none corresponded to a census classification in the detail required for employers), the firm was sent a brief inquiry requesting information necessary to assign a 1987 census kind-of-business code.

 Establishments in the mail universe were classified on the basis of their self designation and answers to questions on sales by merchandise lines and other special inquiries.

COMPARABILITY OF THE 1982 AND 1987 CENSUSES

The 1982 and 1987 censuses were conducted under similar conditions and procedures except for the following:

¹Standard Industrial Classification Manual: 1987. For sale by Superintendent of Documents, U.S. Government Printing Office, Washington, DC 20402. Stock No. 041-001-00314-2.

Classifications—In 1982, classifications were based on the 1972 Standard Industrial Classification (SIC) Manual and its 1977 Supplement. For 1987, classifications are based on the 1987 SIC Manual. There are major revisions to the SIC structure for 1987 which limit the comparability of data between the 1982 and 1987 censuses. The kinds of business involving the most significant changes for retail trade are within SIC major groups 53 and 57. These changes are described in detail in the "Kind-of-Business Classifications" section below and in appendix H.

It was not possible to retabulate 1982 data based on the revised 1987 classifications for comparative purposes since, in many cases, the necessary information was not available for assigning the new 1987 classifications to the 1982 records. However, 1987 census records were assigned both a 1987 and 1982 census classification. Census data for 1987 are presented based on the 1987 classifications for all geographic areas included in this publication (see "Geographic Areas Covered" in the Introduction). In addition, data for the United States and each State are presented for both 1987 and 1982 based on the 1972 classifications in table 3 of this publication.²

Geographic areas—The boundaries of a number of areas for which data are shown in the 1987 census are not the same as in the 1982 census because of annexations; other boundary changes; and redefinitions of previously defined standard metropolitan statistical areas (SMSA's) and standard consolidated statistical areas (SCSA's) into metropolitan statistical areas (PMSA's), primary metropolitan statistical areas (PMSA's), and consolidated metropolitan statistical areas (CMSA's).³

Nonemployer firms—In 1982, data for nonemployers and the combined data for all establishments were presented only at the retail total level for all geographic areas except the United States, for which these data were published by kind of business. For 1987, data presented in this publication do not include nonemployer establishments. Consequently, data in this report are included only for establishments with payroll. Data for nonemployers by kind of business for the United States are presented in the 1987

Census of Retail Trade report, Selected Statistics, RC87-SP-1 and for States, metropolitan statistical areas, counties, and places with 2,500 inhabitants or more in the Retail Trade reports of the Nonemployer Statistics Series, RC87-N-1 to -4. See appendix A of the Nonemployer Statistics Series reports for a description of improvements in data collection and processing of nonemployer records for the 1987 Economic Censuses.

Establishments—In 1982 and prior censuses, the count of establishments (defined below) represented the number in business at the end of the year. For 1987, the count of establishments in this publication represents those in business at any time during 1987.

A comparison of the number of establishments in business at the end of the year versus the number active any time during the year for the State as a whole is presented in appendix G.²

EXPLANATION OF TERMS

Establishments—An establishment is a single physical location at which business is conducted. It is not necessarily identical with a company or enterprise, which may consist of one establishment or more. Census of retail trade figures represent a summary of reports for individual establishments rather than companies. For cases where a census report was received, separate information was obtained for each location where business was conducted. When administrative records of other Federal agencies were used instead of a census report, no information was available on the number of locations operated. Estimates of this number were derived from a sample and will be provided in the retail trade report, Miscellaneous Subjects (RC87-S-4). Each retail establishment was tabulated according to the physical location at which the business was conducted.

When two activities or more were carried on at a single location under a single ownership, all activities generally were grouped together as a single establishment. The entire establishment was classified on the basis of its major activity and all data for it were included in that classification. However, when distinct and separate economic activities (for which different industry classification codes were appropriate) were conducted under the same ownership at a single location, and when conditions prescribed by the SIC manual for recognizing the existence of more than one establishment were met, separate establishment reports for each of the different activities were obtained in the census.

Leased departments are treated as separate establishments and are classified according to the kind of business they conduct. For example, a leased department selling shoes within a department store would be considered a separate retail establishment under the "shoe store" classification.

Firms—A firm is a business organization or entity consisting of one domestic establishment (location) or more under common ownership or control. All establishments of subsidiary firms are included as part of the owning or controlling firm. For the economic censuses, the terms "firm" and "company" are synonymous.

²To improve comparability between 1982 and 1987 statistics, 1982 data were slightly adjusted to reflect organizational changes affecting some industries. Accordingly, statistics presented for 1982 vary slightly from those previously published.

³Newly defined metropolitan statistical areas (MSA's) and also certain terminology changes were announced by the Office of Management and Budget (OMB) effective June 30, 1983. The previous term "standard metropolitan statistical area" was shortened to metropolitan statistical area. If an area has more than 1 million population and meets certain other specified requirements, it now is termed a "consolidated metropolitan statistical area" (CMSA) and consists of major components recognized as "primary metropolitan statistical areas" (PMSA's). Many of these PMSA's were formerly recognized as SMSA's and the majority were also included in standard consolidated statistical areas defined by OMB beginning in 1975, each of which consisted of two or more closely associated SMSA's. Metropolitan areas not included in CMSA's are designated simply as metropolitan statistical areas (MSA's).

Sales—Sales include merchandise sold for cash or credit at retail and wholesale by establishments primarily engaged in retail trade; amounts received from customers for layaway purchases; receipts from rental or leasing of vehicles, equipment, instruments, tools, etc.; receipts for delivery, installation, maintenance, repair, alteration, storage, and other services; the total value of service contracts; and gasoline, liquor, tobacco, and other excise taxes which are paid by the manufacturer or wholesaler and passed on to the retailer.

Sales are net after deductions for refunds and allowances for merchandise returned by customers. Trade-in allowances are not deducted from total sales. Total sales do not include carrying or other credit charges; sales (or other) taxes collected from customers and forwarded to taxing authorities; commissions from vending machine operators; sales and receipts of departments or concessions operated by other firms; commissions or receipts from the sale of government lottery tickets; installment payments from leasing of vehicles, equipment, instruments, tools, etc. marketed under capital, finance, or full payout leases; and nonoperating income from such sources as investments, rental or sale of real estate, etc.

Sales in this report do not include retail sales made by manufacturers, wholesalers, service establishments, or other businesses whose primary activity is other than retail trade. They do include receipts other than from the sale of merchandise at retail, e.g., service receipts, sales to industrial users, and sales to other retailers, by establishments primarily engaged in retail trade.

Annual payroll—Payroll includes all forms of compensation such as salaries, wages, commissions, bonuses, vacation allowances, sick-leave pay, and the value of payments in kind (e.g., free meals and lodgings) paid during the year to all employees. Tips and gratuities received by employees from patrons and reported to employers are included. For corporations, it includes amounts paid to officers and executives; for unincorporated businesses, it does not include profit or other compensation of proprietors or partners. Payroll is reported before deductions for social security, income tax, insurance, union dues, etc. This definition of payroll is the same as that used by the IRS on form 941.

First quarter payroll—This item consists of payroll, as defined above, paid to persons employed at any time during the quarter January to March 1987.

Paid employees for pay period including March 12—Paid employees consist of the full-time and part-time employees, including salaried officers and executives of corporations, who were on the payroll in the pay period including March 12. Included are employees on paid sick leave, paid holidays, and paid vacations; not included are proprietors and partners of unincorporated businesses. The definition of paid employees is the same as that used on IRS form 941.

Legal form of organization—The legal form of organization for firms in the mail universe was based on the response to the organizational status inquiry on the various census forms. The legal form of organization of nonmail firms was generally based on information available from the administrative records of other Federal agencies.

This report presents data by the following legal forms of organization:

- 1. Corporations (including corporate cooperatives).
- 2. Individual proprietorships.
- 3. Partnerships.
- 4. Other types.

Auxiliary establishments—Each company included in this census was asked to identify and report separately those auxiliary locations whose primary functions were to manage, administer, service, or support the activities of the other establishments of the company. Data presented in this report do not include auxiliary establishments. Data for auxiliaries which primarily service retail establishments are presented in a subsequent report issued as part of the 1987 Enterprise Statistics reports.

KIND-OF-BUSINESS CLASSIFICATIONS

Retail trade, major groups 52 through 59 in the 1987 SIC manual, includes establishments engaged in selling merchandise for personal or household consumption and in rendering services incidental to the sale of the goods. Exceptions to this general rule are lumber yards; paint, glass, and wallpaper stores; typewriter stores; stationery stores; and gasoline service stations, which sell to both the general public for personal and household consumption and to businesses. These types of stores are included in retail trade even if a higher proportion of their sales is made to other than individuals for personal or household consumption. However, such establishments that sell their products only to institutional or industrial users and to other wholesalers and establishments that sell similar merchandise for use exclusively by business establishments are classified in wholesale trade.

Other important characteristics of retail trade establishments are that they are usually places of business; they are engaged in activities to attract the general public to buy; they buy or receive as well as sell merchandise; they may process their products, although processing is incidental or subordinate to selling; and they are considered as retail in the trade. Not all of these characteristics need be present and some are modified by trade practice.

Establishments covered by the census were assigned kind-of-business classifications according to the industry classifications defined in the 1987 SIC manual. When a more detailed classification was needed than that defined in the SIC manual, more kinds of business were identified within a SIC.

In general, retail establishments were classified according to the principal lines of commodities sold (groceries, hardware, etc.), or the usual trade designation (drug store, cigar store, etc.).

Kind-of-business classifications are not interchangeable with commodity classifications; most businesses sell several kinds of commodities. The kind-of-business code generally reflects either the individual commodity or the commodity group which is the primary source of the establishment's business. Thus, the classification of establishments by kind of business generally does not make it possible to determine either the number of establishments handling a particular commodity or the sales of that commodity. For example, the food stores classification excludes stores selling food if the sale of food is not the primary source of receipts; moreover, even though stores are classified as food stores, some of their receipts may be derived from the sale of nonfood products. (Information on the extent to which various broad groups of commodities, or merchandise lines, are sold by different kinds of business is available in the 1987 Census of Retail Trade report, Merchandise Line Sales, RC87-S-3.)

Building Materials and Garden Supplies Stores (SIC Major Group 52)

This major group includes retail establishments primarily engaged in selling lumber and other building materials; paint, glass, and wallpaper; hardware; nursery stock; lawn and garden supplies; and mobile homes. It includes lumber and other building materials dealers and paint, glass, and wallpaper stores selling to the general public, even if sales to contractors account for a larger proportion of total sales; these establishments are known as retail in the trade. Establishments primarily selling these products but not selling to the general public are classified in wholesale trade.

Lumber and other building materials dealers (SIC 521)—Establishments primarily engaged in selling lumber, or lumber and a general line of building materials, to the general public. While these establishments may also sell to contractors, they are known as retail in the trade, even if sales to contractors account for a higher proportion of the sales. The lumber they sell may include rough and dressed lumber, flooring, molding, doors, sashes, frames, and other millwork. The building materials may include roofing, siding, shingles, wallboard, paint, brick, tile, cement, sand, gravel, and other building materials and supplies. Hardware is often an important line of retail lumber and building materials dealers. Establishments not selling to the general public or known in the trade as wholesale are classified in SIC 503.

Paint, glass, and wallpaper stores (SIC 523)— Establishments primarily engaged in selling paint, glass, and wallpaper, or any combination of these lines, to the general public. While these establishments may also sell to contractors, they are known as retail in the trade, even if sales to contractors account for a higher proportion of the sales. Establishments which do not sell to the general public are classified in wholesale trade.

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Hardware stores (SIC 525)—Establishments primarily selling a number of basic hardware lines, such as tools, builders' hardware, paint and glass, housewares and household appliances, cutlery, and roofing materials, no one of which accounts for 50 percent or more of the sales of the establishments.

Retail nurseries, lawn and garden supply stores (SIC 526)—Establishments primarily engaged in selling trees, shrubs, other plants, seeds, bulbs, mulches, soil conditioners, fertilizers, pesticides, garden tools, and other garden supplies to the general public. These establishments primarily sell products purchased from others, but may sell some plants which they grow themselves. Establishments primarily engaged in growing trees, shrubs, other plants, seeds, and bulbs are classified in SIC major group 01, and those growing Christmas trees are classified in SIC major group 08.

Mobile home dealers (SIC 527)—Establishments primarily engaged in the retail sales of new and used mobile homes, parts and equipment. Establishments primarily selling travel trailers and campers are classified in SIC 5561.

General Merchandise Stores (SIC Major Group 53)

This major group includes retail stores which sell a number of lines of merchandise, such as dry goods, apparel and accessories, furniture and homefurnishings, small wares, hardware, and food. The stores included in this group are known as department stores, variety stores, general merchandise stores, and general stores. Establishments primarily engaged in selling used general merchandise are classified in SIC 593, and those selling general merchandise by mail, vending machine, or direct selling are classified in SIC 596. Establishments having 25 to 49 employees and selling merchandise lines covered in the definition for department stores, previously classified in SIC 531 in prior censuses, are classified in SIC 539 in the 1987 Census.

Department stores (SIC 531)—Retail stores normally having 50 employees or more, having sales of apparel and soft goods combined amounting to 20 percent or more of total sales, and selling each of the three following groups of merchandise:

- 1. Furniture, homefurnishings, appliances, and radio and TV sets.
- 2. A general line of apparel for the family.
- 3. Household linens and dry goods.

The employment and lines of merchandise sold in leased departments are both taken into account when classifying a department store.

To qualify as a department store, sales of each of the lines listed above must be less than 80 percent of total store sales. An establishment with total sales of \$10 million or more is classified as a department store even if sales of one of the merchandise lines listed above exceed the maximum percent of total sales, provided that the combined sales of the other two groups are \$1 million or more. Relatively few stores are included in this classification as a result of this special rule and most of those which are would otherwise have been classified in the apparel group (SIC major group 56).

Due to the relatively high level of leased department activity in department stores, department store sales have been separately presented for the following classifications:

Department stores (incl. leased depts.)

Department stores (excl. leased depts.)

For States and for areas with 10,000 retail establishments or more, the following subcategories of department stores (excl. leased depts.) also are presented:

Conventional department stores (SIC 531 pt.)— Establishments which satisfy the criteria of a department store (see above) and:

- Usually provide check-out service and customer assistance (sales persons) within each department.
- 2. May have a catalog order service.
- 3. Are not affiliated with a company which operates similar establishments on a national basis.

These stores often sell:

- 1. Soft goods and hard goods which are primarily nationally advertised brands.
- 2. Appliances which are serviced by another company.
- Limited lines of merchandise through seasonal or special catalogs.

Discount or mass merchandising department stores (SIC 531 pt.)—Establishments which satisfy the criteria of a department store (see above) and usually:

- 1. Convey the image of a high-volume, fast turnover outlet selling a variety of merchandise for less than conventional prices.
- 2. Provide centralized check-out service.
- Do not provide customer assistance within store departments. Merchandise is normally sold through self-service with minimal assistance provided in any department.
- 4. Do not have a catalog order service.

These stores often sell:

- Soft goods which are usually their own corporate brands or are unbranded.
- Hard goods which are primarily nationally advertised brands.
- 3. Appliances which are serviced by another company.

National chain department stores (SIC 531 pt.)— Establishments which satisfy the criteria of a department store (see above) and:

- 1. Usually provide check-out service and customer assistance (sales persons) within each department.
- 2. Usually have a catalog order service.
- 3. Are affiliated with a company which operates similar establishments on a national basis.

These stores often sell:

- Soft goods and hard goods which are their own corporate brands or are unbranded.
- 2. Appliances which are serviced by their own company.

Variety stores (SIC 533)—Establishments primarily engaged in the retail sale of a variety of merchandise in the low and popular price ranges. Sales usually are made on a cash-and-carry basis, with the open selling method of display and customer selection of merchandise. These stores generally do not carry a complete line of merchandise, are not departmentalized, do not carry their own charge service, and do not deliver merchandise.

Miscellaneous general merchandise stores (SIC 539)—Establishments primarily engaged in the retail sale of a general line of apparel, dry goods, hardware, homewares or homefurnishings, groceries, and other lines in limited amounts. Stores selling commodities covered in the definition for department stores but normally having less than 50 employees, and stores usually known as country or general stores are included here. Also included are most catalog showrooms and establishments whose sales of apparel or furniture and homefurnishings exceed half of their total sales, providing that sales of the smaller of the two lines in combination with dry goods and household linens account for 20 percent or more of total sales. Establishments primarily engaged in the retail sales of their merchandise by catalog, mail, or television order are classified in SIC 5961.

Food Stores (SIC Major Group 54)

This major group includes retail stores primarily engaged in selling food for home preparation and consumption. Establishments primarily engaged in selling prepared foods and drinks for consumption on the premises are classified in major group 58, and stores primarily engaged in selling packaged beers and liquors are classified in SIC 5921.

Grocery stores (SIC 541)—Establishments primarily selling (1) a wide variety of canned or frozen foods such as vegetables, fruits, and soups; (2) packaged or bulk dry groceries, such as tea, coffee, cocoa, dried fruits, spices, sugar, flour, and crackers, and (3) other processed foods and nonedible grocery items. These establishments often also sell smoked and prepared meats, fresh fish and poultry, fresh vegetables and fruits, and fresh or frozen meats. Establishments commonly known as supermarkets and convenience food stores are included if receipts from sales of groceries and food items for off-premise preparation and consumption are 50 percent or more of total sales.

Meat and fish (seafood) markets (SIC 542)—Establishments primarily engaged in the retail sale of fresh, frozen or cured meats, fish, shellfish, and other seafoods. They may also sell poultry, dairy products, eggs, and other commodities. Meat markets may butcher animals on their own account, or they may buy from others. This industry includes freezer and locker meat provisioners. Food locker plants primarily engaged in renting locker space for the storage of food products for individual households are classified in industry 4222. Establishments primarily engaged in the retail sale of food via frozen food plans delivered to households or individuals are classified in SIC 5963.

Fruit and vegetable markets (SIC 543)—Establishments primarily selling fresh fruits and fresh vegetables. They frequently also carry a limited line of grocery items. They are frequently found in public or municipal markets, or roadside stands. However, roadside stands of farmers selling only their own produce are classified in SIC major group 01.

Candy, nut, and confectionery stores (SIC 544)— Establishments primarily selling candy, nuts, and other confections.

Dairy products stores (SIC 545)—Establishments primarily engaged in the retail sale of packaged dairy products such as milk, cream, butter, cheese, and related products to over-the-counter customers. Ice cream and frozen custard stands are classified in SIC 5812 and establishments selling ice cream and similar products from trucks or wagons are classified in SIC 5963. Establishments primarily engaged in processing and distributing milk and cream are classified in SIC 2026.

Retail bakeries (SIC 546)—Establishments primarily engaged in the retail sale of bakery products. The products may be purchased from others or made on the premises. Establishments manufacturing bakery products for the trade are classified in SIC 2051 and those purchasing bakery products and selling them house to house are classified in SIC 5963.

Miscellaneous food stores (SIC 549)—Establishments primarily engaged in the retail sale of specialized foods, not elsewhere classified, such as eggs, poultry, health

foods, vitamin foods, spices, herbs, coffee, and tea. The poultry stores may sell live poultry, slaughter and clean poultry for their own account and sell dressed fowls, or sell fowls cleaned and dressed by others.

Automotive Dealers and Gasoline Service Stations (SIC Major Group 55)

This major group includes retail dealers selling new and used automobiles, boats, recreational vehicles and utility trailers, and motorcycles and mopeds; dealers selling new automobile parts and accessories; and gasoline service stations selling gasoline and lubricating oils. Automobile repair shops maintained by establishments engaged in the sale of new automobiles also are included.

Utility trailer dealers, previously classified in SIC 556 in prior censuses, are classified in SIC 559 in the 1987 census.

New car dealers (SIC 551)—Establishments primarily engaged in the sale of new automobiles or new and used automobiles. These establishments have a franchise for the sale of new domestic and/or new imported automobiles. They frequently maintain repair departments and carry stocks of replacement parts, tires, batteries, and automotive accessories. These establishments also frequently sell pickups and vans at retail.

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Used car dealers (SIC 552)—Establishments primarily selling used cars and not holding a franchise for the sale of new passenger cars. These establishments also frequently sell used pickups and vans at retail.

Tire, battery, and accessory dealers (SIC 553 pt.)— Establishments primarily selling new automobile tires, batteries, automobile seat covers, and other automotive parts and accessories.

Other auto and home supply stores (SIC 553 pt.)—Establishments engaged in selling a combination of lines of merchandise including tires, batteries and accessories, household appliances, radios and television sets, sporting and recreational goods, toys, housewares, and hardware, no one of which accounts for over 49 percent of total sales.

Gasoline service stations (SIC 554)—Establishments primarily selling gasoline and automotive lubricants. These establishments frequently sell other merchandise such as tires, batteries, accessories, and other automobile parts or perform minor repair work. Establishments called garages but deriving more than half of their receipts from the sale of gasoline and automotive lubricants are included. Gasoline stations combined with other activities, such as grocery stores, convenience stores, or car washes are classified based on primary activities as determined by sales.

Boat dealers (SIC 555)—Establishments primarily engaged in the retail sale of new and used motorboats and other watercraft, including parts, accessories, marine supplies, and outboard motors.

Recreational vehicle dealers [n.e.c.] (SIC 556)— Establishments primarily engaged in the retail sale of new and used motor homes, recreational trailers, and campers (pickup coaches), including parts and accessories. Establishments primarily engaged in the retail sale of mobile homes are classified in SIC 527, and those primarily selling utility trailers are classified in SIC 559.

Motorcycle dealers (SIC 557)—Establishments primarily engaged in the retail sale of new and used motorcycles, including motor scooters, mopeds, all-terrain vehicles, and parts and accessories.

Automotive dealers, n.e.c. (SIC 559)—Establishments primarily engaged in the retail sale of new and used automotive vehicles, utility trailers, and automotive equipment and supplies, not elsewhere classified, such as snowmobiles, dunebuggies, and gocarts. Also included are establishments primarily engaged in the retail sale of aircraft.

Apparel and Accessory Stores (SIC Major Group 56)

This major group includes retail stores primarily engaged in selling clothing of all kinds and related articles for personal wear and adornment. Not included are establishments which meet the criteria for Department stores (SIC 531) or Miscellaneous general merchandise stores (SIC 539) even though most of their receipts are from the sale of apparel and apparel accessories.

1972 SIC 568, "Furriers and fur shops", has been eliminated. Establishments previously classified in SIC 568 in prior censuses are classified in SIC 563 in the 1987 census.

Men's and boys' clothing stores (SIC 561)—Establishments primarily selling men's and boys' ready-to-wear clothing and accessories. Establishments are included in this category if (1) sales of all types of apparel (except as noted in the definition for general merchandise stores) account for 50 percent or more of total sales and (2) receipts from sales of all men's and boys' apparel are three or more times the receipts from sales of all women's and girls' apparel.

Women's clothing stores (SIC 562)—Establishments primarily selling women's and girls' ready-to-wear apparel. Establishments are included in this category if (1) sales of all types of apparel (except as noted in the definition for general merchandise stores) account for 50 percent or more of total sales, (2) sales of all women's and girls' apparel are three or more times the sales of all men's and

boys' apparel, and (3) sales of dresses, skirts, slacks, coats, suits, and furs are two or more times greater than the sales of millinery, hosiery, underwear, blouses, handbags, and other apparel and accessories. Custom tailors primarily engaged in making women's clothing to individual order are classified in SIC 569.

Women's accessory and specialty stores (SIC 563)—Establishments primarily engaged in selling women's accessories and specialties, such as millinery, hats, foundation garments, lingerie, hosiery, costume jewelry, gloves, handbags, and fur, including custom made. Establishments primarily engaged in fur repair and storage and which also may sell a minor amount of fur apparel are classified in SIC 7219.

Children's and infants' wear stores (SIC 564)— Establishments primarily engaged in the retail sale of children's and infants' clothing, furnishings, and accessories. They may specialize in either children's or infants' wear or sell a combination of children's and infants' wear.

Family clothing stores (SIC 565)—Establishments primarily selling clothing, furnishings, and accessories for men, women, and children, without specializing in any one line. Establishments are included in this category if (1) sales of all types of apparel (except as noted in the definition for general merchandise stores) account for 50 percent or more of their total sales, (2) sales of all women's and girls' apparel items are not more than three times the sales of all men's and boys' apparel items, and (3) sales of men's and boys' apparel items are not more than three times the sales of all women's and girls' apparel items.

Men's shoe stores (SIC 566 pt.)—Establishments primarily selling men's and boys' shoes and other footwear. Establishments selling women's and girls' and/or children's and infants' footwear are included in this classification if sales of men's and boys' footwear are more than three times the combined sales of women's, girls', children's, and infants' footwear.

Women's shoe stores (SIC 566 pt.)—Establishments primarily selling women's and girls' shoes and other footwear. Establishments selling men's and boys' and/or children's and infants' footwear are included in this classification if sales of women's and girls' footwear are more than three times the combined sales of men's, boys', children's, and infants' footwear.

Children's and juveniles' shoe stores (SIC 566 pt.)—Establishments primarily selling children's and infants' shoes and other footwear. Establishments selling men's, boys', and/or women's and girls' footwear are included in this classification if sales of children's and infants' footwear are more than three times the combined sales of men's, boys', women's, and girls' footwear.

Family shoe stores (SIC 566 pt.)—Establishments primarily selling both men's and women's shoes and other footwear; they may or may not sell children's shoes. Frequently, they also sell accessories such as hosiery, gloves, and handbags. Establishments are included in this classification if (1) sales of any one of the three major groupings (men's and boys' footwear, women's and girls' footwear, and children's and infants' footwear) are not more than three times the sales of the other two groups combined and (2) if children's and infants' footwear are not carried, sales of the larger of the two remaining groups are not more than three times the sales of the smaller group. Stores primarily selling athletic footwear and accessories are included here.

Miscellaneous apparel and accessory stores (SIC 569)—Establishments primarily engaged in the retail sale of specialized lines of apparel and accessories not elsewhere classified, such as uniforms, bathing suits, raincoats, riding apparel, sports apparel, umbrellas, wigs, and toupees. This industry also includes custom tailors primarily engaged in making and selling men's and women's clothing, except fur apparel. Establishments primarily engaged in making fur apparel to custom order are classified in SIC 563.

Furniture and Homefurnishings Stores (SIC Major Group 57)

This major group includes retail stores selling goods used for furnishing the home, such as furniture, floor coverings, draperies, glass and chinaware, domestic stoves, refrigerators, and other household electric and gas appliances. Establishments selling electric and gas appliances are included in this group only if the major part of their sales consists of articles for home use. These stores also may perform repair work on household appliances, radios, televisions, and stereo equipment; but establishments primarily engaged in repair of these products are classified in SIC 76. Dealers primarily engaged in selling antique and secondhand furniture are classified in SIC 5931. Stores furnishing interior decorating service are classified according to the merchandise handled. Interior designers primarily engaged in advising clients on the selection of interior decorations are classified in SIC 7399.

1972 SIC 5732, "Radio and television stores," has been divided into two new industries for 1987: SIC 5731, "Radio, television, and electronics stores" and SIC 5734, "Computer and software stores." Also, 1972 SIC 5733, "Music stores," has been divided into two new industries for 1987: SIC 5735, "Record and prerecorded tape stores" and SIC 5736, "Musical instrument stores."

Furniture stores (SIC 5712)—Establishments primarily selling household furniture, beds, mattresses, springs, and other sleep equipment. Also included in this classification are establishments selling household appliances, phonographs, radios, television sets, and floor coverings, provided the receipts from sales of furniture and sleep equipment exceed those from sales of other merchandise.

Floor covering stores (SIC 5713)—Establishments primarily engaged in the retail sale of floor coverings. Establishments included in this industry may incidentally perform installation, but contractors primarily engaged in installing floor coverings for others are classified in SIC 1752.

Drapery and upholstery stores (SIC 5714)— Establishments primarily selling draperies, curtains, slip-covers, and upholstery materials. Establishments primarily selling custom-made draperies and slipcovers for household use also are included. Establishments primarily engaged in reupholstering or repairing furniture are classified in SIC 7641.

Miscellaneous homefurnishings stores (SIC 5719)—Establishments primarily engaged in the retail sale of miscellaneous homefurnishings, such as china, glassware, and metalware for kitchen and table use; bedding and linen; brooms and brushes; lamps and shades; mirrors and pictures; and venetian blinds and window shades. Establishments primarily engaged in the retail sale of miscellaneous homefurnishings by house-to-house canvas or by party-plan merchandising are classified in SIC 5963.

Household appliance stores (SIC 572)—Establishments primarily engaged in the retail sale of electric and gas refrigerators, stoves, and other household appliances, such as electric irons, percolators, hot plates, and vacuum cleaners. Many such stores also sell radios and television sets.

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Radio, television, and electronics stores (SIC 5731)—Establishments primarily engaged in the retail sale of radios, television sets, record players, high fidelity (hi-fi) sound reproducing equipment, and other consumer electronics equipment. Such establishments also may sell additional lines such as household appliances, computers, computer peripheral equipment, software, musical instruments, or records. Establishments in this industry may perform incidental installation and repair work on radios, televisions, and other consumer electronics equipment. Establishments primarily engaged in the installation and repair of these products are classified in SIC 7622.

Computer and software stores (SIC 5734)— Establishments primarily engaged in the retail sale of computers, computer peripheral equipment, and software.

Record and prerecorded tape stores (SIC 5735)—Establishments primarily selling phonograph records and prerecorded audio and video tapes and discs. Establishments primarily engaged in the retail sale of computer software are classified in SIC 5731 and those primarily engaged in the rental of video tapes in SIC 7841.

Musical instrument stores (SIC 5736)—Establishments primarily selling musical instruments; such as organs, pianos, horns, stringed instruments, and percussion instruments; sheet music; and similar supplies.

Eating and Drinking Places (SIC Major Group 58)

This major group includes retail establishments selling prepared food and drinks for consumption on the premises; it also includes lunch counters and refreshment stands selling prepared foods and drinks for immediate consumption.

Restaurants and lunchrooms (SIC 5812 pt.)—Establishments engaged in serving prepared food and beverages. Waiter/waitress service is provided and the establishments have seating facilities for at least 15 patrons. Included here are only those establishments in which waiters/waitresses take orders from patrons while the patrons are seated at a counter, booth, or table. They often serve alcoholic beverages. Establishments in which sales of alcoholic beverages for consumption on the premises exceed sales of prepared food and nonalcoholic beverages are classified as Drinking places (SIC 5813).

Social caterers (SIC 5812 pt.)—Establishments primarily engaged in serving prepared food and beverages for weddings, banquets, etc. at a hall or similar dedicated facility rather than at a fixed business location. Such establishments also may arrange for some entertainment, but entertainment should be a minor part of the business. (Separate data are shown only at the national level.)

Cafeterias (SIC 5812 pt.)—Establishments engaged in serving a wide variety of prepared food and beverages primarily through the use of a cafeteria line where customers make selections from displayed items. Some limited waiter or waitress service may be provided. Table and/or booth seating facilities are usually provided.

Refreshment places (SIC 5812 pt.)—Establishments primarily selling limited lines of refreshments and prepared food. Included in this group are establishments which prepare items such as chicken and hamburgers for consumption either on or near the premises or for "takehome" consumption. Such establishments do not have waiter/waitress service where the patron's order is taken while the patron is seated at a table, booth, or counter.

Contract feeding (SIC 5812 pt.)—Establishments primarily engaged in providing food service under contract to another company; hospital; or governmental, penal, or educational institution. (This is not a lease arrangement.) The facilities and personnel of these establishments may be provided by the contracting company, institution, etc., but the management must always be supplied by the contractor. (Separate data are shown only at the national level.)

Ice cream and frozen custard stands (SIC 5812 pt.)—Establishments primarily engaged in selling ice cream, frozen custard, or other frozen ices for consumption either

on or near the premises. "Take-home" packages also may be provided for ice cream sold in bulk. (Separate data are shown only at the national level.)

Drinking places (SIC 5813)—Establishments primarily engaged in the retail sale of alcoholic drinks such as beer, ale, wine, and liquor for consumption on the premises. The sale of food frequently accounts for a substantial portion of the receipts of these establishments.

Miscellaneous Retail Stores (SIC Major Group 59)

This major group includes retail establishments not elsewhere classified. These establishments fall into the following categories: Drug stores, liquor stores, used merchandise stores, miscellaneous shopping goods stores, nonstore retailers, fuel dealers, florists, cigar stores and stands, news dealers and newsstands, and miscellaneous retail stores not elsewhere classified.

Establishments primarily selling used automobile parts and accessories, previously classified in SIC 593 in prior censuses, are classified in Wholesale Trade SIC 5015 in the 1987 census. Ice dealers, previously classified in SIC 5982, are classified in SIC 5999 in the 1987 census. And, optical goods stores, previously classified in SIC 5999, are classified in new SIC 5995 in the 1987 census.

Drug stores (SIC 591 pt.)—Establishments engaged in the retail sale of prescription drugs. They may carry a number of related lines such as cosmetics, toiletries, tobacco, and novelty merchandise and may operate a soda fountain or lunch counter. These stores are classified on the basis of their usual trade designation rather than on the stricter interpretation of commodities handled.

Proprietary stores (SIC 591 pt.)—Establishments generally selling the same merchandise as drug stores, except that prescriptions are not filled and sold.

Liquor stores (SIC 592)—Establishments primarily selling packaged alcoholic beverages such as ale, beer, wine, and liquor for consumption off the premises. Liquor stores operated by States, counties, and municipalities are included.

Used merchandise stores (SIC 593)—This industry includes stores primarily engaged in the retail sale of used merchandise, antiques, and secondhand goods such as clothing and shoes; furniture; books and rare manuscripts; musical instruments; office furniture; phonographs and phonograph records; and store fixtures and equipment. The industry also includes pawnshops. Dealers primarily engaged in selling used motor vehicles, trailers, and boats are classified in major group 55; and those primarily selling used mobile homes in SIC 5271. Establishments primarily selling used automobile parts and accessories are classified in SIC 5093. Establishments primarily engaged in automobile repair are classified in SIC 753.

General line sporting goods stores (SIC 5941 pt.)—Establishments primarily selling a general line of sporting goods and equipment for hunting, camping, fishing, skiing, riding, tennis, golf, and other sports; and gymnasium and playground equipment.

Specialty line sporting goods stores (SIC 5941 pt.)—Establishments specializing in a maximum of four lines of sporting goods and equipment such as guns, bicycles, trophies, skiing, golfing, bowling, and billiards equipment. Establishments primarily engaged in the retail sale of athletic footwear are classified in SIC 5661.

Book stores (SIC 5942)—Establishments primarily selling new books and periodicals. Stationery and related items may also be sold. Book clubs (not engaged in publishing) primarily selling new books through the mail are included in mail-order houses (SIC 5961). Establishments primarily engaged in the sale of used books are classified in SIC 593.

Stationery stores (SIC 5943)—Establishments primarily engaged in the retail sale of stationery, such as paper and paper products (including printing and engraving), post cards, novelties, and school supplies. These establishments also may sell additional lines of office type supplies, such as accounting and legal forms; blankbooks and forms; and office forms and supplies. Establishments primarily engaged in selling office supply forms and supplies are classified in SIC 5112. Stores specializing in the sale of artists' supplies are classified in SIC 5999.

Jewelry stores (SIC 5944)—Establishments primarily engaged in the retail sale of any combination of the lines of jewelry, such as diamonds and other precious stones; rings, bracelets, and brooches; sterling and plated silverware; and watches and clocks. Stores primarily engaged in watch and jewelry repair are classified in SIC 7631.

Hobby, toy, and game shops (SIC 5945)—Establishments primarily engaged in the retail sale of toys, games, and hobby and craft kits and supplies. Establishments primarily engaged in selling artists' supplies or collectors' items, such as coins, stamps, and autographs, are classified in SIC 5999.

Camera and photographic supply stores (SIC 5946)— Establishments primarily engaged in the retail sale of cameras, film, and other photographic supplies and equipment. Establishments primarily engaged in finishing films are classified in SIC 7395.

Gift, novelty, and souvenir shops (SIC 5947)— Establishments primarily engaged in the retail sale of combined lines of gifts and novelty merchandise, souvenirs, greeting cards, holiday decorations, and miscellaneous small art goods. Luggage and leather goods stores (SIC 5948)— Establishments primarily engaged in the retail sale of luggage, trunks, and leather goods, except apparel.

Sewing, needlework, and piece goods stores (SIC 5949)—Establishments primarily engaged in the retail sale of sewing supplies, fabrics, patterns, yarn, and other needlework accessories.

Catalog and mail-order houses (SIC 5961)-Establishments primarily selling merchandise as a result of orders received by catalog, mail, or television order. Customers are made aware of goods available for sale through catalogs, mailing pieces, advertisements in newspapers and magazines, and advertising on radio and television. Departmentalized retail stores normally with 50 employees or more and operated by mail-order houses and selling a general line of merchandise are classified in SIC 531. Retail stores normally with less than 50 employees and operated by mail-order houses and selling a general line of merchandise are classified in SIC 539. In some tabulations at the national level, catalog and mail-order houses are divided into subclassifications on the basis of the merchandise they sell. The subclassifications are department store merchandise, other general merchandise, and other mailorder houses. Establishments primar-ily engaged in mailorder sales of computer hardware and/or software and television order (home shopping) sales are included within the "Other mail-order houses" classification.

Merchandising machine operators (SIC 5962)— Establishments primarily engaged in the retail sale of products by automatic merchandising units (vending machines) which are generally located on the premises of other businesses. This industry does not include coin-operated service machines such as washers and dryers (SIC 7215), music machines and amusement game machines (SIC 7993), lockers and scales (SIC 7299), or insurance policies sold through vending machines (SIC 63). The "establishment" is the location from which the vending route (or routes) is serviced, not the number of vending machines or the number of business locations in which vending machines are located.

Since many automatic merchandising machine operations are conducted in conjunction with the operation of manufacturing plants and of other establishments not classified in retail trade, data for "retail" automatic merchandising machine operators should not be interpreted as a measure of total sales through automatic merchandising machines. Nor do the data for "retail" automatic merchandising machine operators include sales made through automatic merchandising machines owned by establishments classified in other kinds of retail trade.

Direct selling establishments (SIC 5963)—Establishments primarily selling merchandise by house-to-house canvass, by party plan, by telephone, or from trucks or wagons or other temporary locations. The "establishment"

is the location from which the canvassers operate. Canvassers who do not have any paid help are excluded from the tabulations in this report. In some tabulations at the national level, direct selling organizations are divided into subclassifications on the basis of the merchandise they sell. The subclassifications are furniture, homefurnishings and equipment; mobile food service; books and stationery; and other direct selling.

Fuel oil dealers (SIC 5983)—Establishments primarily engaged in the retail sale of fuel oil. Establishments primarily selling fuel oil burners are classified in SIC 5074; dealers primarily engaged in installing and servicing fuel oil burners, in SIC 1711; and fuel oil burner repair service only, in SIC 7699.

Liquefied petroleum gas (bottled gas) dealers (SIC 5984)—Establishments primarily engaged in the retail sale of bottled or bulk liquefied petroleum (LP) gas.

Fuel dealers, n.e.c. (SIC 5989)—Establishments primarily engaged in the retail sale of coal, coke, charcoal, wood, or any combination of these lines. Establishments primarily selling fuel oil are classified in SIC 5983 and those primarily selling bottled gas in SIC 5984.

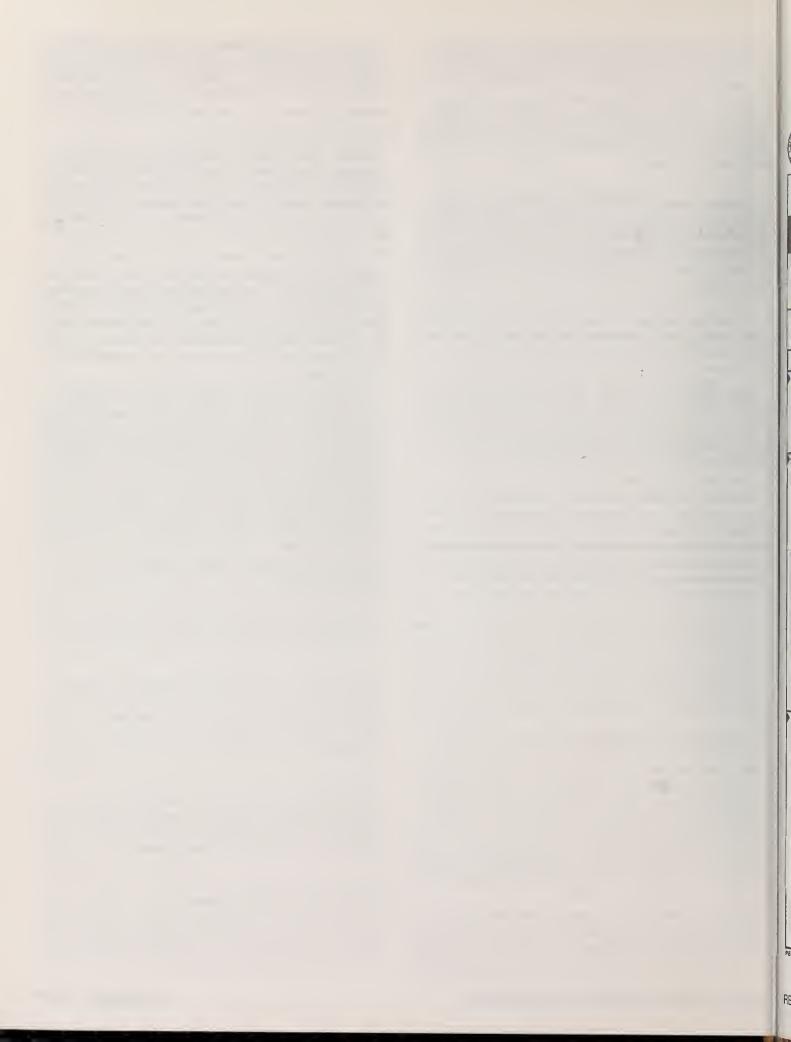
Florists (SIC 5992)—Establishments primarily engaged in the retail sale of cut flowers and growing plants. Stores primarily engaged in the retail sale of seeds, bulbs, and nursery stock are classified in SIC 5261, and greenhouses and nurseries primarily engaged in growing seeds, bulbs, flowers, and nursery stock are classified in SIC 0181.

Tobacco stores and stands (SIC 5993)—Establishments primarily engaged in the retail sale of cigarettes, cigars, tobacco, and smokers' supplies. Many of the establishments included in this classification are operated as concessions in places of amusement, railway stations, airports, and other public places.

News dealers and newsstands (SIC 5994)— Establishments primarily engaged in the retail sale of newspapers, magazines, and other periodicals. Home delivery of newspapers by other than printers or publishers is classified in SIC 5963. Establishments engaged in delivering newspapers for subsequent home delivery are classified in SIC 4212.

Optical goods stores (SIC 5995)—Establishments primarily engaged in the retail sale of prescription eyeglasses and contact lenses for individuals. Offices of oculists, ophthalmologists and optometrists are classified in major group 80 even though a majority of their revenue is from the sale of eyeglass frames or prescription eyeglasses and contact lenses.

Miscellaneous retail stores, n.e.c. (SIC 5999)—Establishments primarily engaged in the retail sale of specialized lines of merchandise not elsewhere classified. This industry also includes establishments primarily engaged in selling a general line of their own or consigned merchandise at retail or at auction. Establishments primarily engaged in auctioning tangible personal property of others on a fee basis are classified in SIC 7399. In some tabulations, Miscellaneous retail stores are divided into subclassifications on the basis of the merchandise they sell. The subclassifications are pet shops, typewriter stores, and other retail stores.



APPENDIX B. **General Questions**



U.S. DEPARTMENT OF COMMERCE 1987 CENSUS OF RETAIL TRADE

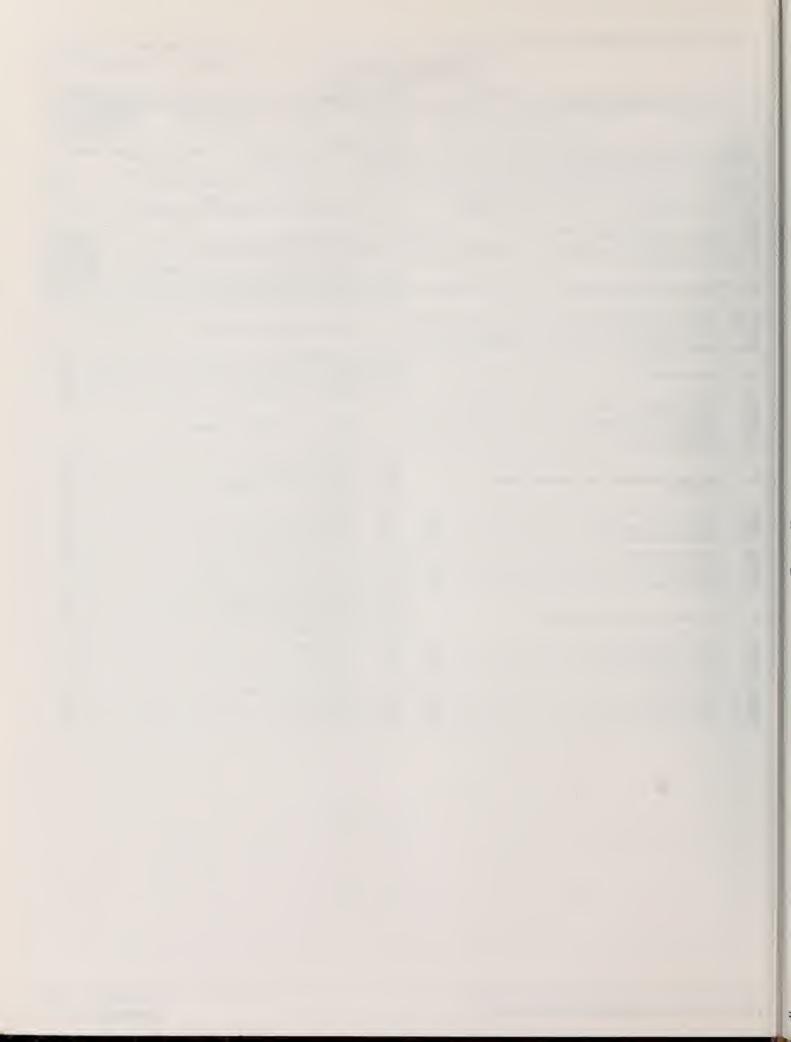
b. Is this establishment physically located inside the legal boundaries of the city, town, village, etc.? OBS 1 YES 3 No lagel boundaries 1 125 1			OMB APPROVAL	. NO. 0607-0	J528; EXPIR	E\$ 08/89
1201 East Tenth Street 147154 147	Code). By the seme lew, your report to the Census Bureeu is confidential, it may be seen only by sworn Census employees end may be used only for statistical purposes. The lew elso provides that copies retained in your files	In corresp please ref	fer to this Census File Number (CFN) Number			
If filling by the due date causes an undue burden, a time extension request should be sent to he above address; please include your "I digit Consus File Number (CFN). **NOTE — Please created the accompanying instructions before answering the questions. **Hem1 — EMPLOYER IDENTIFICATION NUMBER** **He Employer individual Consus File Number shown in the latest the SANE as that used for Form 931 minutes in the latest 1997 implication of the Number of Number 200 minutes for Form 931 minutes in the latest 1997 implication of the Number shown in the latest 1997 implication of the Number of Notice of Notice 1997 minutes in the Number of Notice 1997 minutes in the Number of Notice 1997 minutes in the latest 1997 minutes 1	form and REMIRATO 1201 East Tenth Street			一	-	
If filling by the due date causes an undue burden, a time extension request should be sent to he above address; please include your "I digit Consus File Number (CFN). **NOTE — Please created the accompanying instructions before answering the questions. **Hem1 — EMPLOYER IDENTIFICATION NUMBER** **He Employer individual Consus File Number shown in the latest the SANE as that used for Form 931 minutes in the latest 1997 implication of the Number of Number 200 minutes for Form 931 minutes in the latest 1997 implication of the Number shown in the latest 1997 implication of the Number of Notice of Notice 1997 minutes in the Number of Notice 1997 minutes in the Number of Notice 1997 minutes in the latest 1997 minutes 1	DUE DATE. CERRILARY 15 1000					
Please correct arrors in name, address, and ZIP Code. ENTER etreet and number if not shown.	If filing by the due date causes an undue burden, a time extension request should be sent to the above address; please include your					
Note Committee Specify State	NOTE Please read the accompanying instructions before answering the questions.					
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is the Employer Eterofication (E) Number shown in the lede the SAME as that used for promisely (more status to the titles to the	Item 1 — EMPLOYER IDENTIFICATION NUMBER	P	Item 4 — ORGANIZATIONAL STATUS — Merk (X) the O	NE box w	vhich bes	t
Form 9417 Os. 1 VES 2 NO - Entre current State S	this establishment on its latest 1987 Employer's Querterly Federal Tax Return, 1	sed for Tressury	describes this establishment during 1007.			
Coperative essociation (taxeble)	Form 941?		003 1 Individuel proprietorship			
No. Entre current	(9 digits)		2 Pertnership			
Total Content of the Content of th	2 NO — Enter current		3 Cooperetive essocietion (texeble)			
e. Same as shown in mailing label. If different, indicate change	Answar itams a, b, c, end d					
Number of paid employees for the payoration active operation State Proces			5 Governmentel - Specify			
CITY. TOWN. VILLAGE. ETC. STATE OP CODE STATE			<u>_</u>			
b. Is this establishment physicelly located inside the legal boundaries of the city, town, village, etc.? OB 1 VES 3 No lagel boundaries 2 NO 4 Don't know c. Type of municipelity where physically loceted obsection of municipelity where physically loceted Item 6 - PAYROLL AND EMPLOYMENT obsection of municipelity where physically loceted Item 6 - PAYROLL AND EMPLOYMENT obsection of municipelity where physically loceted Item 6 - PAYROLL AND EMPLOYMENT obsection of municipelity where physically loceted Item 6 - PAYROLL AND EMPLOYMENT obsection of municipelity where physically loceted Item 6 - PAYROLL AND EMPLOYMENT obsection of municipelity where physically loceted Item 6 - PAYROLL AND EMPLOYMENT obsection of municipelity where physically loceted Item 6 - PAYROLL AND EMPLOYMENT obsection of municipelity where physically loceted Item 6 - PAYROLL AND EMPLOYMENT obsection of municipelity where physically loceted Item 6 - PAYROLL AND EMPLOYMENT obsection of municipelity where physically loceted Item 6 - PAYROLL AND EMPLOYMENT obsection of municipelity where physically loceted Item 6 - PAYROLL AND EMPLOYMENT obsection of municipelity where physically loceted Item 6 - PAYROLL AND EMPLOYMENT obsection of municipelity where physically loceted Item 6 - PAYROLL AND EMPLOYMENT obsection of municipelity where physically loceted Item 6 - PAYROLL AND EMPLOYMENT obsection of municipelit			O Corporation (Do not mark if any form of cooperative	association	on.)	
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Second S	b. Is this establishment physicelly located inside tha legal boundaries of the city	y, town,	DOLLAR Exampla: If e figure is	(000)	(000)	(000)
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EXCLUDING sales (or other) taxes collected Type of municipelity where physically located Start				MII.	Thou.	Dol.
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A. Name of county where physically located (1) Total ANNUAL payroll (2) FIRST QUARTER payroll (Jen.—Mar.) (2) FIRST QU	_		Item 6 — PAYROLL AND EMPLOYMENT		Thou.	Dol.
d. Name of county where physically located Name of county where physically located	_					
Number of paid employees for the pay period including March 12, 1987 (include both full- end part-time employees)	z L Town or township		(1) Total Allie OAL peyion	031		
Item 3 — OPERATIONAL STATUS Number of months	d. Name of county where physically located				Number	
a. How meny months during 1987 did this firm or organization actively operate this establishment? b. Mark (X) the ONE box which best describes this establishment at the end of 1987. 001 1 In operation 2 Temporarily or eeasonally inactive 3 Ceased operation — Give date 4 Sold or lessed to enother operator — Give date et right AND enter name, etc., below NAME OF NEW OWNER OR OPERATOR NUMBER AND STREET 6 STATE ZP CODE			Number of paid employees for the pay period including	032		
orgenization ectively operate this esteblishment? b. Mark (X) the ONE box which best describes this esteblishment at the end of 1987. 001 1 In operation 2 Temporarily or eeesonally inective 3 Ceased operation — Give dete 4 Sold or leased to another operator — Giva dete et right. AND enter name, etc., below 7 NAME OF NEW OWNER OR OPERATOR NUMBER AND STREET CITY STATE ZIP CODE Figures only Month Day Year Item 9 — KIND OF BUSINESS Merk (X) the ONE box which best describes the PRINCIPAL kind of business of this astablishment in 1987. (Categories appropriate to individual form)	a. How meny months during 1987 did this firm or	of months	mater 12, 1007 (minute contrain em parcame employees)			
Temporarily or eesonally inective Temporarily or eesonally inective Figures only	organization actively operate this establishment?	f 1987				
Temporarily or eeesonally inective Figures only Month Day Year Cased operation — Give date Nonth Day Year						
Sold or leased to enother operator — Give dete → New Owner or operator — Give dete et right AND enter name, etc., below NAME OF NEW OWNER OR OPERATOR NAME OF NEW OWNER OR OPERATOR NUMBER AND STREET Month Day Year Item 9 — KIND OF BUSINESS Merk (X) the ONE box which best describes the PRINCIPAL kind of business of this astablishment in 1987. (Categories appropriate to individual form)	001 1LJ In operation					
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NUMBER AND STREET CITY STATE ZIP CODE	NAME OF NEW OWNER OR OPERATOR		(Categories appropriate to individual fo	omi)		
CHTY STATE ZIP CODE			,			
	NUMBER AND STREET			_		
	CITY					_
	STATE ZIP CODE					
PENALTY FOR FAILURE TO REPORT CONTINUE ON PAGE 2	PENALTY FOR FAILURE TO REPORT		CONTI	NUE ON	PAGE 2	_

Item 11 — MERCHANDISE LINES Report sales either in dollar figures (see example on page 1) or es e percent (in whole percents) of total salas (see example below).							b. Does this compeny own or control eny other company or compenies?	ENTER OWNED OR CONTROLLED COMPANY NAME, ADDRESS, AND ZIP				CODE
HOW TO REPORT	If figure is 38.76% of total sales:		Mil. Tho	u. Dol.	Per- cent		2 □ NO	El No. (9 digits)				
PERCENTS	Report whole perce	ints —			39	ı		ents were operated under the	16		Numbe	r
	Not acceptable —	7			38.76		El Number shown in the corrected in item 1) at			079		
Mar	rchandise lines	Can-	Estimated s	ales durini	1	ı						
IVIE	chandise intes	use	Mil. Tho	u. I Dol.	Per- cent	П		te the physical location address				ated
\approx	\sim		\leq		_		NAME, ADDRESS, AND ZIP CODE		1987 Sales	Mil, 081	Thou.	Dol.
	nswer item 13 only if your hown in the address label o					Ι.	KIND-OF-BUSINESS DESCRIPTIO	N	Annual	001	1	
W	vith a zero.								Census	088	1	
Item 13 – OWI	NERSHIP, CONTROL, ANI	LOC	ATIONS O	OPERA	ATION	Г	NAME, ADDRESS, AND ZIP CODE		1987		Thou.	Dol.
a. Is this company owned or contro by enother com	olled	NG COM	PANY NAME, AOI	RESS, AND	ZIP CODE	ı			Sales	081		
097 1 YES						2	KIND-OF-BUSINESS DESCRIPTIO	N	Annual	082		
2 NO	El No. (9 dia	itel [1			Census	оав		

APPENDIX C. Kind-of-Business Titles and Reporting-Form Numbers

[Listed below are retail kind-of-business titles and their corresponding reporting-form numbers. Requests for copies of any of these forms, including the inquiries used to classify establishments by kind of business, should be directed to the Business Division, Bureau of the Census, Washington, DC 20233]

1987 SIC code	Title	Reporting form CB-	1987 SIC code	Title	Reporting form CE
52	BUILDING MATERIALS AND GARDEN SUPPLIES STORES		57	FURNITURE AND HOMEFURNISHINGS STORES	
5211	Lumber and other building materials dealers	5201	5712	Furniture stores	5701
52 31	Paint, glass, and wallpaper stores	5202	5713	Floor covering stores	5704
5251 5261 5271	Hardware stores	5203	5714	Drapery and upholstery stores Miscellaneous homefurnishings stores	5705
5261	Retail nurseries, lawn and garden supply stores	5 2 04	5719	Miscellaneous homefurnishings stores	5705
5271	Mobile home dealers	5205			
			5722	Household appliance stores	5702
			5731	Radio, television, and electronics stores	5702
		Į.	5734	Computer and software stores	5702
53	GENERAL MERCHANDISE STORES		5735	Record and prerecorded tape stores	5703
			5736	Musical instrument stores	5703
5311 pt.	Conventional department stores	5301			
5311 pt.	Discount or mass merchandising department stores	5301	58	EATING AND DRINKING DI AGEG	
311 pt.	National chain department stores	5301	50	EATING AND DRINKING PLACES	
331	Variety stores	5302			
399	Variety stores	5301	5812 pt.	Restaurants and lunchrooms	5801
			5812 pt.	Social caterers	
			5812 pt.	Cafeterias	5801
			5812 pt.	Refreshment places	5801
4	FOOD STORES		5812 pt.	Contract fooding	5001
				Contract feeding	
			5812 pt.	lce cream, frozen custard stands	5801
411	Grocery stores	5400	5813	Drinking places	5801
42 3	Meat and fish (seafood) markets	5400			
431	Fruit and vegetable markets	5400			-
441	Candy, nut, and confectionery stores	5400	59	MISCELLANEOUS RETAIL STORES	1
451	Dairy products stores	5400		I I I I I I I I I I I I I I I I I I I	1
461	Retail bakeries	5400			
5499	Miscellaneous food stores	5400	5912 pt.	Drug stores	5901
			5912 pt.	Proprietary stores	5901
			5921	Liquor stores	5902
		1	5931	Used merchandise stores	5903
55	AUTOMOTIVE DEALERS AND GASOLINE SERVICE	i	5941 pt.	General line sporting goods stores	5904
	STATIONS		5941 pt.	Specialty line sporting goods stores	5904
			5942	Book stores	5905
5511	New and used car dealers	5501	5943	Stationery stores	5905
521	Used car dealers		5944	Jewelry stores	5906
531 pt.	Tire, battery, and accessory dealers	5502	5945	Hobby, toy, and game shops	5907
531 pt.	Other auto and home supply stores	5502	5946	Camera and photographic supply stores	5908
551 pt.	Other auto and nome supply stores	3302	5947	Gift, novelty, and souvenir shops	5905
541	Gasoline service stations	5504	5948	Luggage and leather goods stores	5905
5551	Boat dealers	5504	5949	Luggage and leather goods storesSewing, needlework, and piece goods stores	5909
5561					1
571	Recreational vehicle dealers		59 6 1 pt.	Department store merchandise — mail-order	5910
	Motorcycle dealers		5961 pt.	General merchandise, n.e.c mail-order	5910
599	Automotive dealers, n.e.c.	5503	5961 pt.	Other mail-order houses	5910
			5962	Merchandising machine operators	5802
			5963 pt.	Furniture, homefurnishings, equipment—direct selling	5910
	155 155 145 166 166 17 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5		5963 pt.	Furniture, homefurnishings, equipment—direct selling Mobile food service—direct selling Books and stationery—direct selling	5910
6	APPAREL AND ACCESSORY STORES	1	5963 pt.	Books and stationery—direct selling	5910
			5963 pt.	Other direct selling	5910
611	Men's and boys' clothing stores	5601	5983	Fuel oil dealers	5911
621	Women's clothing stores	5601	5984	Liquefied petroleum gas (bottled gas) dealers	5911
631	Women's accessory and specialty stores	5601	5989	Fuel dealers, n.e.c.	5911
641	Children's and infants' wear stores	5601	5992	Florists	5912
651	Family clothing stores	5601	5993	Tobacco stores and stands	5902
661 pt.	Men's shoe stores	5602	5994	News dealers and newsstands	5902
OUI PL I	IAV t. b	5602	5995	Optical goods stores	5913
661 pt.	Women's snoe stores	1 2002			
661 pt.	Women's shoe stores Children's and juveniles' shoe stores	5602			
661 pt. 6661 pt. 6661 pt.	Women's snoe stores	5602	5999 pt. 5999 pt.	Pet shops	5914



APPENDIX D. Metropolitan Statistical Areas

[Titles and definitions shown for MSA's, PMSA's, and CMSA's are those established by the Office of Management and Budget, as of June 30, 1987]

IOWA

Cedar Rapids, IA MSA

Linn County, IA

Davenport-Rock Island-Moline, IA-IL MSA

Henry County, IL

Rock Island County, IL

Scott County, IA

Des Moines, IA MSA

Dallas County, IA

Polk County, IA

Warren County, IA

Dubuque, IA MSA

Dubuque County, IA

Iowa City, IA MSA

Johnson County, IA

Omaha, NE-IA MSA

Pottawattamie County, IA

Douglas County, NE

Sarpy County, NE

Washington County, NE

Sioux City, IA-NE MSA

Woodbury County, IA

Dakota County, NE

Waterloo-Cedar Falls, IA MSA

Black Hawk County, IA

Bremer County, IA



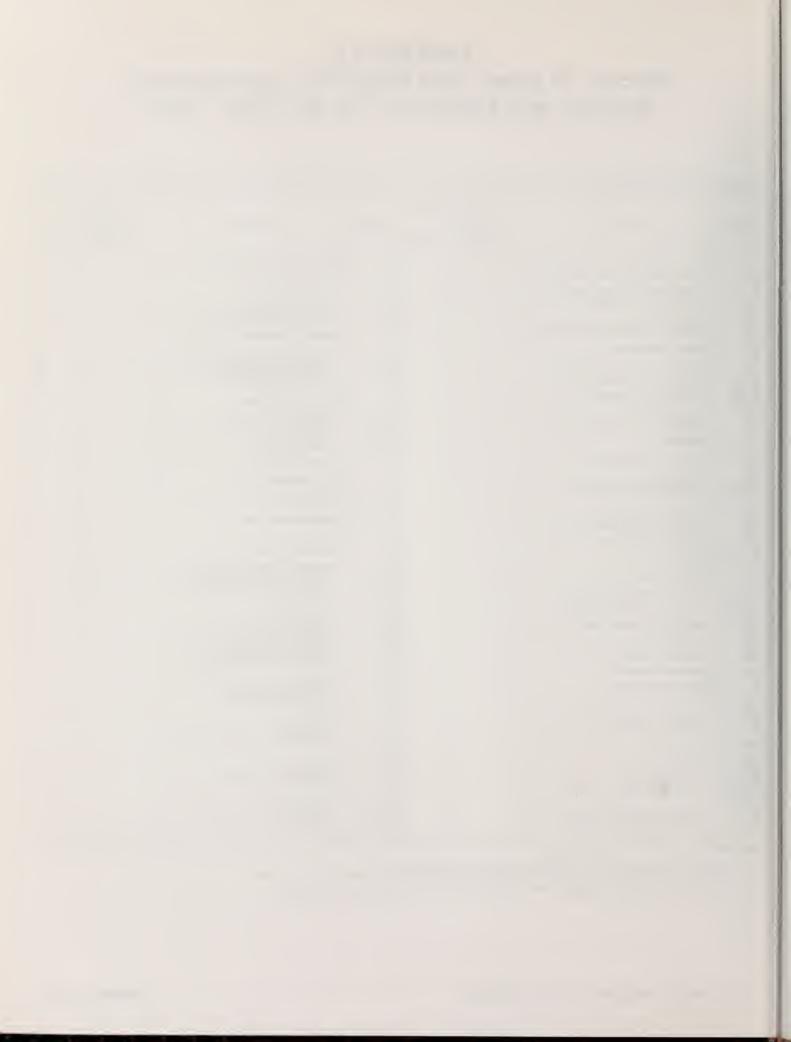
APPENDIX E. Percent of Sales Data Based on Administrative Records and Estimation for the State: 1987

[Includes only establishments with payroll. For meaning of abbreviations and symbols and for more information on reliability of data, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, see appendix A]

		Percent of sales‡-				Percent of sales‡-		
1987 SIC code	Kind of business	From administra- tive records ¹	Estimated ²	1987 SIC code	Kind of business	From administrative records ¹	Estimated ²	
	Retail trade	1	0	57	Furniture and homefurnishings stores	1	1	
52	Building materials and garden supplies stores	2	1	5712	Furniture stores	2	0	
521, 3 521 523	Building materials and supply stores Lumber and other building materials dealers Paint, glass, and wallpaper stores	(0 0 0	5713, 4, 9 5713 5714	Homefurnishings stores	2 2 2	1 1 1	
525 526 527	Hardware stores	3 1 3	1 1 0	5719 572	Miscellaneous homefurnishings stores	2 2	1	
53	General merchandise stores	0	0	573	Radio, television, computer, and music stores	0	0	
531	Department stores (incl. leased depts.) ³ 4	0	0	5731 5734 5735	Radio, television, and electronics stores Computer and software stores	0 1 0	3	
531 531 pt. 531 pt.	Department stores (excl. leased depts.) ³	0 0	0 1 0	5736 58	Record and prerecorded tape stores Musical instrument stores Eating and drinking places	2	1	
531 pt. 533		0	0	5812	Eating places	1	1	
539	Variety storesMiscellaneous general merchandise stores		ó	5812 pt. 5812 pt.	Cateterias	1	1	
54	Food stores	0	0	5812 pt. 5812 pt.	Refreshment placesOther eating places	1	ż	
541 542	Grocery stores	0 3	0 1	5813	Drinking places	4	2	
546 546 pt.	Retail bakeries	2	3	591	Drug and proprietary stores	2	1	
546 pt.		1	3	591 pt. 591 pt.	Drug storesProprietary stores	2 4	1	
543, 4, 5, 9 543 544 545	Other food stores Fruit and vegetable markets Candy but and confectioners stores	2 1 2	2 1 3	59 ex. 591	Miscellaneous retail stores	1	1	
545 549	Candy, nut, and confectionery stores Dairy products stores Miscellaneous food stores	3 2	3 2	592	Liquor stores	1	1	
55 ex. 554	Automotive dealers	2	0	593	Used merchandise stores	0	1	
551 552	New and used car dealers	2 3	0	594 5941 5941 pt.	Miscellaneous shopping goods stores Sporting goods stores and bicycle shops General line sporting goods stores Specialty line sporting goods stores	1 2 2 2	1	
553 553 pt. 553 pt.	Auto and home supply stores Tire, battery, and accessory dealers Other auto and home supply stores	2 2 1	1 1 1	5941 pt. 5942 5943	Book storesStationery stores	0		
555, 6, 7, 9 555	Miscellaneous automotive dealersBoat dealers	1 2	1	5944 5945	Jewelry stores Hobby, toy, and game shops Camera and pholographic supply stores	2 2 0		
556 557 559	Recreational vehicle dealers	0 2 0	1 1	5946 5947 5948	Camera and photographic supply stores Gift, novelty, and souvenir shops Luggage and leather goods stores Sewing, needlework, and piece goods stores	2 2 1	1	
554	Gasoline service stations	1	1	5949		0		
56	Apparel and accessory stores	1	1	596 5961	Nonstore retailers Catalog and mail-order houses Merchandising machine operators Direct selling establishments	0		
561	Men's and boys' clothing stores	3	1	5962 5963	Merchandising machine operators Direct selling establishments	0		
562, 3 562 563	Women's clothing and specialty stores Women's clothing stores Women's accessory and specialty stores	1 0 2	1 1 1	598 5983 5984	Fuel dealers Fuel oil dealers Liquefied petroleum gas (bottled gas) dealers Fuel dealers, n.e.c	2	1	
565	Family clothing stores	0	0	5989	Fuel dealers, n.e.c.		7	
566 566 pt. 566 pt. 566 pt. 566 pt.	Shoe stores Men's shoe stores Women's shoe stores Children's and juveniles' shoe stores Family shoe stores	(D) 1 (D)	1 (D) 0 (D)	5992 5993 5994 5995	Florists	2 2 1 0	2	
564, 9 564 569	Other apparel and accessory stores Children's and infants' wear stores Miscellaneous apparel and accessory stores	2	1 1	5999 5999 pt. 5999 pt. 5999 pt.	Miscellaneous retail stores, n.e.c. Pet shops Typewriter stores Other miscellaneous retail stores, n.e.c.	2 1 5 3	2 2 2 1	

[‡] Coverage symbols: 0—Less than 10 percent. 1—10 to 19 percent. 2—20 to 29 percent. 3—30 to 39 percent. 4—40 to 49 percent. 5—50 to 59 percent. 6—60 to 69 percent. 7—70 to 79 percent. 8—80 to 89 percent. 9—90 percent or more.

¹Includes sales information obtained from administrative records of other Federal agencies. ²Includes sales information which was imputed based on historic company ratios or administrative records, or on industry averages. ³Includes sales from catalog order desks. ⁴Includes data for leased departments operated within department stores. Data for this line not included in higher level totals.



APPENDIX F. Geographic Notes

IOWA

Carlisle is in Polk and Warren Counties.

Clear Lake name changed from Clear Lake City in September 1985.

Dyersville is in Delaware and Dubuque Counties.

Forest City is in Hancock and Winnebago Counties.

Sheldon is in O'Brien and Sioux Counties.

Shenandoah is in Fremont and Page Counties.

Wilton is in Cedar and Muscatine Counties.

APPENDIX G.

Establishments in Business Any Time During Year and Establishments in Business at End of Year Based on 1972 Standard Industrial Classifications for the State: 1987 and 1982

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

		Kind of business	Establishments in business—					
1972 SIC code	1987 SIC code		Any time durin	ng year	At end of ye	ar		
			1987	1982	1987	1982		
		Retail trade— Including used automobile parts and accessories stores¹ Excluding used automobile parts and accessories stores²	20 373 20 311	22 078 22 041	18 571 18 514	20 448 20 412		
52	52	Building materials and garden supplies stores	1 307	1 653	1 238	1 566		
521, 3 521 523	521, 3 521 523	Building materials and supply stores Lumber and other building materials dealers Paint, glass, and wallpaper stores	667 526 141	863 705 158	632 5 00 132	818 670 148		
525 526 527	525 526 527	Hardware stores Retail nurseries, lawn and garden supply stores Mobile home dealers	429 175 36	579 15 0 61	402 169 35	550 143 55		
53	53	General merchandise stores	540	654	508	620		
531	531 539 pt.	Department stores (incl. leased depts.) [with 25 employees or more] ^{3 4 5} Department stores (incl. leased depts.) [with 50 employees or more] ^{3 4 6} Department stores (incl. leased depts.) [with 25 to 49 employees] ^{3 4 7}	189 153 36	165 (NA) (NA)	185 150 35	163 (NA) (NA)		
531	531 539 pt.	Department stores (excl. leased depts.) [with 25 employees or more] ^{3 6} Department stores (excl. leased depts.) [with 50 employees or more] ^{3 6} Department stores (excl. leased depts.) [with 25 to 49 employees] ^{3 7}	189 153 36	165 (NA) (NA)	185 150 35	163 (NA) (NA)		
533 539	533 539 pt.	Variety stores Miscellaneous general merchandise stores ⁸	139 212	228 261	13 0 193	214 243		
54	54	Food stores	2 179	2 329	1 973	2 164		
541 5422, 3	541 5421	Grocery stores	1 621 1 2 3	1 739 156	1 492 105	1 623 142		
546 5462 5463	546 546 pt. 546 pt.	Retail bakeries	225 2 0 5 20	201 190 11	190 175 15	185 175 10		
543, 4, 5, 9	543, 4, 5, 9	Other food stores	210	233	186	214		
543 544 545 549	543 544 545 549	Fruit and vegetable markets Candy, nut, and confectionery stores Dairy products stores Miscellaneous food stores	13 73 52 72	16 6 0 81 76	13 68 45 60	16 52 73 7 3		
55 ex. 554	55 ex. 554	Automotive dealers	1 442	1 511	1 349	1 459		
551 552	551 552	New and used car dealersUsed car dealers	576 133	675 135	545 128	663 130		
553 553 pt. 553 pt.	553 553 pt. 553 pt.	Auto and home supply stores Tire, battery, and accessory dealers Other auto and home supply stores	555 496 59	486 443 43	510 456 54	461 419 42		
555, 6, 7, 9	555, 6, 7, 9	Miscellaneous automotive dealers	178	215	166	205		
555 556	555 556, 559 pt.	Boat dealers Recreational and utility trailer dealers ⁹	45 45	40 45	44 42	36 45		
557 559	559 pt. 559 pt.	Motorcycle dealers	79 9	119 11	71 9	114 10		
554	554	Gasoline service stations	2 020	2 223	1 906	2 064		
56	56	Apparel and accessory stores	1 899	2 170	1 769	2 030		
561	561	Men's and boys' clothing stores	244	359	232	329		
562, 3, 8 562 563, 8	562, 3 562 563	Women's clothing and specialty stores Women's clothing stores Women's accessory and specialty stores ¹⁰	817 728 89	841 769 72	773 689 84	784 717 67		
565	565	Family clothing stores	196	254	181	235		
566 566 pt. 566 pt. 566 pt. 566 pt.	566 pt. 566 pt. 566 pt. 566 pt. 566 pt.	Shoe stores Men's shoe stores Women's shoe stores Children's and juveniles' shoe stores Family shoe stores	479 23 90 4 362	532 32 98 9	438 20 82 3 333	513 30 93 9 381		
564, 9 564	564, 9 564 569	Other apparel and accessory stores Children's and infants' wear stores Miscellaneous apparel and accessory stores	163 78 85	184 103 81	145 70 75	169 97 72		

See footnotes at end of table.

			Establishments in business—					
1972 SIC code	1987 SIC code	Kind of business	Any time during y	ear	At end of year			
			1987	1982	1987	1982		
57	57	Furniture and homefurnishings stores	1 299	1 464	1 214	1 361		
5712	5712	Furniture stores	385	478	355	440		
5713, 4, 9 5713 5714 5719	5713, 4, 9 5713 5714 5719	Homefurnishings stores	275 136 35 104	284 146 52 86	260 131 32 97	265 139 47 79		
572	572	Household appliance stores	233	234	216	219		
573 5732	573 5731 5734	Radio, television, computer, and music stores Radio and television stores Radio, television, and electronics stores Computer and software stores	406 288 261 27	468 323 (NA) (NA)	383 273 248 25	437 308 (NA) (NA)		
5733	5735 5736	Music stores	118 56 62	145 59 86	110 51 59	129 54 75,		
58	58	Eating and drinking places	5 480	5 918	4 881	5 298		
5812 5812 pt. 5812 pt. 5812 pt. 5812 pt.	5812 pt. 5812 pt. 5812 pt. 5812 pt. 5812 pt.	Eating places	4 065 2 134 80 1 521 330	4 131 2 113 88 1 616 314	3 656 1 914 70 1 377 295	3 740 1 1 917 77 1 465 6 281		
5813	5813	Drinking places	1 415	1 787	1 225	1 558		
591	591	Drug and proprietary stores	718	760	679	715		
591 pt. 591 pt.	591 pt. 591 pt.	Drug storesProprietary stores	696 22	732 28	662 17	687 28		
59 ex. 5 91	59 ex. 591	Miscellaneous retail stores¹	3 489	3 396	3 054	3 171		
592	592	Liquor stores	365	277	152	270		
593	593, 5015 pt.	Used merchandise stores ¹	244	209	221	191		
594 5941 5941 pt. 5941 pt.	594 5941 5941 pt. 5941 pt.	Miscellaneous shopping goods stores Sporting goods stores and bicycle shops General line sporting goods stores Specialty line sporting goods stores	1 425 244 103 141	1 465 255 109 146	1 331 226 95 131	1 363 244 106 138		
5942, 3 5 942 5943	5942, 3 5942 5943	Book, stationery stores Book stores Stationery stores	154 116 38	172 136 36	143 108 35	159 124 35		
5944	5944	Jewelry stores	290	320	281	304		
5945, 6, 7, 8, 9	5945, 6, 7, 8, 9	Other miscellaneous shopping goods stores	737	718	681	656 .		
5945 5946 5947 5948 5949	5945 5946 5947 5948 5949	Hobby, toy, and game shops Camera and photographic supply stores Gift, novelty, and souvenir shops Luggage and leather goods stores Sewing, needlework, and piece goods stores	129 34 390 12 172	129 40 320 14 215	121 31 360 11 158	106 38 3 298 3 14 1 200 3		
596 5961 5962 5963	596 5961 5962 5963	Nonstore retailers	321 97 71 153	356 152 68 136	305 90 70 145	331 142 63 126		
598 5983 5984 5982	5983 5984 5989, 5999 pt. (pt.)	Fuel and ice dealers	250 47 201 2	248 51 192 5	234 42 190 2	240 3 48 3 188 3 4 4		
5992 5993 5994	5992 5993 5994	FloristsTobacco stores and stands	363 16 24	361 24 21	332 11 23	338 19 20		
5999	5995, 599 9 pt.	Miscellaneous retail stores, n.e.c. [excl. ice dealers and incl. optical goods stores]	481	435	445	399		
5999 pt. 5999 pt. 5999 pt. 5999 pt.	(pt.) 5995 5999 pt. 5999 pt. 5999 pt. (pt.)	Optical goods stores	161 48 8 264	126 43 24 242	151 44 8 242	109 / 41 / 23 / 226 /		

Includes used automobile parts and accessories stores classified in SIC 593 based on 1972 SIC.

**Excludes used automobile parts and accessories stores classified in SIC 593 based on 1972 SIC (included in SIC 5015 pt. based on 1987 SIC).

Includes sales from catalog order desks.

*Includes data for leased departments operated within department stores. Data for this line not included in broader kind-of-business totals.

**Establishments defined as department stores, based on 1972 SIC, with 25 employees or more.

**Establishments defined as department stores, based on 1972 SIC, with 50 employees or more.

**Establishments defined as department stores, based on 1972 SIC, with 25 to 49 employees.

**Excludes department stores with 25 to 49 employees classified in SIC 531 based on 1972 SIC.

**Includes utility trailer dealers classified in SIC 556 based on 1972 SIC.

**Includes turiers and fur shops classified in SIC 558 based on 1972 SIC.

**Includes computer and software stores classified in SIC 5732 based on 1972 SIC.

**Includes ice dealers classified in SIC 5982 based on 1972 SIC.

APPENDIX H. **Changes in Retail Trade Kind-of-Business** Classifications for 1987

[Based on revisions to the Standard Industrial Classification (SIC) Manual, definitions of some kinds of business were changed for 1987. The significant changes in SIC codes from 1972 to 1987 are listed below. For industries other than those listed, the SIC definitions are the same as those used since 1972, or contain only minor revisions affecting the classification of few, if any, establishments]

1987 SIC (used for 1987 census reports)

1972 SiC (used for 1972, 1977, and 1982 census reports)

Code	Title	Code	Title
5311 5399 pt.	Department stores [with 50 employees or more]	- 5311	Department stores [with 25 employees or more]
5399 pt.	Miscellaneous general merchandise stores	5399	Miscellanous general merchandise stores
5421	Meat and fish (seafood) markets ¹	5422, 3	Meat and fish (seafood) markets
5461	Retail bakeries	5462 5463	Retail bakeries—baking and selling Retail bakeries—selling only
5561 5599 pt.	Recreational vehicle dealers	<u>-</u> 5561	Recreational and utility trailer dealers
5632	Women's accessory and specialty stores	_[5631 5681	Women's accessory and specialty stores Furriers and fur shops
5731 5734	Radio, television, and electronics stores	- 5732	Radio and television stores
5735 5736	Record and prerecorded tape stores		Music stores
5932 5015 pt.	Used merchandise stores]- 5931	Used merchandise stores
5989 5999 pt.	Fuel dealers, n.e.c]- 5 982	Fuel and ice dealers, n.e.c.
5995	Optical goods stores ¹	5999 pt.	Optical goods stores
599 9 pt.	Other miscellaneous retail stores, n.e.c.	5982 pt. 5999 pt.	lce dealers Other miscellaneous retail stores, n.e.c.

¹No change in content. ²Classified in retail trade prior to the 1987 census.

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PUBLICATION PROGRAM

1987 CENSUS OF RETAIL TRADE

Publications of the 1987 Census of Retail Trade, containing data on retail establishments in the United States, are described below. Publications order forms for the specific reports may be obtained from any Department of Commerce district office or from Data User Services Division, Customer Services (Publications), Bureau of the Census, Washington, DC 20233. The first results were issued in press releases. Final detailed statistics are issued in separate paperbound reports.

Final Reports

Geographic area series—52 reports (RC87-A-1 to -52)

A separate paperbound report is being published for each State, the District of Columbia, and the United States. Each report presents general statistics for establishments with payroll, on number of establishments, sales, payroll, employment, and number of proprietorships and partnerships, by varied retail classifications. All statistics are presented for the State, MSA's, counties, and places with 2,500 inhabitants or more. Greater kind-of-business detail is shown for larger areas. For each State, the District of Columbia, and the United States, 1987 data are provided by kind of business on sales and employees per establishment and sales and payroll per employee. Comparative statistics showing percent changes in sales and payroll between 1982 and 1987 are shown by kind of business.

Nonemployer statistics series—4 reports (RC87-N-1 to -4)

Four separate reports are being issued, each containing data for the States located in the four different regions. Data are included by kind of business on all establishments, establishments with payroll, and establishments without payroll for the United States. Also presented are statistics for establishments without payroll on number of establishments and sales by varied retail classifications for each State and, within each State, for MSA's, counties, and places with 2,500 inhabitants or more.

Subject series—55 reports (RC87-S-1, -2, -3 (1 to 52), and -4)

The first report (RC87-S-1) presents data based on size of establishment, size of company or firm, and legal form of organization. Establishment statistics are presented by sales size and by employment size; statistics for firms, by sales size (including concentration by largest firms), by employment size, and by number of establishments operated (single units and multiunits). Statistics are presented for establishments with payroll by kind of business on the number of establishments, sales, payroll, and employment for the United States.

A report (RC87-S-2) on measures of value produced, capital expenditures, depreciable assets, and operating expenses presents data for retail firms with payroll for the United States by major kinds of business. Data also are provided on sales, purchases, and beginning and ending inventories. Measures of

value produced include gross margin, value added, and net income produced at market prices and factor costs. Operating expenses include annual payroll, supplemental labor costs, purchased services, etc.

The merchandise line sales series (RC87-S-3 (1 to 52)) presents data on major categories of merchandise sold by retail kinds of business for each State and the District of Columbia, each MSA, and the United States as a whole. Data for States and most MSA's will be available on computerized media only. Tables present data for establishments with payroll for each kind of business and show, for each merchandise line, the number of establishments handling the line and their sales of the line; the percentage of total sales of the kind of business accounted for by each of the lines carried; and, for establishments actually handling a specific line, the percentage of their total sales represented by sales of that line. Summary statistics also are provided for the 41 broad merchandise line categories, including counts of establishments and the amount and percent of the line sold by various kinds of retail businesses.

A miscellaneous subjects report (RC87-S-4) contains special statistics on eating and drinking places, gasoline service stations and liquefied petroleum (LP) gas dealers, and other miscellaneous subjects. Data are presented for the United States as a whole and, where feasible, for States and MSA's.

Special report series—1 report (RC87-SP-1)

The Selected Statistics report presents selected aggregate data on retail trade, including statistics not included in the other final reports.

Microfiche

Every final published report in the 1987 Census of Retail Trade will be available on microfiche.

Public-Use Computer Tapes and Compact Discs

Selected data also are available on public-use computer tapes and compact discs-read only memory (CD-ROM). For the selected data, tapes and discs will provide the same information found in the final reports as well as additional information not published in the final reports, such as ZIP Code statistics, available from series RC87-Z, and Merchandise Line Sales data for States (RC87-S-3 (1 to 51)). Computerized data products are available for users who wish to summarize, rearrange, or process large amounts of data. These products, with corresponding technical documentation, are sold by Data User Services Division, Customer Services (Tapes), Bureau of the Census, Washington, DC 20233.

OTHER ECONOMIC CENSUSES REPORTS

Data on wholesale trade, service industries, construction industries, manufactures, mineral industries, transportation, enterprise statistics, minority-owned business enterprises, and womenowned businesses also are available from the 1987 Economic Censuses. A separate series of reports covers the censuses of outlying areas—Puerto Rico, Virgin Islands of the United States, Guam, and the Northern Marianas. Separate announcements describing these reports are available free of charge from Data User Services Division, Customer Services (Publications), Bureau of the Census, Washington, DC 20233.









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